

A

Memorandum of Understanding

BETWEEN

S.B. Patil Institute of Management
Sector No. 26, Pradhikaran, Nigdi, Pune 411044.

AND

Odser Charitable Trust
F2, Sunrise, 170, Lulla Nagar, Pune 411040.

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**Memorandum of Understanding
Industry Academia Linkage**

BETWEEN

S B Patil Institute of Management

AND

Odser Charitable Trust

This Memorandum of Understanding (hereinafter referred to as "MoU") is entered into on 27th December 2017 by and between S.B. Patil Institute of Management, Pune, a management institution established in the year 2009, by Pimpri Chinchwad Education Trust, Pune, India (hereinafter referred to as "SBPIM").

And

Odser Charitable Trust, a non-profit organisation having registration number MAHA/1775/pune Dated 10.10.2014. The vision of the trust is to one day equip all students/all age people of any religion, community, cast, gender of all age with the education, skills and character they need to lead empowered lives. Odser Charitable Trust has been working through its need-based programs focused on access to education, modular employable skill, industry institute interaction, food, livelihood training and healthcare. ODSER has Chapters over India/international. Pune Chapter of ODSER is very active in all activities of ODSER (hereinafter referred to as "ODSER").

WHEREAS SBPIM wishes to be an "Academic Partner" of ODSER.

THEREFORE SBPIM and ODSER can have mutual beneficial association by way of signing a MoU in the areas of their interests.

The core areas of mutual cooperation are:

1. **Academic Participation:** ODSER will work with SBPIM in designing practical sessions as per the syllabus and industry preferences related to case study orientations and simulation processes etc. ODSER will nominate interested and the competent Industry professionals to work closely with academic staff members of SBPIM.
2. **Research and live Projects:** ODSER will endeavour to outsource the Industry based Projects in areas like HR, Marketing, Finance and General Management to SBPIM. SBPIM Faculty members will take up the respective Projects in collaboration with ODSER.
3. **Joint Research initiatives:** SBPIM and ODSER would take up Joint Research initiatives in areas of mutual interest. These initiatives may take the form of Literature review / white papers / position papers / review papers / empirical research on areas of relevance. The same may be published by SBPIM.
4. **Mentoring/Coaching/Counselling:** SBPIM welcomes industry professionals from ODSER to mentor SBPIM students on an ongoing basis or one a one-off basis

5. ODSER will arrange Corporate Lectures, Short duration Programmes, Coffee with Corporates, Grooming Sessions for the SBPIM Students and Faculty Development Programmes, Train the Trainer workshop for the SBPIM Faculty members. Such sessions will be aimed to bridge the gap between the Classroom training and the Corporate requirements.
6. **Faculty and Student Development Programmes:** ODSER and SBPIM shall jointly organize faculty development programmes.
7. **Corporate Interviewing Activity:** ODSER will help in organizing interviews to be conducted by the students guided by the faculty members, with CEO or Senior Management personnel. The corporate interview activity helps the students to appreciate and understand the role of a senior manager in the industry, study the career graph of an individual, understand the workplace responsibilities, commitments, and thus helps in bridging the institute industry gap. This activity also helps in motivating the students to excel and to become successful leaders. These interviews can be published in the form of interview. SBPIM seeks support from ODSER in this activity
8. **Summer Projects:** Students of Management Course need to undergo at least two months summer training with an organization. SBPIM would like to explore such opportunities with ODSER or through network of ODSER members/professional.
9. **Guest Lectures:** SBPIM would like to invite experts from ODSER for guest lectures to share their experiences with students; which would help them understand the expectations of industry from the management graduates. SBPIM would also like to invite such experts from ODSER as key note speakers for induction, seminars and other institutional activities.
10. **Industry Visits:** SBPIM would like to organize industry visits for students and faculty to get an exposure to real life industry practices. ODSER can support SBPIM in such activities.
11. ODSER will coordinate the industry institute interaction to SBPIM Students and Faculties by providing opportunity to work in corporate to get experience and understand corporate work culture.
12. ODSER will provide short term certificate courses to students to strengthen Knowledge and resume.
13. SBPIM shall provide its infrastructure free of cost for pre-identified joint events and access to ODSER members to its library and IT resources, when not in college use.
14. SBPIM shall provide its students as volunteers free of cost for pre-identified ODSER events.
15. ODSER and SBPIM shall conduct joint charity/donation drive, social activities, and outreach activities for the inclusive development of the poorest part of the society through CSR activities.
16. **Board of Advisor:** ODSER and SBPIM will form a board of advisor of Corporate, faculties, students to conduct its various activities.
17. In no event shall either party be liable for any indirect, incidental, special, consequential damages, including, but not limited to, loss of profits, revenue, data or use, incurred by the other party in connection with, arising out of or under this MoU save for any such loss suffered resulting from any willful and grossly negligent act or omission of either of the parties. If there are any disagreements about the terms of this agreement or the operation of programs authorized by this MoU, both parties agree to refrain from unilateral action, to consult with each other, and to negotiate in good faith a mutually agreeable resolution.

18. The duration of the MOU between ODSER and SBPIM is for three year from the date of signing of the MoU. This agreement can be further renewed by the consent of both the parties.

IN WITNESS WHEREOF THE parties have set their hands hereto on 27th December 2017 hereinabove written under their respective seal of office at Pune.

For the S.B. Patil Institute of Management:-

Witness

Signature: _____

Name: Dr. Daniel Penkar

Designation: Director,

S.B.Patil Institute of Management

Sector 26, Pradhikaran Nigdi, Pune 411044.

Maharashtra, India.



Signature: _____

Name: _____

Designation: Assistant Professor

Dr. Bhushan Pardehi

Official Seal:

For the Odser Charitable Trust:-

Witness

Signature: _____

Name: Mrs. Sumera Chando

Designation:

Odser Charitable Trust

F2, Sunrise, 170, Lulla Nagar, Pune 411048.



Signature: _____

Name: Bharat Bhasin

Designation: _____

Bharat Bhasin

Official Seal: