



S. B. PATIL INSTITUTE OF MANAGEMENT

(Approved by AICTE, DTE and Affiliated to Savitribai Phule Pune University)

SECTOR 26, NEAR AKURDI RAILWAY STATION, PRADHIKARAN, NIGDI, PUNE – 411 044.

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TRAINING & PLACEMENT CELL

Alumni Interactions



How to perform well in Summer Internship Program (SIP)

Speaker: Mr. Akash Raut, Alumni, SBPIM

Topic: How to perform well in Summer Internship Program

Date: April 18, 2018

Faculty coordinator: Mr. Swapnil Sonkamble

Class: MBA- I, Venue: Seminar Hall-II

*Mr. Akash Raut,
Alumni, SBPIM*



On 18th April 2018 a special lecture and interaction sessions was conducted on “**How to perform well in Summer Internship Program**” was conducted by Mr. Akash Raut, Alumni, SBPIM. Mr. Akash Raut, is currently working with Kotak Mahindra Bank as Manager- Payments, looking after Payment Business in 3 cities and 24 Bank Branches, He has completed his MBA Marketing from SBPIM. Akash motivated students by telling his own success story, He explained them how he got chance from SBPIM to take up his Summer Internship at PAYTM, He told them his experience and challenges faced by him during PAYTM SIP and finally how he succeeded during his SIP. Akash said, never underestimate any opportunity or never get afraid of any challenges, just keep going. Akash said due to his 2 months sincere effort he got Pre Placement job offer by PAYTM. Akash also requested all the students to take maximum participations in all activities curricular, extracurricular and placements etc, ask them to keep yourself updated for the business world.



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Career Opportunities in Digital Marketing

Speaker: Ms. Chaitali Kalbhor Alumni, SBPIM

Topic: Career Opportunities in Digital Marketing

Date: March 13, 2018

Faculty coordinator: Mr. Swapnil Sonkamble

Class: MBA- I

Venue: Seminar Hall-I



*Ms. Chaitali Kalbhor,
Alumni, SBPIM*

On 13th March 2018 a special lecture and interaction sessions was conducted on “**Career Opportunities in Digital Marketing**” was conducted by Ms. Chaitali Patil, Alumni, SBPIM. Ms. Chaitali

Kalbhor, who is a multi-dimensional personality, She is a HR and she is currently part of a digital marketing company Beyond billboard. Ms. Chaitali interacted with students to make them understand what digital marketing is, How the corporates are using digital marketing tools, What are the career opportunities available in digital marketing. She also explained them how the traditional business and marketing ways are converted in new digital age. She also said, To have an edge in the new technological age, one must learn and mater the new technology. It is more about your skills and right opportunity, which will lead into a beautiful career. Ms. Chaitali also explained them the future potential opportunities available in the digital Marketing.



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CORPORATES EXPECTATION FROM MBA GRADUATES

Speaker: Mr. Atul Patil, Alumni, SBPIM

Topic: Corporates Expectation from MBA Graduates

Date: January 11, 2017

Faculty coordinator: Mr. Swapnil Sonkamble

Class: MBA- II

Venue: Seminar Hall-I



*Mr. Atul Patil, Alumni,
SBPIM*

Special lecture and interaction sessions was conducted on “**Corporates Expectation from MBA Graduates**” was conducted by Mr. Atul Patil, Alumni, SBPIM. Mr. Atul interacted with students to understand what they understood from the corporates world. He shared his journey from college to corporates. He told to students that they need to understand that corporates are looking not only bookish knowledge but also they want both intellect, consistency in performances across your education and professional backgrounds and skills relevant to their business. It is more about your fitment to the needs of the corporate as well as how the person can be molded to what the corporate is looking for.



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Workshop on Group Discussion and Personal Interview

Speaker: Mr. Libin Samuel, Alumni, SBPIM

Topic: Workshop on GD & PI

Date: February 27, 2016

Faculty coordinator: Mr. Swapnil Sonkamble

Class: MBA- II

Venue: Seminal Hall, Conference Room

*Mr. Libin Samuel, Alumni,
SBPIM*



Workshop and interactive session was conducted on “**Group Discussion and Personal Interview**” by Mr. Libin Samuel, Alumni, SBPIM. Mr. Libin is currently working as PMO at Synechron Technologies, Hinjewadi, Pune. He interacted with students to make them understand, how group discussion and personal interviews are the most important selection rounds in the campus recruitment. He also gave them some tips to overcome the stressful situation during the interview. Libin also guided students about how to be calm and confident during interview. He then took the mock GD & PI of the candidates.



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FINANCIAL MARKET FUNDAMENTALS AND CAREER OPPORTUNITIES IN MARKETING OF FINANCIAL SERVICES

12th October 2015: Rahul Patil :A guidance session was conducted by Mr. Rahul Patil, SBPIM Alumni. Ex-employee - ICICI Securities Ltd on 'Financial Market Fundamentals and Career Opportunities in Marketing of Financial Services' He started the session with introducing himself and the career paths he has chosen in life



He explained about the basis of financial market fundamental and the career opportunities in marketing of financial services. He said, all the good and services need to be marketed in the right impactful way to generate revenue to organization. Marketing is the soul of any business. Banking and financial organizations have tremendous need of good marketers, so one can take up as job in banking and financial market.



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He gave a very good example of his personal career choice and the experiences he had in the corporate world.

Rahul Patil said, making a decent career in the corporates needs positive and clear vision.

The session was very interactive and informative. The students enjoyed it enormously.



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CAREER OPTION AND ADD ON COURSES

05th Sept 2018: Shyam Shelke: The introduction of speaker was given by Prof. Anishkumar Karia & felicitation of the guest was done by Dr. Manoj Gadre. The session was attended by the students of first and second year.

Mr. Shyam Shelke guided all the students regarding career options, along with additional courses that can be done simultaneously. He elaborated some problems faced by the students especially related to communication and explained the ways to overcome the same.

The session was concluded with question and answer session. Mr. Shyam Shelke provided solutions to the queries raised by the students.

The vote of thanks was given by Prof.



Anishkumar Karia.



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HOW TO FACE FINANCE TECHNICAL INTERVIEW

March 15, 2015: Priyanka Jagtap: Company specific training is planned for eClerx company, our Alumni Ms. Priyanka Jagtap working with eClerx as Analyst – Financial Services is called to guide the MBA Finance students “How to face finance technical interview”. It was the training cum discussion, in which the insight of the technical interviews in the finance domain is explained by Priyanka Jagtap. The session was interactive and makes students understand on which topic the emphasis is more during the interviews and which important points they have to take care while facing finance interview.





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PREPARATION FOR GETTING PLACED THROUGH CAMPUS INTERVIEWS

September 9, 2014: SBPIM Alumni Ms. Priya Mundhe and Saijal Jaid were called to guide the students of MBA about “Preparation for getting placed through campus interviews”, Saijal Jaid and Priya Mundhe – Alumni of SBPIM – HR specializations and were working with National School of Industrial Training (NSIT), Pune.

During the interaction with the students Ms. Priya Mundhe said, you have to focus on our interest area and have to think about the your own potentials before taking decision regarding campus placement, Ms. Saijal Jaid told students that keep your mind ready for the job opportunity as any good opportunity may knock your door anytime, so encase every opportunity .





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SKILLS EVERY MANAGER NEEDS TO SUCCEED

Speaker: Mr. Avinash Mishra, HR, Novartis (Alumni SBPIM)

Topic: Skills Every HR Manager Needs to Succeed

Faculty Coordinator: Ms. Aishwarya Gopalakrishnan

Date: August 5, 2014

Venue: Seminar Hall-1

August 5, 2014: Mr. Avinash Mishra Alumni of SBPIM interacted with new faces and shared his journey SBPIM to corporate. He guided students about HR career and the skills needed to become a successful HR. There are many skills every HR manager needs to become truly successful. He said according to him five essential human resource management skills needed to run a successful human resource department they are Organization, Negotiation, Problem Solving and Conflict Management, Communication. He urged students to put efforts in right directions which will help you to gain right exposure in the organization.



Guest speaker

Mr. Avinash Mishra, Novartis Ltd.



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March 15, 2014: Our alumni Mr. Swapnil Gore and Mr. Kiran Godse who are now entrepreneurs and running business successfully. To share their experiences and the success formula with the students who want to be entrepreneur in future, we invited both of them to guide our MBA students on "How to enter into entrepreneurship"

Swapnil Gore said, your dreams and ambitions can make you good entrepreneur, just follow your dreams and take any efforts to make them true.

Kiran Godse said, try to explore each opportunity, you never knows which opportunity will give you success.



Mr. Swapnil Gore and Mr. Kiran Godse during the interaction



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March 7, 2013: Our Alumni members Mr. Shyam Shelke, SME Ltd and Secretary (Alumni Association of SBPIM) and Mr. Kiran Patil, Cummins Ltd., had a free discussion with the MBA students. Both guided students on imbining professional skills and keeping themselves up-to-date about the market environment and global economy.



It's a happy learning through direct interface with seniors...