

**S. B. PATIL INSTITUTE OF MANAGEMENT**  
**Alumni Contribution**



**Placement Opportunities Presented by Alumni**

**For MBA 8th Batch 2016-18**

Sr. No	Name of the company	Specialisation	Package	Openings	Email date	Lead by
1	EUREKA FORBES	HR	1.50-2.00	2	23/05/2018	Shyam Shelke
2	TNA CORP, Pune	Finance	1.8	5	17/05/2018	Shyam Shelke
3	SMERA Ratings Ltd	Marketing	3.00-3.60	5	15/05/2018	Shyam Shelke
4	i2nexus Technologies	HR	1.5	4	14/05/2018	Ketaki Kamble
5	Indosoft Technology	HR	1.44-2.40	5	11/05/2018	Poonam Rokade
6	Kotak Mahindra Bank Ltd	Marketing	1.80-3.00	5	02/04/2018	Deepali Ingale
7	S J Advisors, Pune	Marketing	2.4	5	22/03/2018	Shyam Shelke
8	Earthcare Equipment P Ltd	Marketing	1.80-2.40	2	08/03/2018	Shyam Shelke
9	CRISIL Ltd	Finance	2.1-2.40	4	01/03/2018	Shyam Shelke
10	G Square Techsystem	Marketing	1.80-3.00	1	01/03/2018	Shyam Shelke
11	S. B. Production Pvt.Ltd,	Marketing	1.80-3.00	2	21/02/2018	Neesha Sarmane
12	Flash Electronics	HR	1.5-2.00	1	21/02/2018	Sneha Bichare
13	Fast Track Consultant	HR	1.80-2.40	5	21/02/2018	Shyam Shelke
14	Synechron Technologies	HR	3.00-4.00	1	01/02/2018	Nandlal Pareek
15	Shareconomy	Marketing	4	15	11/01/2018	Shyam Shelke
16	Rutu Entreprises	Finance	1.8	1	21/12/2017	Shyam Shelke
17	Rutu Entreprises	HR	1.8	2	21/12/2017	Shyam Shelke
18	Reliance Jio	HR	3.5	7	11/12/2017	Shyam Shelke
19	Aara Energy Innovation	Marketing	1.20-1.44	5	09/12/2017	Shyam Shelke
20	OLX	Marketing	2.50-3.5	8	20/11/2017	Rangnath Deshpande
21	Gazon Communication	Marketing	1.80-2.4	5	16/11/2017	Sankalpa Mane
22	Orbital Group	MKT, OPE	2.4	2	16/11/2017	Shyam Shelke
23	Citrus Hotel	HR	1.56	3	11/11/2017	Dhananjay Singh
24	TAL Manufacturing	Operations	3	3	10/10/2017	Shyam Shelke
25	Kotak Mahindra bank	Marketing, Fin.	1.8	26	10/09/2017	Deepali Ingale

**For MBA 7th Batch 2015-17**

Sr.No	Name of the company	Specialisation	Package	Openings	Email date	Lead by
1	S B Production	Marketing	1.8	5	26/07/2017	Neesha Sarmane
2	K P Transport Pvt Ltd	Finance	1.44-1.80	4	05/07/2017	Satish Aldar
3	L&T Ltd (SSC)	Finance	1.3-1.68	5	25/01/2017	Tejas Kashid
4	Capgemini	HR	1.20-1.80	2	17/01/2017	Isha Bhatia
5	Calyx Group of Company	Marketing	1.80-2.40	2	21/10/2016	Manjusha Patil
6	Bhoomi Infracon Pvt Ltd	Marketing	2.40-3.60	2	14/10/2016	Prashant Bramhankar

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**For MBA 6th Batch 2014-16**

Sr. No	Name of the company	Specialisation	Package	Openings	Date	Lead by
1	Lokmat Media Pvt.Ltd	Marketing	1.80-3.00	4	By phone	Kunal Sawant
2	LG Electronics	Finance	1.8	3	By phone	Avinash Tupe
3	Rumitech Nutrition	RABM	1.8-2.40	10	By phone	Parag Shah

**For MBA 5th Batch 2013-15**

Sr. No	Name of the company	Specialisation	Package	Openings	Date	Lead by
1	Daccess Security system	Marketing	1.8	5	By phone	Deepali Adak
2	Bizporto Info Services	Marketing	1.80-2.40	10	By phone	Shyam Shelke
3	Sakal Newspaper	Marketing	1.8	4	By phone	Kunal Sawant

**For MBA 4th Batch 2012-14**

Sr. No	Name of the company	Specialization	Package	Openings	Date	Lead by
1	SME Chamber of India	Marketing	1.8	4	By phone	Shyam Shelke
2	Cryobank International	Marketing	upto 3.00	6	By phone	Chetan Gharpinde



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## Alumni Interactions



### How to perform well in Summer Internship Program (SIP)

**Speaker: Mr. Akash Raut, Alumni, SBPIM**

**Topic: How to perform well in Summer Internship Program**

**Date: April 18, 2018**

**Faculty coordinator: Mr. Swapnil Sonkamble**

**Class: MBA- I, Venue: Seminar Hall-II**

*Mr. Akash Raut,  
Alumni, SBPIM*



On 18<sup>th</sup> April 2018 a special lecture and interaction sessions was conducted on “**How to perform well in Summer Internship Program**” was conducted by Mr. Akash Raut, Alumni, SBPIM. Mr. Akash Raut, is currently working with Kotak Mahindra Bank as Manager- Payments, looking after Payment Business in 3 cities and 24 Bank Branches, He has completed his MBA Marketing from SBPIM. Akash motivated students by telling his own success story, He explained them how he got chance from SBPIM to take up his Summer Internship at PAYTM, He told them his experience and challenges faced by him during PAYTM SIP and finally how he succeeded during his SIP. Akash said, never underestimate any opportunity or never get afraid of any challenges, just keep going. Akash said due to his 2 months sincere effort he got Pre Placement job offer by PAYTM. Akash also requested all the students to take maximum participations in all activities curricular, extracurricular and placements etc, ask them to keep yourself updated for the business world.



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## Alumni Interactions



### Career Opportunities in Digital Marketing

**Speaker: Ms. Chaitali Kalbhor Alumni, SBPIM**

**Topic: Career Opportunities in Digital Marketing**

**Date: March 13, 2018**

**Faculty coordinator: Mr. Swapnil Sonkamble**

**Class: MBA- I**

**Venue: Seminar Hall-I**



*Ms. Chaitali Kalbhor,  
Alumni, SBPIM*

On 13<sup>th</sup> March 2018 a special lecture and interaction sessions was conducted on “**Career Opportunities in Digital Marketing**” was conducted by Ms. Chaitali Patil, Alumni, SBPIM. Ms. Chaitali

Kalbhor, who is a multi-dimensional personality, She is a HR and she is currently part of a digital marketing company Beyond billboard. Ms. Chaitali interacted with students to make them understand what digital marketing is, How the corporates are using digital marketing tools, What are the career opportunities available in digital marketing. She also explained them how the traditional business and marketing ways are converted in new digital age. She also said, To have an edge in the new technological age, one must learn and mater the new technology. It is more about your skills and right opportunity, which will lead into a beautiful career. Ms. Chaitali also explained them the future potential opportunities available in the digital Marketing.



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## Alumni Interactions



### CORPORATES EXPECTATION FROM MBA GRADUATES

**Speaker: Mr. Atul Patil, Alumni, SBPIM**

**Topic: Corporates Expectation from MBA Graduates**

**Date: January 11, 2017**

**Faculty coordinator: Mr. Swapnil Sonkamble**

**Class: MBA- II**

**Venue: Seminar Hall-I**



*Mr. Atul Patil, Alumni,  
SBPIM*

Special lecture and interaction sessions was conducted on “**Corporates Expectation from MBA Graduates**” was conducted by Mr. Atul Patil, Alumni, SBPIM. Mr. Atul interacted with students to understand what they understood from the corporates world. He shared his journey from college to corporates. He told to students that they need to understand that corporates are looking not only bookish knowledge but also they want both intellect, consistency in performances across your education and professional backgrounds and skills relevant to their business. It is more about your fitment to the needs of the corporate as well as how the person can be molded to what the corporate is looking for.



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## Alumni Interactions



### Workshop on Group Discussion and Personal Interview

**Speaker: Mr. Libin Samuel, Alumni, SBPIM**

**Topic: Workshop on GD & PI**

**Date: February 27, 2016**

**Faculty coordinator: Mr. Swapnil Sonkamble**

**Class: MBA- II**

**Venue: Seminal Hall, Conference Room**

*Mr. Libin Samuel, Alumni,  
SBPIM*



Workshop and interactive session was conducted on “**Group Discussion and Personal Interview**” by Mr. Libin Samuel, Alumni, SBPIM. Mr. Libin is currently working as PMO at Synchron Technologies, Hinjewadi, Pune. He interacted with students to make them understand, how group discussion and personal interviews are the most important selection rounds in the campus recruitment. He also gave them some tips to overcome the stressful situation during the interview. Libin also guided students about how to be calm and confident during interview. He then took the mock GD & PI of the candidates.



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### FINANCIAL MARKET FUNDAMENTALS AND CAREER OPPORTUNITIES IN MARKETING OF FINANCIAL SERVICES

**12<sup>th</sup> October 2015: Rahul Patil** :A guidance session was conducted by Mr. Rahul Patil, SBPIM Alumni. Ex-employee - ICICI Securities Ltd on 'Financial Market Fundamentals and Career Opportunities in Marketing of Financial Services' He started the session with introducing himself and the career paths he has chosen in life



He explained about the basis of financial market fundamental and the career opportunities in marketing of financial services. He said, all the good and services need to be marketed in the right impactful way to generate revenue to organization. Marketing is the soul of any business. Banking and financial organizations have tremendous need of good marketers, so one can take up as job in banking and financial market.



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He gave a very good example of his personal career choice and the experiences he had in the corporate world.

Rahul Patil said, making a decent career in the corporates needs positive and clear vision.

The session was very interactive and informative. The students enjoyed it enormously.





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### CAREER OPTION AND ADD ON COURSES

**05th Sept 2018: Shyam Shelke:** The introduction of speaker was given by Prof. Anishkumar Karia & felicitation of the guest was done by Dr. Manoj Gadre. The session was attended by the students of first and second year.

Mr. Shyam Shelke guided all the students regarding career options, along with additional courses that can be done simultaneously. He elaborated some problems faced by the students especially related to communication and explained the ways to overcome the same.

The session was concluded with question and answer session. Mr. Shyam Shelke provided solutions to the queries raised by the students.

The vote of thanks was given by Prof.



Anishkumar Karia.



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### HOW TO FACE FINANCE TECHNICAL INTERVIEW

**March 15, 2015: Priyanka Jagtap:** Company specific training is planned for eClerx company, our Alumni Ms. Priyanka Jagtap working with eClerx as Analyst – Financial Services is called to guide the MBA Finance students “How to face finance technical interview”. It was the training cum discussion, in which the insight of the technical interviews in the finance domain is explained by Priyanka Jagtap. The session was interactive and makes students understand on which topic the emphasis is more during the interviews and which important points they have to take care while facing finance interview.





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### PREPARATION FOR GETTING PLACED THROUGH CAMPUS INTERVIEWS

**September 9, 2014:** SBPIM Alumni Ms. Priya Mundhe and Saijal Jaid were called to guide the students of MBA about “Preparation for getting placed through campus interviews”, Saijal Jaid and Priya Mundhe – Alumni of SBPIM – HR specializations and were working with National School of Industrial Training (NSIT), Pune.

During the interaction with the students Ms. Priya Mundhe said, you have to focus on our interest area and have to think about the your own potentials before taking decision regarding campus placement, Ms. Saijal Jaid told students that keep your mind ready for the job opportunity as any good opportunity may knock your door anytime, so encase every opportunity .





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### **SKILLS EVERY MANAGER NEEDS TO SUCCEED**

**Speaker: Mr. Avinash Mishra, HR, Novartis (Alumni SBPIM)**

**Topic: Skills Every HR Manager Needs to Succeed**

**Faculty Coordinator: Ms. Aishwarya Gopalakrishnan**

**Date: August 5, 2014**

**Venue: Seminar Hall-1**

August 5, 2014: Mr. Avinash Mishra Alumni of SBPIM interacted with new faces and shared his journey SBPIM to corporate. He guided students about HR career and the skills needed to become a successful HR. There are many skills every HR manager needs to become truly successful. He said according to him five essential human resource management skills needed to run a successful human resource department they are Organization, Negotiation, Problem Solving and Conflict Management, Communication. He urged students to put efforts in right directions which will help you to gain right exposure in the organization.



Guest speaker

Mr. Avinash Mishra, Novartis Ltd.



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**March 15, 2014:** Our alumni Mr. Swapnil Gore and Mr. Kiran Godse who are now entrepreneurs and running business successfully. To share their experiences and the success formula with the students who want to be entrepreneur in future, we invited both of them to guide our MBA students on "How to enter into entrepreneurship"

Swapnil Gore said, your dreams and ambitions can make you good entrepreneur, just follow your dreams and take any efforts to make them true.

Kiran Godse said, try to explore each opportunity, you never knows which opportunity will give you success.



Mr. Swapnil Gore and Mr. Kiran Godse during the interaction



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**March 7, 2013:** Our Alumni members Mr. Shyam Shelke, SME Ltd and Secretary (Alumni Association of SBPIM) and Mr. Kiran Patil, Cummins Ltd., had a free discussion with the MBA students. Both guided students on imbibing professional skills and keeping themselves up-to-date about the market environment and global economy.



It's a happy learning through direct interface with seniors...