



Pimpri Chinchwad Education Trust's  
**S. B. PATIL INSTITUTE OF MANAGEMENT**

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## EVENT REPORT

Name of the Event / Activity: - Management Training Programme for AQ Mechanical and Electrical Manufacturing India Pvt. Ltd

Committee / Cell: - SBPIM Training and Consultancy

Date : - 18<sup>th</sup> & 19<sup>th</sup> June 2022

Time : - 9.00am to 5.00pm

Venue: - SBPIM Seminar Hall

Name of the Faculty Trainers: - Dr. Iram Ansari and Dr. Anuradha Phadnis

Name of the Student Coordinators: - Ms. Triksha, Ms. Kavyashri, Ms. Bhakti Patil,  
& Mr. Amol Khobragade

Name of the Industry Coordinator: Ms. Meena Sharma ( HR AQ Mechanical and Electrical Manufacturing India Pvt. Ltd,.)

Number of Participants for training: 25

Brief Information of the Event: -

Two day Management Training Programme was conducted for employees of **AQ Mechanical and Electrical Manufacturing India Pvt. Ltd** on the topic “Workplace : Protocols, Communication and Attitude” The training programme started by Dr. Anuradha Phadnis who talked about the topic Workplace protocol where she covered topics on importance of core values , code of conduct and the importance of policies followed by Dr. Iram Ansari which took the topic on Discipline and work place ethics. After the Lunch break Dr. Anuradha Phadnis covered topics on workplace communication and Interpersonal skills. Post that Dr. Iram Ansari conducted a session on Persona Enhancement. All sessions were conducted with some games and activities where the students participated enthusiastically.

The second day started with an activity conducted by the student’s volunteers which addressed switch and switch off roles. This was followed by a session by Dr. Anuradha Phadnis on switch on and switch off roles. Post lunch there was an activity about mine game. This activity was followed by a session on Body language and power dressing by Dr. Iram Ansari. The last session

was conducted by Dr.Anuradha Phadnis who threw light on Initiatives, Decision Making, Culture Fit. The training programme ended with experience sharing and valedictory session.

Geo-tag Photos with Captions: -



*Geo-tag Photo of the first day Management Training Program*



*Ice breaking Activity during the first day of training program*



*Participants enjoying the activities conducted during MDP*



*Students conducting activities – An experiential Learning platform for the students*

*Winner participants enjoying the moment*





*Contented participants along with the volunteers*

Dr. Iram Ansari

Training Coordinator

Dr. Kirti Dharwadkar

Director





**PCET's**  
**S.B. Patil Institute of Management**

## Training & Consultancy

**Industrial Trainings, MDPs, FDPs & Research Assignments**

**We Provide Customized Behavioral and Marketing Trainings:**

- Communication Skills
- Motivation
- Attitude Building
- Essential Negotiation Skills for Sales Person,
- Power of Networking
- Effective Techniques to Increase Sales
- How to Convince Customers
- How to set 'Goal' & Team Building
- Perception
- Effective Marketing Communication-
- Etiquette, Soft skills for Marketers
- Achieving Marketing Targets
- The Lost art of Sales force Belongingness
- Personality Grooming
- Leadership Training
- Dealing with Challenging Customers
- Change Management
- Time Management
- Team Building
- Conflict Management
- Self -Analysis
- In Depth Interviews
- Prioritising Tasks
- Handling Emotions
- Stress Management
- Sales Techniques
- Identify potential Customer
- Know your customer



PIMPRI CHINCHWAD EDUCATION TRUST'S  
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### ABOUT SBPIM :

S. B. Patil Institute of Management (SBPIM) is one of the renowned MBA Institutes in Pune, established in 2009, nurtured and managed by Pimpri Chinchwad Education Trust. The Trust, which has been in existence in the field of education since 1990.

We strongly believe that two years of 'MBA programme from Savitribai Phule Pune University is an opportunity for our students to develop as true Business Professionals and we are determined to create Global Business Professionals using the best Infrastructural Facilities, Highly Experienced faculty, well established "Industry-Focused Teaching-Learning process" and Industry-Institute partnership in developing "Entrepreneurs" & "Ready to use Employees".

Having intake of 180 students, SBPIM has been functioning proactively to provide the best professional environment to MBA students in terms of Academics, Industry & Business oriented tailor-made trainings, Sports, Co-Curricular & Extra Curricular activities, cultural activities, various competitions, etc to create true business professionals.

The Output of any Institute is the Input of industry. We sincerely thank our Industrial counterparts who, under our C2C (Corporate to Campus) program, help shaping the industry focused personalities of our students through their direct mentorship and continued interaction.



<http://www.sbpimmba.com/>

### Training Pedagogy:

- Group Activities
- Ice Breaking Activities
- Energisers
- Interactive Sessions
- Discussions
- Brainstorming
- Experiential Sessions
- Games
- In depth Interviews
- Participative Training
- Outdoor Management Training
- Demonstrative Training
- Workshop
- Fun Activities
- TNA Reports
- Fishbowl Training
- Role Play
- OD Interventions
- Situation Analysis



### Our Patrons:

- Raunaq Engineering Pvt. Ltd
- Aircare Systems & Solutions Pvt. Ltd.
- Accurate Powertech
- Arvin Engineers Pvt.Ltd.
- Trigon Enterprises Pvt.Ltd.
- Shreyas Tools
- Uttam Tools
- Rishi Polymers Pvt.Ltd.
- AQ Mechanical & Electrical Manufacturing India .Pvt.Ltd

### Contact Us:

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