

PCET's, S.B.Patil Institute of Management

Report on

“Entrepreneurship Awareness Camp”

In collaboration with

Maharashtra Centre for Entrepreneurship Development

Dated: 26th Sepetember-28th September 2018

Faculty Coordinator- ED Cell: Mr. Rishikesh Kumar.

Audience: SBPIM students and faculty members.

Venue: Seminar Hall

Dated: 26th Sepetember-28th September 2018

Time: 9 to 5.30 pm

The objective of programme is to spread entrepreneurship awareness to SBPIM students. To provide all information on how to start a business, how to be a successful entrepreneur, business ventures, to experience business challenges and success stories.

Day1:

The programme commenced by lighting lamp by the auspicious hands of Dr.Daniel Penkar- Director, Dr.Kirti Dharwadkar- Head Academics and Entrepreneurs, Mr.Ramdas Mane - Chairman, Mane Group of Companies, Mr.Suresh Umap-Regional Director(MCED),Mr.Milind Londhe-Project officer(MCED).



The inaugural speech was delivered by **Dr. Daniel Penkar**, sir as always inspired the audience by his speech full of his experience, knowledge and guidance. He proudly mentioned till now SBPIM have 47 entrepreneurs, such a great achievement of institute and its students. He concluded by a motivating message to all student he tolls pass a message to juniors that they should believe in creating employment rather than looking for employment.



Next speech was by **Mr. Ramdas Mane** -Chairman, Mane Group of Companies, Pune. He initiated by telling his own life story since childhood till present. Also showed a short video biography about himself .What challenges he faced till now to become a great entrepreneur a real motivational speech and experience.



Next speech was by **Mr.Suresh Umap-** Regional Director (MCED).He started with all MCED details like all offices there work in detail and training etc, MCED activities and programs conducted .He explained why to become Entrepreneur? Stated some useful points on how to become and develop good skills for entrepreneur. Entrepreneurship as a career choice and motivation and Qualities of an Entrepreneur.

Next speech was by **Mr.Ashok Pattar** (MCED).He spoke about Business opportunities, and ask students to think out of box (get out of comfort zone) to become a good entrepreneur .A good mind set along with guts to take risk is must he said, he also stated charms of being an entrepreneur i.e Ideas , opportunities, SWOT RIP, Passion etc. His focus was on to survey market ,proper planning, listening for people interest ,preventive model ,No energy dowsing products, auspice etc. His saying was “Every product is a solution” there is no product without any use.

Day 2:

The programme commenced by felicitating the MCED speaker **Mr.Pandit T.Gawade** (MCED).His spoke on Project financing and Documents required for Banks. He explained ‘why to avail loans’, ‘How to avail loans’, subsidies provided by government, NABARD, SIDBI, privatization, project report. He also explain term like Preliminary information like format for Bank report, Credit link capital subsidy scheme (CLCSS), Technical feasibility like location, land, building /shed, machinery, experience, knowledge, training, raw material, support services, electricity, water, labour, Financial Viability like cost item, finance sources, cash flow of 5years, monthly I/E statements, financial ratios, BC ratio, IRR, repayment program, Terms and Condition of the sanction etc. Useful terms like margin money, insurance, repayment and credit guarantee, security, rate of interest, PLR/BASE/CRR, sanction letter.

The second session commenced by felicitating the MCED speaker **Mr. Sunil Shete** (MCED).He spoke on Role of DIC/KVIB/Bank, Panel discussion, Demand identification, service area approach, NPA .He said don’t withdraw money until three years just reinvest ,also said ‘don’t expect profit or remove shares for three years’, identify calamities convert into opportunities, various fields to gain foreign currency like producing soybean to make Nutrition powder etc. , fixed working capital .His 10 tips are listen to people, don’t insult or point out mistakes, appreciate others achievements, make others comfortable , use encouraging words, talk about ideas not people, keep smiling , dress well & look fresh, communicate to motivate, remain a genuine friend etc. Focus on Quality,Quanity,services,production and preparing a systematic plan.





Day 3:

Started with felicitating guest speaker **Mr.Subhash Randive**- Dreamers and Doers International .He delivered inspirational speech to advice success in life and also gave a definition about it he said 'even a 1% doubt can impact on your 100% success and then you will fail'. He said that if 'you can sale yourself you can sell anything to anyone' this sentence fits very well for students who wish to enter in marketing sector or to become an entrepreneur in that sector. He also talked about the innerworld of yourself..He also talked about muscle memory i.e subconscious memory.He then conducted a small activity to explain that you can do only one thing at a particular time. Overall he concluded how to face challenges and overcome our weakness to deal with market, food, sleep, breathing, silence peace are main sources to become a powerful personality person. He also talked about importance of marketing .His saying was '*Har patang ko kachre me jaana hai , par uske pahle use asmaan ko chhuna hai....*



Next speaker was **Mr.Hemant Bhagwat** .He explained on 'How to set up SSI Units' which begins with an idea and opportunities available in market an idea need to be filtered through, does it match with market research result, is it viable business proposition in your area, does it match your client needs ,test it out at market place , consult and expertise, lookout for competition in your field, is it sunrise industry, if all is 'yes' then it's your opportunity .He talked about Planning a small business which starts with Project identification which consist of right product, swot analysis, education and training, resource available, resources and location. Then the Market potential like market requirement, new innovation, development desk snap market survey. Then he spoke on how to start a business for that he said you need selection of location, infrastructure, land and building, selection of right manufacturing process, balance plant and machinery, technical, miscellaneous. Then he spoke on contingences like working capital, project cost, financial viability, means of finance also some Government Formalities and Procedure like SSI registration, acquisition of infrastructure facilities, NOC from local authorities, pollution control clearance, constitution of business (pvt or public) .He said focus on Manufacturing of drugs and cosmetic and Manufacturing fruits and vegetables base products, water efficient, power connection, pollution control devices, registration of GST, Agro and food processing, auto components ,biotech ,IT, glass and ceramics, knitwear and garments, leather products, light energy, low cost building material ,pharmaceuticals and chemicals .He also showed us famous personalities and there working companies like Ambani, Tata, Ekta Kapoor, Jain bros , Azim premji, etc.



Next speaker and guest was **Mr.Sachin Gaikwad** he motivated our students. He told that Dr.Hansraj Thorat is his true teacher and inspiratory whom guided him to become an entrepreneur. He said you take an experience at any company which you want to start as a business then start your own. And never expect the

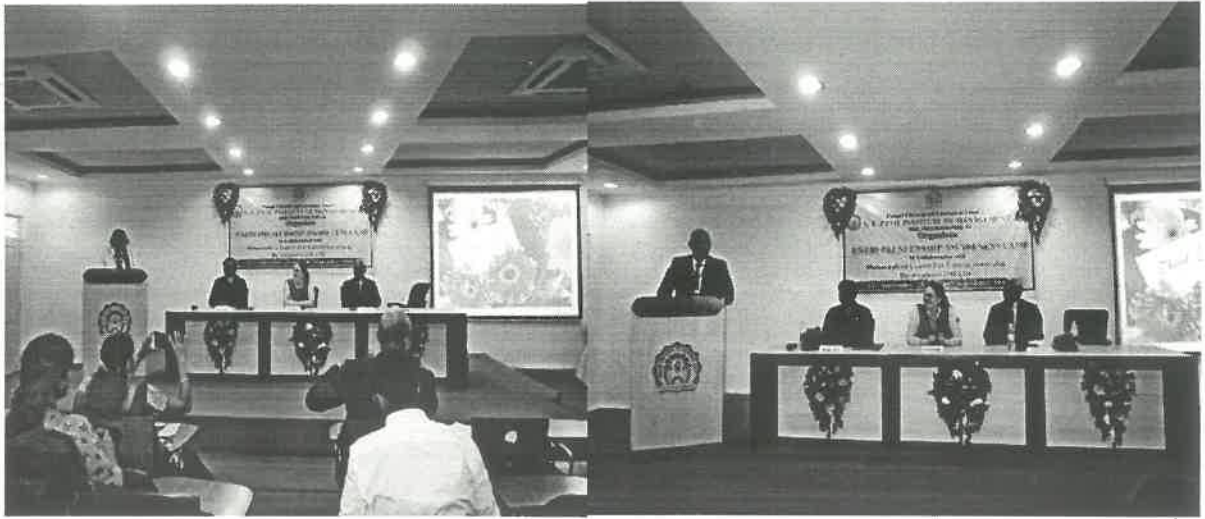


profit for first three years than you will succeed .He always wanted to become an entrepreneur it was his dream .He also added that do only what interest you most.



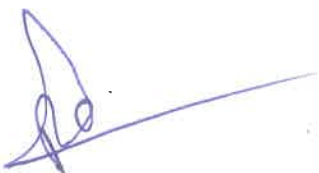
Then concluded with Vote of Thanks by Prof. Rishikesh Kumar. Then there was distribution of MCED certificates by Dr.Kirti Dharwadkar, Mr. Sachin Gaikwad and Mr.Hemant Bhagwat to our SBPIM students. And that ended the 'Entrepreneurship Awareness Camp'.





Report prepared by:

Suraj Tambe, Aruna Godse and Himali Mahajan - MBA I year (2018-19)


Rishikesh Kumar


Director
S. B. Patil Institute of Management
Sector No. 26, Nigdi,
Pradhikaran, Pune - 411 044.



Pimpri Chinchwad Education Trust's

S.B.Patil Institute of Management

NOTICE

20/09/2018

This is to inform to all the students of MBA I and II year due to some unavoidable circumstances ,Entrepreneurship Development Cell has to preponed three days workshop on 'Entrepreneurship Awareness Camp' in collaboration with Maharashtra Centre for Entrepreneurship Development (MCED). Kindly note the new schedule for the workshop.

Workshop Details:-

- 1) **Date** – 26th to 28th September 2018 (3 Days)
- 2) **Venue** - SBPIM Seminar Hall 1
- 3) **Time** - 9.00 am to 5.30 pm.



Dr. Daniel Penkar
Director, SBPIM

P.C.E.T.'S
S.B. PATIL INSTITUTE OF MANAGEMENT

ENTREPRENEURSHIP AWARENESS CAMP
In Association with
Maharashtra Centre For Entrepreneurship Development
(26th, 27th & 28th September 2018)

STUDENT ATTENDANCE SHEET

DATE:- 26th September 2018

ROLL NO.	NAME OF THE STUDENT	MORNING SESSION SIGNATURE	AFTERNOON SESSION SIGNATURE
1	Adhikari Ruchi Rajesh		
2	Adsul Kunal Vishwas	<i>Kunal</i>	<i>Kunal</i>
3	Bandgar Pratiksha Bhimrao	<i>Pratiksha</i>	<i>Pratiksha</i>
4	Bhingawade Ankita Shashikant	<i>Bhingawade</i>	<i>Bhingawade</i>
5	Bhosale Omkar Dattataraya	<i>Bhosale</i>	<i>Bhosale</i>
6	Bhosekar Indraprasad Sunil	<i>Bhosekar</i>	<i>Bhosekar</i>
7	Bodke Darshan Rajendra	<i>Bodke</i>	<i>Bodke</i>
8	Borkar Nayan Amardeep	<i>Nayan...</i>	<i>Nayan...</i>
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12	Chitodiya Eshwarsing Udaysing		
13	Choudhary Kanchan Mangilal	<i>Kanchan.</i>	<i>Kanchan.</i>
14	Devgadkar Trushna Mangesh	<i>Trushna</i>	<i>Trushna</i>
15	Dhamodkar Megha Ravindra	<i>Megha</i>	<i>Megha</i>
16	Gaikwad Priyanka Pandharinath	<i>Priyanka</i>	<i>Priyanka</i>
17	Godse Aruna Ashok	<i>Aruna</i>	<i>Aruna</i>
18	Gund Palash Malhari	<i>P.m.Gund</i>	<i>P.m.Gund</i>
19	Jagtap Rahul Nandkumar	<i>Rahul</i>	<i>Rahul</i>
20	Jambhulkar Roshani Nandkishor	<i>R.N.Jambhulkar</i>	<i>R.N.Jambhulkar</i>
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22	Kadam Yogesh Gangadhar	<i>Yogesh</i>	<i>Yogesh</i>
23	Khadye Tanvi Yashodhar	<i>Tanvi</i>	<i>Tanvi</i>
24	Mandwade Suchita Sanjay	<i>Suchita</i>	<i>Suchita</i>
25	Nilangekar Mayur Ramesh Rao		
26	Phadtare Onkar Rajkumar	<i>Onkar</i>	<i>Onkar</i>



27	Rane Janhavi Digamber	<u>Ajhar</u>	<u>Janhavi</u>
28	Saini Jyoti Pawankumar	<u>Jyoti</u>	<u>Jyoti</u>
29	Shahare Palash Hemant	<u>Palash</u>	<u>Palash</u>
30	Shelar Tanaya Ramesh	<u>PS</u>	
31	Shete Rohan Sunil	<u>Rohan</u>	<u>Rohan</u>
32	Shinde Ruchita Ramesh	<u>Rshinde</u>	<u>Rshinde</u>
33	Tambe Suraj Dattatraya	<u>Suraj</u>	<u>Suraj</u>
34	Tamchikar Somesh Bhupendra	<u>Somesh</u>	<u>Somesh</u>
35	Vaishnav Gajal Narottam	<u>Gajal</u>	<u>Gajal</u>
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44	Bhandari Shivam Sanjay	<u>Shivam</u>	<u>Shivam</u>
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47	Kamble Pranita Pradeep	<u>Pranita</u>	<u>Pranita</u>
48	Kasbe Akshay Kishor	<u>Akshay</u>	<u>Akshay</u>
49	Mahajan Himali Dnyaneshwar	<u>Himaji</u>	<u>Himaji</u>
50	Mane Sonali Rajkumar	<u>Sonali</u>	<u>Sonali</u>
51	Marathe Shreya Suresh		
52	Menon Vaishnavi Gopakumar		
53	Mhetre Prashant Rajkumar	<u>Prashant</u>	<u>Prashant</u>
54	More Aniket Sambhaji	<u>Aniket</u>	<u>Aniket</u>
55	More Shreyash Rajendra	<u>Shreyash</u>	<u>Shreyash</u>
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57	Naik Heramb Mayur	<u>Heramb</u>	<u>Heramb</u>
58	Nair Reshma Ramankutty	<u>Reshma</u>	<u>Reshma</u>
59	Naroth Aishwarya Jayachandran	<u>Aishwarya</u>	<u>Aishwarya</u>
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75	Sawarkar Suraj Arun	Sawarkar	Sawarkar
76	Shelar Priya Mohan	Priya	Priya
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84	Zalte Amey Pradip	Zalte	Zalte
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88	Adam Indira Shriniwas	Adam I.S	Adam I.S
89	Shastre Anup Shankar		
90	Parit Ashvini Mohan	Parit	Parit
91	Gadiya Rohit Pravin	R.P.Gadiya	R.P.Gadiya
92	Gavali Vikas Kailas	Vikas	Vikas
93	Panwar Shruti Yashwant	Shruti	Shruti
94	Warke Pooja Nagsen		

95. Datoange Ashmant Ashmant
96. PRASAD B JADHAV B.Jadhav
- 97) Vyankatesh.V.wasgi, V.V.wasgi
- 98) Pooja Setia Setia
- 99) Sandesh S. Dorekar Dorekar
- 100) Amrit Singh ✓
- 101) Mayur Manoj Solunke -
- 102) Pankaj Ganesh Gairwad ✓
- II Year



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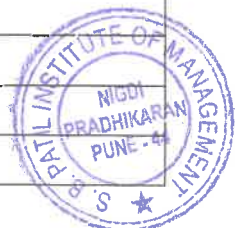
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70	Rahate Nilima Arunrao	<u>Nilima</u>	<u>Nilima</u>
71	Raut Nikhil Harishchandra	<u>Nikhil</u>	<u>Nikhil</u>
72	Rawale Snehal Shivaji	<u>Snehal</u>	<u>Snehal</u>
73	Sanas Aarti Suresh	<u>A.s.sanas</u>	<u>A.s.sanas</u>
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91	Gadiya Rohit Pravin	<u>Rohit</u>	<u>Rohit</u>
92	Gavali Vikas Kailas	<u>Vikas</u>	<u>Vikas</u>
93	Panwar Shruti Yashwant	<u>Shruti</u>	
94	Warke Pooja Nagsen		
95	Datrange Ashmant	<u>Ashmant</u>	<u>Ashmant</u>
96	Prasad B.Jadhav	<u>B.Jadhav</u>	<u>B.Jadhav</u>
97	Vyankatesh .V. Wasgi		
98	Pooja Setia	<u>Pooja</u>	<u>Pooja</u>
99	Sandesh.S. Darekar	<u>Sandesh</u>	<u>Sandesh</u>
100	Amrit Singh	<u>Amrit</u>	
* 101	Mayur Manoj Solanki -		
102	Pankaj Gaikwad	<u>Pankaj</u>	



P.C.E.T.'S

S.B. PATIL INSTITUTE OF MANAGEMENT

ENTREPRENEURSHIP AWARENESS CAMP

In Association with

**Maharashtra Centre For Entrepreneurship Development
(26th , 27th & 28th September 2018)**

STUDENT ATTENDANCE SHEET

DATE:- 28th September 2018

ROLL NO.	NAME OF THE STUDENT	MORNING SESSION SIGNATURE	AFTERNOON SESSION SIGNATURE
1 •	Adhikari Ruchi Rajesh	Ruchi	Ruchi
2 •	Adsul Kunal Vishwas	Kunal	Kunal
3 •	Bandgar Pratiksha Bhimrao	Pratiksha	Pratiksha
4 •	Bhingawade Ankita Shashikant	Abhingawade	Abhingawade
5 •	Bhosale Omkar Dattataraya	Bhosale	Bhosale
6 •	Bhosekar Indraprasad Sunil	Indra	Indra
7 •	Bodke Darshan Rajendra	Bodke	Bodke
8 •	Borkar Nayan Amardeep	Nayan	Nayan
9 •	Chikane Aditya Vitthal	Aditya	Aditya
10 •	Chinchole Rakshanta Rajendra	Rachinchole	Rachinchole
11 •	Chinchole Tushar Ravindra	T.R.Chinchole	T.R.Chinchole
12 •	Chitodiya Eshwarsing Udaysing	esw	esw
13 •	Choudhary Kanchan Mangilal	Kanchan	Kanchan
14 •	Devgadkar Trushna Mangesh	Trushna	Trushna
15 •	Dhamodkar Megha Ravindra	MP	MP
16 •	Gaikwad Priyanka Pandharinath	Priyanka	Priyanka
17 •	Godse Aruna Ashok	Aruna	Aruna
18 •	Gund Palash Malhari	P.m.Gund	P.m.Gund
19 •	Jagtap Rahul Nandkumar	Rahul	Rahul
20 •	Jambhulkar Roshani Nandkishor	R.N.Jambhulkar	R.N.Jambhulkar
21	Kad Shrutika Dnyaneshwar	Shrutika	Shrutika
22	Kadam Yogesh Gangadhar	Yogesh	Yogesh
23	Khadye Tanvi Yashodhar	Tanvi	Tanvi
24	Mandwade Suchita Sanjay	Suchita	Suchita
25	Nilangekar Mayur Ramesh Rao	Mayur	Mayur
26	Phadtare Onkar Rajkumar	Onkar	Onkar



27	Rane Janhavi Digamber	Jhane	Janhavi
28	Saini Jyoti Pawankumar	Jyoti	Jyoti
29	Shahare Palash Hemant	Palash	Palash
30	Shelar Tanaya Ramesh	Tanaya	Tanaya
31	Shete Rohan Sunil	Rohan	Rohan
32	Shinde Ruchita Ramesh	Rshinde.	Rshinde.
33	Tambe Suraj Dattatraya	Sj	Sj
34	Tamchikar Somesh Bhupendra	Somesh	Somesh
35	Vaishnav Gajal Narottam	Gajal.	Gajal.
36	T K Midhun Madhav	Midhun	
37	Kapadi Vruddhi Sandesh	Vruddhi	Vruddhi
38	Guleria Madhu Rajkumar	Madhu	
39	Kumar Avinash Batku	Avinash	
40	Naraini Anmol Premchand		
41	Nikam Rohit Sanjeev	Rohit	Rohit
42	Aher Akshay Raju	Aher	Aher
43	Bhamgar Shubham Abasaheb ✓	Shubham	Shubham
44	Bhandari Shivam Sanjay ✓	Shivam	Shivam
45	Bhirud Mitali Ashok	Mitali	Mitali
46	Inamdar Tanuja Moreshwar	Tanuja	Tanuja
47	Kamble Pranita Pradeep ✓	Pranita	Pranita
48	Kasbe Akshay Kishor	Akshay	Akshay
49	Mahajan Himali Dnyaneshwar ✓	Himali	Himali
50	Mane Sonali Rajkumar	Sonali	Sonali
51	Marathe Shreya Suresh ✓	Shreya	Shreya
52	Menon Vaishnavi Gopakumar	Vaishnavi	
53	Mhetre Prashant Rajkumar		
54	More Aniket Sambhaji ✓	Aniket	Aniket
55	More Shreyash Rajendra	Shreyash	Shreyash
56	More Shweta Mahesh ✓	Shweta	Shweta
57	Naik Heramb Mayur ✓	Heramb	Heramb
58	Nair Reshma Ramankutty ✓	Reshma	Reshma
59	Naroth Aishwarya Jayachandran	Aishwarya	Aishwarya
60	Nikam Rachna Rakesh	Rachna	Rachna
61	Patil Prajakta Devidas	Patik.	Patik.
62	Patil Pritam Mahavir ✓	Pritam	Pritam
63	Patil Ramakant Vijay ✓	Ramkant	Ramkant
64	Patil Yashaswita Pradeep	Yashaswita	Yashaswita
65	Pawar Akshay Balasaheb		
66	Phadnis Vinay Veena	Vinay	Vinay
67	Phal Swati Sanjay ✓	Swati	Swati



68	Powar Mayur Ashok ✓	<u>Mayur</u>	<u>Mayur</u>
69	Preeti Prabhakaran ✓	<u>Preeti</u>	<u>Preeti</u>
70	Rahate Nilima Arunrao	<u>Nilima</u>	<u>Nilima</u>
71	Raut Nikhil Harishchandra ✓	Nikhil	Nikhil
72	Rawale Snehal Shivaji		
73	Sanas Aarti Suresh	<u>A.S. Sanas</u>	<u>A.S. Sanas</u>
74	Sathe Janvi Shrirang ✓	<u>Janvi</u>	<u>Janvi</u>
75	Sawarkar Suraj Arun		
76	Shelar Priya Mohan	<u>Priya</u>	<u>Priya</u>
77	Shilimkar Sanket Dilip - ✓	<u>Sanket</u>	<u>Sanket</u>
78	Shinde Rahul Suhas	<u>Rahul</u>	<u>Rahul</u>
79	Shinde Suyog Balasaheb		
80	Suryawanshi Sujyot Sunil ✓	<u>Sujyot</u>	<u>Sujyot</u>
81	Tayade Pankaj Kishor		
82	Varu Hiti Sandeep ✓	<u>Hiti</u>	<u>Hiti</u>
83	Waringe Urmila Vasant ✓	<u>Urmila</u>	<u>Urmila</u>
84	Zalte Amey Pradip		
85	Choure Kedar Dattatray	<u>Kedar</u>	<u>Kedar</u>
86	Khurpade Harshal Ashok	<u>H.Khurpade</u>	<u>H.Khurpade</u>
87	Ekadari Apoorva Sangmesh	<u>Apoorva</u>	<u>Apoorva</u>
88	Adam Indira Shriniwas	<u>Indira</u>	<u>Indira</u>
89	Shastre Anup Shankar	<u>Anup</u>	<u>Anup</u>
90	Parit Ashvini Mohan	<u>Ashvini</u>	<u>Ashvini</u>
91	Gadiya Rohit Pravin	<u>R.P. Gadiya</u>	<u>R.P. Gadiya</u>
92	Gavali Vikas Kailas ✓	<u>Vikas</u>	<u>Vikas</u>
93	Panwar Shruti Yashwant	<u>Shruti</u>	<u>Shruti</u>
94	Warke Pooja Nagsen	<u>Pooja</u>	<u>Pooja</u>
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96	Prasad B.Jadhav	<u>B.J. Jadhav</u>	<u>B.J. Jadhav</u>
97	Vyankatesh .V. Wasgi	<u>V.V. Wasgi</u>	
98	Pooja Setia	<u>Setia</u>	<u>Setia</u>
99	Sandesh.S. Darekar	<u>Darekar</u>	<u>Darekar</u>
100	Amrit Singh		
101	Mayur Manoj Solanki		

102 Pankaj Gaikwad

Pankaj

Pankaj

