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## MBA Finance: KhetiBuddy AgriTech Pvt. Ltd. JD - Accounts Executive.

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S B Patil Inst.of Management. Placement <placement.sbpatil@gmail.com>  
To: 2020-22fin@sbpatilmba.com, 2021-23fin@sbpatilmba.com  
Cc: kirtisd <kirtisd@gmail.com>, faculty@sbpatilmba.com

16 January 2023 at 10:54

Dear MBA Finance,

Greetings from S. B. Patil Institute of Management, Pune (SBPIM)

**Reference: Akshay Jadhav- SBPIM Alumni**

MBA Finance: KhetiBuddy AgriTech Pvt. Ltd. JD - Accounts Executive.

Company Name: KhetiBuddy AgriTech Pvt. Ltd

Company website: [www.khetibuddy.com](http://www.khetibuddy.com)

Designation: Accounts Executive.

Internship followed by placement.

Job location: Pune ( Baner)

Kindly go through the following details and register through the link before 16th January 2023, 4 pm.

Registration link:  
<https://forms.gle/XJVJ9oQtTdkux1ne9>

Thanks & Regards,

Prof. Swapnil Sonkamble,

Training & Placement Officer,

PCET's S. B. Patil Institute of Management,  
Sector No:26, Nigdi, Near Akurdi Railway station,  
Pune:411044

Mobile: 8308810721, Landline: 020-27656900

Email: [placement.sbpatil@gmail.com](mailto:placement.sbpatil@gmail.com)

Website: [www.sbpatilmba.com](http://www.sbpatilmba.com)

### **SBPIM Rewards and Recognitions:**

- **"Best Management College For Teaching Excellence In India - 2016"** By CEGR, New Delhi
- **Ranked 174th in "TOP 200 B- Schools in India"**  
By Times of India - B-School Survey 2016
- **Ranked 7th in "Emerging B- Schools in India"**  
By Times of India -B-School Survey 2015
- **"College of Substance Award"**  
By Natrajan Education Society

----- Forwarded message -----

Dear Swapnil sir,

As discussed..

Regards,  
Akshay Jadhav.

----- Forwarded message -----  
PFA

Thanks & Regards

KhetiBuddy AgriTech Pvt. Ltd.



**Account\_Executive\_JD\_\_2\_.docx**  
74K



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**MBA Marketing: JD for Sales & Marketing Executive- STC. CTC: 3.00-5.50 LPA.  
Location: Pune.**

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**S B Patil Inst.of Management. Placement** <placement.sbpatil@gmail.com>  
To: 2020-22mkt@sbpatilmba.com, 2021-23mkt@sbpatilmba.com  
Cc: kirtisd <kirtisd@gmail.com>, Anish Karia <anishkaria@sbpatilmba.com>

15 December 2022 at 18:49

Dear MBA Marketing,

Greetings from S. B. Patil Institute of Management, Pune (SBPIM)

**Reference: Mr. Rajkumar Sangale- SBPIM Alumni**

Urgent Job opportunity for Sales & Marketing Executive- STC.

Company Name: Shree Trading Company

Designation: Sales & Marketing Executive

(for Welding, Cutting Machine, Gearbox, Robotics & Parts)

Job Description:

- Generating sales leads by visiting clients, cold call & other activities.
- Negotiating all contracts/orders with prospective clients.
- Helping determine pricing schedules for quotes, promotions, and negotiations.
- Giving sales presentations to a range of prospective clients.
- Preparing and submitting sales Quotation for orders.
- Visiting clients and potential clients to evaluate needs or promote products and services.
- Maintaining client records on a daily basis and submit a report on it.
- Answering client questions about payment terms, products, prices, availability and delivery time.
- Meeting regular sales targets (Weekly/Monthly).
- Co-coordinating sales projects and Report to Senior Sales Engineers.
- Making technical presentations and demonstrating how a product will meet client needs.
- Co-coordinating projects Teams & admin team and Daily Report to engineers.
- Two-Wheeler Required compulsory namaste

Experience: Experience in sales- Welding Machines, Parts, Robots, Gearbox, Automation Equipment, etc./  
Must have 1-3 years plus experience similar position and industry./ Fresher can apply.

Schedule: Day shift

Gender: Male/Female

Employment Type: Full-time

CTC: - 3.0 to 5.5 LPA

Education: - Diploma/BE/MBA/Similar Industrial Experience

Position: 5 Nos

Your Future Employer:

A leading Shree Trading Co. (iRobotics Group) that works on an aggressive pace and bridges a unique gap in Indian Engineering industry for details visit website:  
[www.shretrade.co.in](http://www.shretrade.co.in) / [www.irobotics.co.in](http://www.irobotics.co.in)

Kindly go through the following email and attachment for details.

Interested candidates kindly register through the following link before 16th December 2022, 4pm.

Registration link: <https://forms.gle/4ZyNzoudDPnjECP6>

**Thanks & Regards,**

**Prof. Swapnil Sonkamble,**

**Training & Placement Officer,**

**PCET's S. B. Patil Institute of Management,**  
Sector No:26, Nigdi, Near Akurdi Railway station,  
Pune:411044

Mobile: 8308810721, Landline: 020-27656900

Email: [placement.sbpatil@gmail.com](mailto:placement.sbpatil@gmail.com)

Website: [www.sbpatilmba.com](http://www.sbpatilmba.com)

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By Times of India - B-School Survey 2016
- **Ranked 7th in "Emerging B- Schools in India"**  
By Times of India -B-School Survey 2015
- **"College of Substance Award"**  
By Natrajan Education Society

----- Forwarded message -----

Dear Swapnil Sir,

Good Day,

As per our discussion with you, Please find attached our JD, Compay Profile & Also Group Profile herewith.

Group Profile Link: <https://youtu.be/BXIS01pMXIA>

Please go through it & provide a candidate for same.

If you have any questions or require additional information, please feel free to contact me.

Thanks & Regards,  
**Rajkumar Sangale**

Mail: [raj@shreetrade.co.in](mailto:raj@shreetrade.co.in)

Mobile: +91-9112298501

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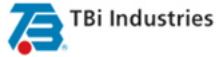


## SHREE TRADING COMPANY

Plot No 79, Morya Classic, 03, Purnanager,  
Chinchwad, Pune-411019. Maharashtra, India.  
GST No: 27ACTFS3932N1Z9  
Web.: [www.shreetrade.co.in](http://www.shreetrade.co.in)

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### **Authorized Partner-**



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This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this email in error please notify the system manager.

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### **3 attachments**



**STC Profile All Portfolio .pdf**  
2523K



**JD- Executive-Sales & Marketing- STC-iRobotics Group.pdf**  
42K



**iRobotics Profile.pdf**  
4810K



## MBA Operations: Open Position for Junior Project Management Officer Role at Infogen.

S B Patil Inst.of Management. Placement <placement.sbpatil@gmail.com>  
To: 2021-23ope@sbpatilmba.com

5 July 2023 at 17:55

Dear MBA OSCM,

Greetings from S. B. Patil Institute of Management, Pune (SBPIM)

**Reference: Ms. Akansha Raipatewar- Alumni SBPIM**

MBA Operations: Open Position for Junior Project Management Officer Role at Infogen.

Company Name: Infogen

Junior Project Management Officer (Assistant)

Experience: Dynamic Fresher OR 1-2 Year of Exp

Number of Positions: 1

Location: Bavdhan, Pune

Qualification: -

Any Bachelor Degree+ MBA

**Job Summary:**

As a Junior Project Management Officer cum Assistant, you will play a dual role in supporting project management activities and providing administrative assistance to senior management. Your primary responsibility will be to assist the Project Manager in overseeing and coordinating project tasks, ensuring timely completion and adherence to quality standards. Additionally, you will provide comprehensive administrative support to senior management, including managing calendars, arranging meetings, and handling confidential information.

**Responsibilities:**

- Assist the Project Manager in planning, organizing, and monitoring project activities, ensuring adherence to timelines and deliverables.
- Support the project team in tracking project progress, identifying risks, and implementing mitigation strategies.
- Assist in maintaining project documentation, including project plans, schedules, and meeting minutes.
- Coordinate with cross-functional teams to gather project requirements, facilitate communication, and ensure smooth collaboration.
- Prepare project status reports, presentations, and other project-related documentation as required.
- Assist in organizing and scheduling project meetings, workshops, and stakeholder engagements.
- Provide administrative support to senior management, including managing calendars, arranging travel, and handling correspondence.
- Maintain confidentiality and handle sensitive information with discretion.
- Prepare and distribute agendas, take meeting minutes, and follow up on action items.
- Conduct research, gather data, and provide support in the preparation of reports, presentations, and proposals.
- Assist in organizing and maintaining project files, databases, and records.
- Support the implementation of project management best practices, processes, and tools.
- Handle ad-hoc administrative tasks and assist with general office management duties as needed.

**Requirements:**

- Bachelor & degree in a relevant field or equivalent work experience.
- Strong organizational and time management skills, with the ability to prioritize tasks effectively.
- Excellent verbal and written communication skills.
- Proficiency in project management tools and software.
- Detail-oriented and capable of multitasking in a fast-paced environment.

- Proactive and self-motivated, with a willingness to learn and take on new challenges.
- Strong interpersonal skills and the ability to work collaboratively in a team environment.
- Discretion and confidentiality when handling sensitive information.
- Proficiency in Microsoft Office Suite (Word, Excel, PowerPoint, Outlook).
- Previous experience in project management or administrative support roles is preferred but not required.

#### Success Story of Infogen Labs:-

We are a scaling digital services company that leverages latest technologies and methodologies to create solutions that deliver value for you and your customer. We practice creative engineering, innovation and product development culture to deliver high quality products and consulting for you.

We are rapidly growing IT consulting company serving 20 years in software industry with 20+ happy customers from US, UK, Dubai, Korea and having successfully deployed over 480+ project. We have a strong global team comprising of highly skilled engineers, architects, testers, user experience designers and project managers. The team has delivered exemplary mobility, device and cloud solutions for its partners and Fortune 500 customers.

#### About Company Management:

Mr. Sanjeev Kuwadekar is the CEO of Infogen Labs. He holds a Master of Science degree in Computer Science with a specialization in artificial intelligence and natural language processing systems from the Indian Institute of Technology (IIT Bombay) in 1985. He served in various executive roles at Microsoft for over 9 years. Sanjeev is a serial entrepreneur holding multiple patents and worked with multiple clients like Verizon Wireless, Sprint, Vodafone, Mitsubishi, and Hewlett Packard.

#### Company Culture:

“Great vision without great people is irrelevant.”— Jim Collins

We believe in and support 360-degree feedback in our Infogen family. Having a culture in which each and every individual can come up with revolutionary and innovative ideas to contribute towards creating a story that unfolds the journey of Infogen Labs towards digital and scaling excellence.

We believe our employees to be our greatest asset and by nourishing these assets we provide ample of benefits. To mention a few we have:

- Employee of the Quarter
- Work-from-home opportunity
  
- Free Medical Insurance
- Paid Time Off

Get to know more about us and our team by visiting our company

website:

[www.infogen-labs.com](http://www.infogen-labs.com)

Registration link: <https://forms.gle/ymH5ukeP34MdyugP7>

Thanks & Regards,

Prof. Swapnil Sonkamble,

Training & Placement Officer,

PCET's S. B. Patil Institute of Management,  
Sector No:26, Nigdi, Near Akurdi Railway station,  
Pune:411044

Mobile: 8308810721, Landline: 020-27656900

Email: [placement.sbpatil@gmail.com](mailto:placement.sbpatil@gmail.com)

Website: [www.sbpatilmba.com](http://www.sbpatilmba.com)

#### **SBPIM Rewards and Recognitions:**

- "Best Management College For Teaching Excellence In India - 2016" By CEGR, New Delhi
- Ranked 174th in "TOP 200 B- Schools in India"  
By Times of India - B-School Survey 2016

➤ **Ranked 7th in "Emerging B- Schools in India"**

By Times of India -B-School Survey 2015

➤ **"College of Substance Award"**

By Natrajan Education Society

----- Forwarded message -----

Dear Placement Officer,

I hope this email finds you well. I am reaching out on behalf of Infogen Labs, which is currently seeking a talented Junior Project Management Officer.

We believe S. B. Patil Institute of Management attracts exceptional students who may be interested in this opportunity. If you have any candidates or students who may fit the profile, we would appreciate your assistance in connecting us with them.

The Junior Project Manager role entails supporting project planning, coordinating tasks, monitoring progress, and facilitating communication among team members. Strong organizational skills and proactive problem-solving abilities are valued.

If you have potential candidates, kindly forward this opportunity or provide us with their contact information. We welcome recent graduates and current students approaching completion of their degree.

Thank you for your cooperation. Should you have any questions or require further information, please feel free to contact me

Please find attachment of JD given below.



DIGITAL INNOVATIONS COMPANY

Akanksha Raipatrewar | IT Recruiter

Infogen Labs Pvt Ltd | **Website:** [www.infogen-labs.com](http://www.infogen-labs.com)

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 **Jr\_PM\_JD (1).docx**  
21K

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**MBA Marketing: Job Requirement at Spareshub.com , Pune. Designation: Franchise/ Dealer Development Executive. CTC: 3.00-5.00 LPA + incentives. Location: Baner, Pune.**

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S B Patil Inst.of Management. Placement <placement.sbpatil@gmail.com>  
To: 2020-22mkt@sbpatilmba.com  
Cc: kirtisd <kirtisd@gmail.com>, faculty@sbpatilmba.com

7 September 2022 at 18:17

Dear MBA Marketing,

Greetings from S. B. Patil Institute of Management, Pune (SBPIM)

Reference: Ms. Bhagyashree Dalve - SBPIM Alumni

MBA Marketing: Job Requirement at Spareshub.com



Company Name: Spareshub.com

Company website: [www.spareshub.com](http://www.spareshub.com)

**About company:** SparesHub brand is owned by Iridium Automobile Private Limited. We are India's largest B2B e-commerce company in the automobile parts category. The company has 7+ years of expertise in the car parts business and has 520+ registered customers across India. We have four offices in Pune, Mumbai, Bangalore, and Delhi. SparesHub has 80+ Franchise Retail Stores selling automobile parts across 17 states in India. The vision of SparesHub is to be the leading automobile maintenance company in India by using technology as leverage.

**Designation: Franchise/ Dealer Development Executive.**

**Location: Baner, Pune.**

**Experience:** 0-2 yrs sales experience

**Qualification:** MBA – Marketing/ Graduate from any field

**Preferred Location:** Pune

SparesHub brand is owned by Iridium Automobile Private Limited. We are India's largest B2B e-commerce company in the automobile parts category. The company has 7+ years of expertise in the car parts business and has 520+ registered customers across India. We have four offices in Pune, Mumbai, Bangalore, and Delhi. SparesHub has 80+ Franchise Retail Stores selling automobile parts across 17 states in India. The vision of SparesHub is to be the leading automobile maintenance company in India by using technology as leverage.

**Key deliverables**

- Responsible for building SparesHub Franchises stores across India
- Responsible for customer acquisition for Spareshub Franchise Model via video calls/meetings, telephone calls, and emails.
- Converting the leads to sales for SparesHub Franchise Stores.
- Driving sales through the franchise partners for automobile spare parts.
- Handling franchise partners in assigned territory.
- Overseeing/ coordinating marketing and sales operation for achieving the target, profitability, and overall growth.

- Building and maintaining healthy business relationships with Franchise partners
- Ensuring maximum customer satisfaction.
- Responsible for achieving the target and improving the market share.
- Executing business strategy and concepts.

#### Candidate Profile

- **Inside Sales / Tele-Sales**
- Product or service selling experience with clear monthly/quarterly targets
- Should be self-driven and work independently to achieve results
- Experience- **0 to 2 yrs of relevant sales experience**
- Age limit – **25 to 30 years**
- Fresher candidates can apply

**Past Experience: Education sector preferred. (Like-topper.com, Byju's, Vedantu, Akash Institute, Class plus, ExtraMarks, etc.)**

**Compensation:** Company CTC Rs. 3 lakhs to Rs. 5 lakhs based on experience and skills.

#### Perks & Benefits:

- Attractive Incentives
- PF Benefit
- Insurance Benefits

**All the unplaced and eligible candidates kindly register through the following link before 8th Sept 2022, 11am.**

**Registration link:** <https://forms.gle/hRpzY8PyRCnWGiYd6>

Thanks & Regards,

Prof. Swapnil Sonkamble,

Training & Placement Officer,

**PCET's S. B. Patil Institute of Management,**  
Sector No:26, Nigdi, Near Akurdi Railway station,  
Pune:411044

Mobile: 8308810721, Landline: 020-27656900

Email: [placement.sbpatil@gmail.com](mailto:placement.sbpatil@gmail.com)

Website: [www.sbpatilmba.com](http://www.sbpatilmba.com)

#### **SBPIM Rewards and Recognitions:**

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By Times of India - B-School Survey 2016
- **Ranked 7th in "Emerging B- Schools in India"**  
By Times of India -B-School Survey 2015
- **"College of Substance Award"**  
By Natrajan Education Society

----- Forwarded message -----

Respected Swapnil Sir,

Warm Greetings from Spareshub!!

As per today's morning discussion, Sharing with you the required details of the position we have in the given below -

### **Job Description - Franchise/Dealer Development Executive – Pune**

**Experience:** 0-2 yrs sales experience

**Qualification:** MBA – Marketing/ Graduate from any field

**Preferred Location:** Pune

SparesHub brand is owned by Iradium Automobile Private Limited. We are India's largest B2B e-commerce company in the automobile parts category. The company has 7+ years of expertise in the car parts business and has 520+ registered customers across India. We have four offices in Pune, Mumbai, Bangalore, and Delhi. SparesHub has 80+ Franchise Retails Stores selling automobile parts across 17 states in India. The vision of SparesHub is to be the leading automobile maintenance company in India by using technology as leverage.

#### **Key deliverables**

- Responsible for building SparesHub Franchises stores across India
- Responsible for customer acquisition for Spareshub Franchise Model via video calls/meetings, telephone calls, and emails.
- Converting the leads to sales for SparesHub Franchise Stores.
- Driving sales through the franchise partners for automobile spare parts.
- Handling franchise partners in assigned territory.
- Overseeing/ coordinating marketing and sales operation for achieving the target, profitability, and overall growth.
- Building and maintaining healthy business relationships with Franchise partners
- Ensuring maximum customer satisfaction.
- Responsible for achieving the target and improving the market share.
- Executing business strategy and concepts.

#### **Candidate Profile**

- **Inside Sales / Tele-Sales**
- Product or service selling experience with clear monthly/quarterly targets
- Should be self-driven and work independently to achieve results
- Experience- **0 to 2 yrs of relevant sales experience**
- Age limit – **25 to 30 years**
- Fresher candidates can apply

**Past Experience:** Education sector preferred. (Like-topper.com, Byju's, Vedantu, Akash Institute, Class plus, ExtraMarks, etc.)

**Compensation:** Company CTC Rs. 3 lakhs to Rs. 5 lakhs based on experience and skills.

#### **Perks & Benefits:**

- Attractive Incentives
- PF Benefit
- Insurance Benefits

**Please send me the Student list for MBA Marketing Fresher Batch.**

Thanks & Best Regards,



**Bhagyashri Dalve**

**HR Manager**

[www.sparehub.com](http://www.sparehub.com)





S B Patil Inst.of Management. Placement <placement.sbpatil@gmail.com>

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**MBA Finance, HR, Marketing: Motherson - job opportunity- Management Trainee profile. CTC: 2.60 LPA. Probation: 1 year. Post Probation: 3.00- 3.60 LPA.**

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S B Patil Inst.of Management. Placement <placement.sbpatil@gmail.com>

25 June 2022 at 17:25

To: 2020-22mkt@sbpatilmba.com, 2020-22fin@sbpatilmba.com, 2020-22hr@sbpatilmba.com

Cc: kirtisd <kirtisd@gmail.com>, faculty@sbpatilmba.com

Dear MBA Finance, Marketing, HR,

Greetings from S. B. Patil Institute of Management, Pune (SBPIM)

**Reference: Ms. Pooja Patol- SBPIM Alumni**

**MBA Finance, HR, Marketing: Motherson Sumi - job opportunity- Management Trainee profile.**

**Company Name: Motherson**

**About Company:** Motherson Sumi Systems Limited is an Indian manufacturer and global supplier of automotive components. Established in 1986 and part of the Motherson Group, Motherson Sumi Systems is a joint venture between Samvardhana Motherson International Ltd of India and Sumitomo Wiring Systems Ltd. of Japan

**Headquarters:** Noida

**Founded:** 1986

**Revenue:** 63,767 crores INR (US\$8.5 billion, 2020)

**Number of employees:** 1,14,628 (2020)

**Subsidiaries:** Motherson Sumi Wiring, PKC Group, MORE

**Parent organization:** Samvardhana Motherson Group

**Designation:** Management Trainee profile.

**Eligibility:** MBA in Finance, HR, Marketing 2022 batch

**CTC: 2.60 LPA.**

**Management Trainee period: 1 year.**

**Post Probation CTC: 3.00- 3.60 LPA**

**Male candidates are preferred.**

**Immediate joining.**

**All unplaced and eligible candidates kindly register their names before Monday, 27th June 2022, 11am.**

**Registration link: <https://forms.gle/ADEBqY83zARCgAZf8>**

**Thanks & Regards,**

**Prof. Swapnil Sonkamble,**

**Training & Placement Officer,**

**PCET's S. B. Patil Institute of Management,**

Sector No:26, Nigdi, Near Akurdi Railway station,  
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By Times of India -B-School Survey 2015
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By Natrajan Education Society

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**MBA HR: Motherson - job opportunity- Trainee profile. CTC: 2.40 LPA. Location: Chakan. Probation: 1 year. Post Probation: 3.00- 3.60 LPA.**

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S B Patil Inst.of Management. Placement <placement.sbpatil@gmail.com>  
To: 2021-23hr@sbpatilmba.com, 2020-22hr@sbpatilmba.com  
Cc: kirtisd <kirtisd@gmail.com>, faculty@sbpatilmba.com

8 February 2023 at 18:50

Dear MBA HR,

Greetings from S. B. Patil Institute of Management, Pune (SBPIM)

**Reference: Ms. Pooja Patol- SBPIM Alumni**

MBA HR: Motherson Sumi - job opportunity- Management Trainee profile.



**Company Name: Motherson**

**About Company:** Motherson Sumi Systems Limited is an Indian manufacturer and global supplier of automotive components. Established in 1986 and part of the Motherson Group, Motherson Sumi Systems is a joint venture between Samvardhana Motherson International Ltd of India and Sumitomo Wiring Systems Ltd. of Japan

**Headquarters:** Noida

**Founded:** 1986

**Revenue:** 63,767 crores INR (US\$8.5 billion, 2020)

**Number of employees:** 1,14,628 (2020)

**Subsidiaries:** Motherson Sumi Wiring, PKC Group, MORE

**Parent organization:** Samvardhana Motherson Group

**Designation:** Management Trainee profile.

**Eligibility:** MBA in HR

**CTC:** 2.40 LPA.

**Location:** Chakan

**Mess & Transport facility available.**  
**Transport facility available from PCMC**

**Management Trainee period:** 1 year.

**Post Probation CTC:** 3.00- 3.60 LPA

**Immediate joining.**

**All unplaced and eligible candidates kindly register their names before 9th Feb 2023, 11am**

**Registration link:** <https://forms.gle/mJrXsY36Ex7YVv5eA>

**Thanks & Regards,**

**Prof. Swapnil Sonkamble,**

**Training & Placement Officer,**

**PCET's S. B. Patil Institute of Management,**  
Sector No:26, Nigdi, Near Akurdi Railway station,  
Pune:411044

Mobile: 8308810721, Landline: 020-27656900

Email: [placement.sbpatil@gmail.com](mailto:placement.sbpatil@gmail.com)

Website: [www.sbpatilmba.com](http://www.sbpatilmba.com)

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By Natrajan Education Society

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**MBA Marketing: JOB Opportunities at Spareshub- Inside Sales Executive [Business Development Executive]. Only Female Candidate. Location: Baner. Fluency in English Communication is a must.**

1 message

---

**S B Patil Inst.of Management. Placement** <placement.sbpatil@gmail.com>  
To: 2021-23mkt@sbpatilmba.com  
Cc: kirtisd <kirtisd@gmail.com>, faculty@sbpatilmba.com

21 June 2023 at 17:45

MBA Marketing:

**Reference: Ms. Bhagyashree Dalve - SBPIM Alumni****MBA Marketing: Job Requirement at Spareshub.com****Company Name: Spareshub.com****Company website:** [www.spareshub.com](http://www.spareshub.com)

**About company:** SparesHub brand is owned by Iridium Automobile Private Limited. We are India's largest B2B e-commerce company in the automobile parts category. The company has 7+ years of expertise in the car parts business and has 520+ registered customers across India. We have four offices in Pune, Mumbai, Bangalore, and Delhi. SparesHub has 80+ Franchise Retail Stores selling automobile parts across 17 states in India. The vision of SparesHub is to be the leading automobile maintenance company in India by using technology as leverage.

**Designation:** Inside Sales Executive/ Franchise/ Dealer Development Executive.**Location:** Baner, Pune.**Only Female Candidates with Fluency in English Communication.****Experience:** 0-2 yrs sales experience**Qualification:** MBA – Marketing/ Graduate from any field**Preferred Location:** Pune**Immediate joiner.**

SparesHub brand is owned by Iridium Automobile Private Limited. We are India's largest B2B e-commerce company in the automobile parts category. The company has 7+ years of expertise in the car parts business and has 520+ registered customers across India. We have four offices in Pune, Mumbai, Bangalore, and Delhi. SparesHub has 80+ Franchise Retail Stores selling automobile parts across 17 states in India. The vision of SparesHub is to be the leading automobile maintenance company in India by using technology as leverage.

**Key deliverables**

- Responsible for building SparesHub Franchises stores across India
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- Responsible for achieving the target and improving the market share.
- Executing business strategy and concepts.

### Candidate Profile

- **Inside Sales / Tele-Sales**
- Product or service selling experience with clear monthly/quarterly targets
- Should be self-driven and work independently to achieve results
- Experience- **0 to 2 yrs of relevant sales experience**
- Age limit – **25 to 30 years**
- Fresher candidates can apply

**Past Experience: Education sector preferred. (Like-topper.com, Byju's, Vedantu, Akash Institute, Class plus, ExtraMarks, etc.)**

**Compensation:** Company CTC upto Rs. 3.25 lakhs based on experience and skills.

### Perks & Benefits:

- Attractive Incentives
- PF Benefit
- Insurance Benefits

**All the unplaced and eligible candidates kindly register through the following link before 22th June 2023, 11am.**

Face to Face Interviews will be scheduled in this week with in 2 days.

Registration link: <https://forms.gle/sjansst1WRjauPmq5>

Thanks & Regards,

Prof. Swapnil Sonkamble,

Training & Placement Officer,

PCET's S. B. Patil Institute of Management,  
Sector No:26, Nigdi, Near Akurdi Railway station,  
Pune:411044

Mobile: 8308810721, Landline: 020-27656900

Email: [placement.sbpatil@gmail.com](mailto:placement.sbpatil@gmail.com)

Website: [www.sbpatilmba.com](http://www.sbpatilmba.com)

### **SBPIM Rewards and Recognitions:**

- **"Best Management College For Teaching Excellence In India - 2016"** By CEGR, New Delhi
- **Ranked 174th in "TOP 200 B- Schools in India"**  
By Times of India - B-School Survey 2016
- **Ranked 7th in "Emerging B- Schools in India"**  
By Times of India -B-School Survey 2015
- **"College of Substance Award"**  
By Natrajan Education Society

----- Forwarded message -----

**Respected Swapnil Sir,**

Warm Greetings from SparesHub!!

As per today's discussion, Sharing with you the required details of the position we have in the given below -

## ***Job Description - Inside Sales Executive - Business Development Executive – Pune***

### **Fresher Batch on MBA Marketing /BBA Students**

**Qualification:** MBA – Marketing/BBA Student

**Preferred Location:** Pune

SparesHub brand is owned by Iradium Automobile Private Limited. We are India's largest B2B e-commerce company in the automobile parts category. The company has 7+ years of expertise in the car parts business and has 520+ registered customers across India. We have four offices in Pune, Mumbai, Bangalore, and Delhi. SparesHub has 80+ Franchise Retail Stores selling automobile parts across 17 states in India. The vision of SparesHub is to be the leading automobile maintenance company in India by using technology as leverage.

### **Key deliverables**

- Responsible for building SparesHub Franchises stores across India
- Responsible for customer acquisition for SparesHub Franchise Model via video calls/meetings, telephone calls, and emails.
- Converting the leads to sales for SparesHub Franchise Stores.
- Driving sales through the franchise partners for automobile spare parts.
- Handling franchise partners in assigned territory.
- Overseeing/ coordinating marketing and sales operation for achieving the target, profitability, and overall growth.
- Building and maintaining healthy business relationships with Franchise partners
- Ensuring maximum customer satisfaction.
- Responsible for achieving the target and improving the market share.
- Executing business strategy and concepts.

### **Candidate Profile**

- **Inside Sales / Tele-Sales**
- **Outbound Sales / Call Center Experience**
- Product or service selling experience with clear monthly/quarterly targets
- Should be self-driven and work independently to achieve results
- Experience- **2 to 4 yrs of relevant sales experience**
- Age limit – **24 to 34 years**
- **Gender - Female Only**
- **Language – English Must**, Hindi, Marathi [Candidates who can speak multiple regional languages will be preferred.

**Compensation:** Less Than Rs. 27,000/- per month based on experience and skills. **As Like Depend Interview**

### **Perks & Benefits:**

- Attractive Incentives
- PF Benefit

- Insurance Benefits

**Please send me the Student list for MBA Marketing Fresher Batch.**

**Address:** Mont Vert Apex Office 405 Sr No131/1 H No1365Opp Orchid School, Balewadi Phata, Baner, Pune, Maharashtra 411045

**Google Map Location:** <https://maps.google.com/?cid=17598057323335788158&entry=gps>

Thanks & Best Regards,



**Bhagyashri Dalve**

**Sr.HR Manager**

**[www.spareshub.com](http://www.spareshub.com)**



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