

PCET'S
S.B.Patil Institute of Management
Training & Consultancy At
AQ Mechanical And Electrical Manufacturing India Pvt.
Ltd. Engineering Pvt Ltd
20th Jan. 2021



As a part of SBPIM training consultancy a one day Training session was conducted by two of HR faculty members Dr. Anuradha Phadnis and Dr. Iram Ansari at AQ Mechanical And Electrical Manufacturing India Pvt Ltd, MIDC, Chakan, Pune. **19 workers** employees took part in the training sessions. The session was complemented with activities and games related to the topics. Dr. Anuradha Phadnis engaged the staff and the workers on the topic Communication skills and Dr. Iram Ansari took training session on Team Building. We had Training Assistance (student Cordinators) Pratik Pawar who handle all technical support and Kalyani Gupte coordinated all the activities. The HR Manager Meena Kulkarni of the company gave a positive feedback about the sessions. Operators enjoyed the training sessions and the activities as well.

Moreover, compiling the comments stated during training evaluation it can be inferred that, the topic presentation and related discussion had adequately addressed the various issues and concerns relevant to developing and enhancing communication skills and team building.





Happy Operators along with the trainers Dr. Anuradha Phadnis & Dr. Iram Ansari



Operators Training Sessions by Dr. Anuradha Phadnis

Operators Training Sessions by Dr. Iram Ansari



Operators engaged in an activity



Operators Engaged in Mine game activity.



Ice-breaking activity



Operators enjoying activities at the session





Coordinators conducting activity.

Director

S. B. Patil Institute of Management
Sector No. 26, Nigdi,
Pradhikaran, Pune - 411 044.





PCET's
S.B. Patil Institute of Management

Training & Consultancy

Industrial Trainings, MDPs,
FDPs & Research Assignments

We Provide Customized Behavioral and Marketing Trainings:

- Communication Skills
- Motivation
- Attitude Building
- Essential Negotiation Skills for Sales Person,
- Power of Networking
- Effective Techniques to Increase Sales
- How to Convince Customers
- How to set 'Goal' & Team Building
- Perception
- Effective Marketing Communication-
- Etiquette, Soft skills for Marketers
- Achieving Marketing Targets
- The Lost art of Sales force Belongingness
- Personality Grooming
- Leadership Training
- Dealing with Challenging Customers
- Change Management
- Time Management
- Team Building
- Conflict Management
- Self - Analysis
- In Depth Interviews
- Prioritising Tasks
- Handling Emotions
- Stress Management
- Sales Techniques
- Identify potential Customer
- Know your customer



PIMPRI CHINCHWAD EDUCATION TRUST'S
S. B. PATIL INSTITUTE OF MANAGEMENT, PUNE
FOUNDED BY SRI. S. B. PATIL, A DISTINGUISHED LEADER IN THE FIELD OF EDUCATION AND INDUSTRY.
AFFILIATED TO SAVITRIBAI PHULE UNIVERSITY, PUNE. (REG. NO. 100/2009/1000)
RESEARCH & TRAINING INSTITUTE FOR STUDENTS OF SAVITRIBAI PHULE UNIVERSITY, PUNE.
MBA & BBA PROGRAMS ARE ACCREDITED AND NAAC APPROVED



ABOUT SBPIM :

S. B. Patil Institute of Management (SBPIM) is one of the renowned MBA Institutes in Pune, established in 2009, nurtured and managed by Pimpri Chinchwad Education Trust. The Trust, which has been in existence in the field of education since 1990.

We strongly believe that two years of 'MBA programme from Savitribai Phule Pune University is an opportunity for our students to develop as true Business Professionals and we are determined to create Global Business Professionals using the best infrastructural Facilities, Highly Experienced faculty, well established "Industry-Focused Teaching-Learning process" and Industry-Institute partnership in developing "Entrepreneurs" & "Ready to use Employees".

Having intake of 180 students, SBPIM has been functioning proactively to provide the best professional environment to MBA students in terms of Academics, Industry & Business oriented tailor-made training's, Sports, Co-Curricular & Extra Curricular activities, Cultural activities, various competitions, etc to create true business professionals.

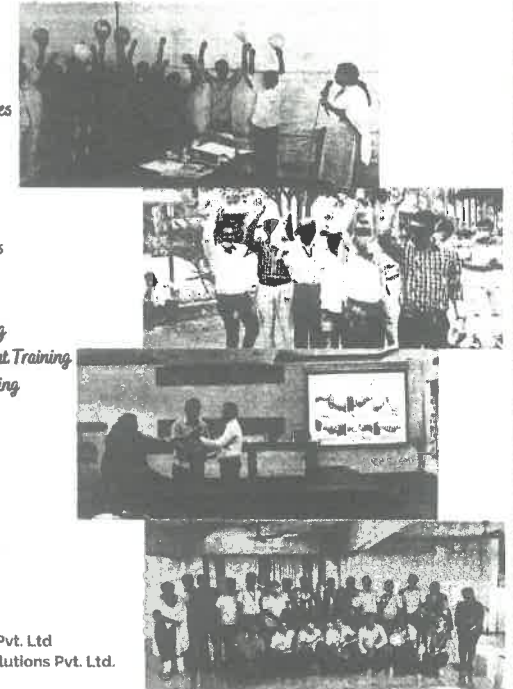
The Output of any Institute is the Input of Industry. We sincerely thank our Industrial counterparts who, under our C2C (Corporate to Campus) program, help shaping the industry focused personalities of our students through their direct mentorship and continued interaction.



<http://www.sbpitimba.com/>

Training Pedagogy:

- Group Activities
- Ice Breaking Activities
- Interactive Sessions
- Discussions
- Brainstorming
- Experiential Sessions
- Games
- In-depth Interviews
- Participative Training
- Outdoor Management Training
- Demonstrative Training
- Workshop
- Fun Activities
- TNA Reports
- Fishbowl Training
- Role Play
- OD Interventions
- Situation Analysis



Our Patrons:

- Raunaq Engineering Pvt. Ltd
- Aircare Systems & Solutions Pvt. Ltd.
- Accurate Powertech
- Anvin Engineers Pvt.Ltd.
- Trigon Enterprises Pvt.Ltd.
- Shreyas Tools
- Uttam Tools
- Rishi Polymers Pvt.Ltd.
- AQ Mechanical & Electrical Manufacturing India .Pvt.Ltd

Contact Us:

- Dr. Anuradha Phadnis: 9850728206
- Dr. Iram Ansari: 9766203786

- Dr.Swapnali Kulkarni: 8007548648
- Dr.Kajal Maheshwari: 9326505453

