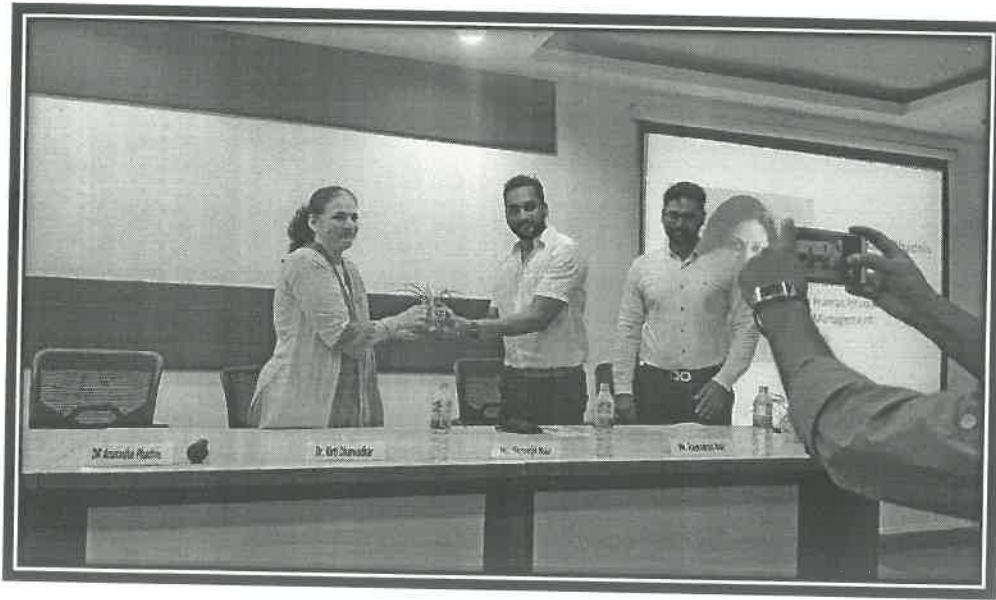


PCET'S
S.B.Patil Institute of Management
Training & Consultancy At
ANVIN Engg. Pvt. Ltd.
“Communication skills, Team Building and
Leadership”
Date: 10th Dec.2020



As a part of SBPIM training consultancy a one day Training session was conducted by two of HR faculty members Dr. Anuradha Phadnis and Dr. Iram Ansari at Training at ANVIN Engg. Pvt. Ltd. On “Communication skills, Team Building and Leadership” . 25 Supervisors and staff employees took part in the training sessions. We had 4 Training Assistants from HR Specialisation Deepali Sawant , Pooja Kotian handled Technical support and Kalyani Gupte, Akanksha Rajput Coordinated all the Activities. Dr. Anuradha Phadnis engaged the staff on the topic Importance of Communication Effective Communication techniques and listening skills, and Dr. Iram Ansari took training session on Team Building, Team work and Leadership Development. The session was complemented with activities and games related to the topics. The Director of the company ANVIN Engg Pvt. Ltd, Mr. Rajendran Nair gave a positive feedback about the sessions. Supervisors and staff also enjoyed the training sessions and the activities as well.





Felicitation of the Managing Director Mr. Shreejit Nair and Mr. Rajendran Nair of Anvin Engg. Pvt. Ltd by Hon. Director Dr. Kirti Dharwadkar



Supervisors and Staff Enjoying Ice Breaking Activity





*Supervisor and Staff Training Session On Communication Skills by
Dr. Anuradha Phadnis*



*Supervisor and Staff Training Session On Effective Communication techniques
by Dr. Anuradha Phadnis*





Supervisor and Staff performing Activity on Verbal And Non Verbal held by Dr.Anuradha Phadnis and Dr.Iram Ansari

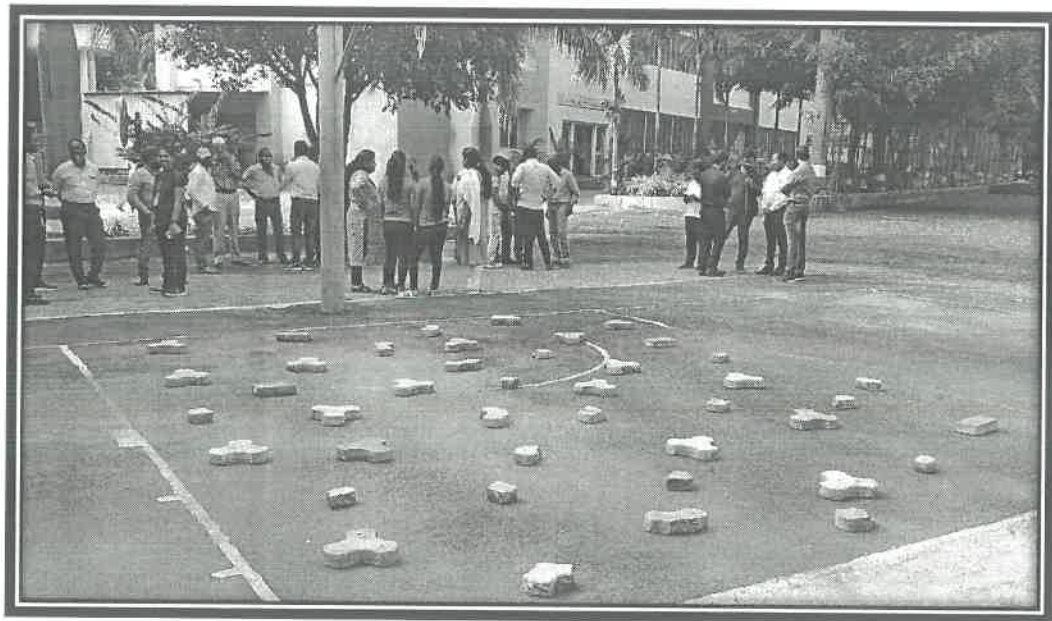


Supervisor and Staff performing a Case Study Activity held by Dr.Iram Ansari

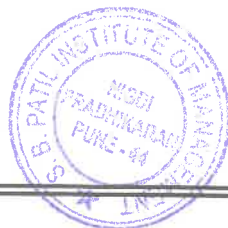




Rules and Regulations explained for Mine Game Activity by student coordinators and faculty.

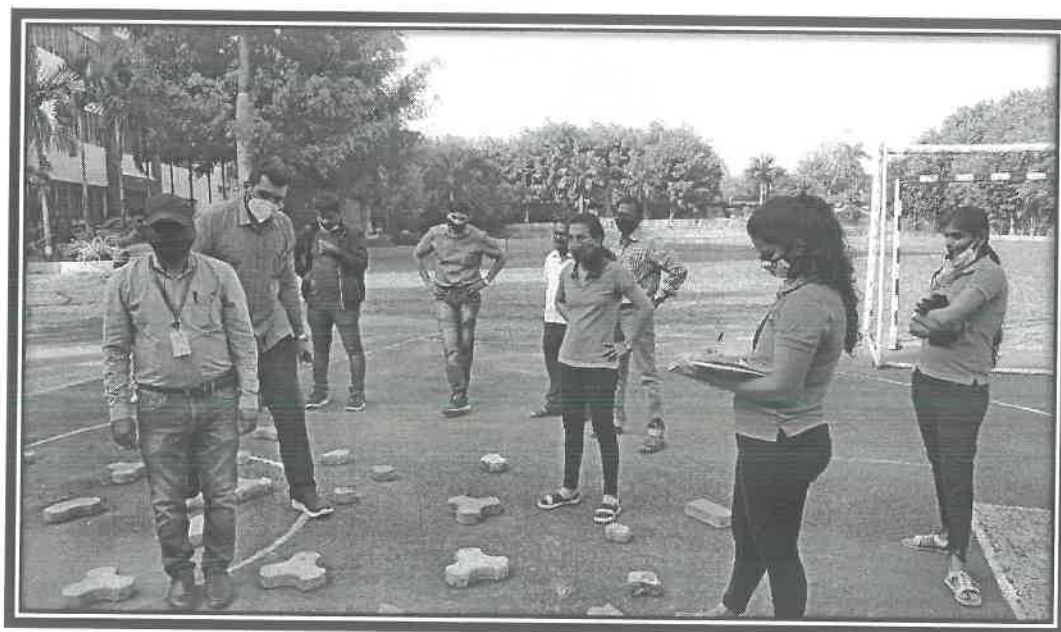


Mine Game Field

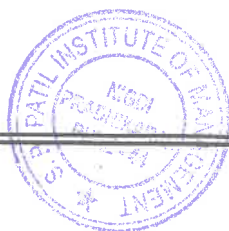




Supervisors and Staff performing Mine Game Activity



Assesment of Mine Game Activity done by Student Coordinates





Supervisors and Staff engrossed in session on Team Building And Team Work

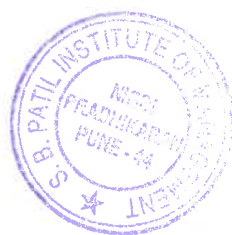


Staff enjoying Activity on Team work





*Happy Superviors and Staff Employees with the Trainer And Student
Coordinates.*



Director
S. B. Patil Institute of Management
Sector No. 26, Nigdi,
Pradhikaran, Pune - 411 044.



PCET's
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- Motivation
- Attitude Building
- Essential Negotiation Skills for Sales Person,
- Power of Networking
- Effective Techniques to Increase Sales
- How to Convince Customers
- How to set 'Goal' & Team Building
- Perception
- Effective Marketing Communication-
- Etiquette, Soft skills for Marketers
- Achieving Marketing Targets
- The Lost art of Sales force Belongingness
- Personality Grooming
- Leadership Training
- Dealing with Challenging Customers
- Change Management
- Time Management
- Team Building
- Conflict Management
- Self - Analysis
- In Depth Interviews
- Prioritising Tasks
- Handling Emotions
- Stress Management
- Sales Techniques
- Identify potential Customer
- Know your customer



PIMPRI CHINCHWAD EDUCATION TRUST'S
S. B. PATIL INSTITUTE OF MANAGEMENT, PUNE
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ABOUT SBPIM :

S. B. Patil Institute of Management (SBPIM) is one of the renowned MBA Institutes in Pune, established in 2009, nurtured and managed by Pimpri Chinchwad Education Trust. The Trust, which has been in existence in the field of education since 1990.

We strongly believe that two years of 'MBA programme from Savitribai Phule Pune University is an opportunity for our students to develop as true Business Professionals and we are determined to create Global Business Professionals using the best infrastructural Facilities, Highly Experienced faculty, well established "Industry-Focused Teaching-Learning process" and Industry-Institute partnership in developing "Entrepreneurs" & "Ready to use Employees".

Having intake of 180 students, SBPIM has been functioning proactively to provide the best professional environment to MBA students in terms of Academics, Industry & Business oriented tailor-made training's, Sports, Co-Curricular & Extra Curricular activities, Cultural activities, various competitions, etc to create true business professionals.

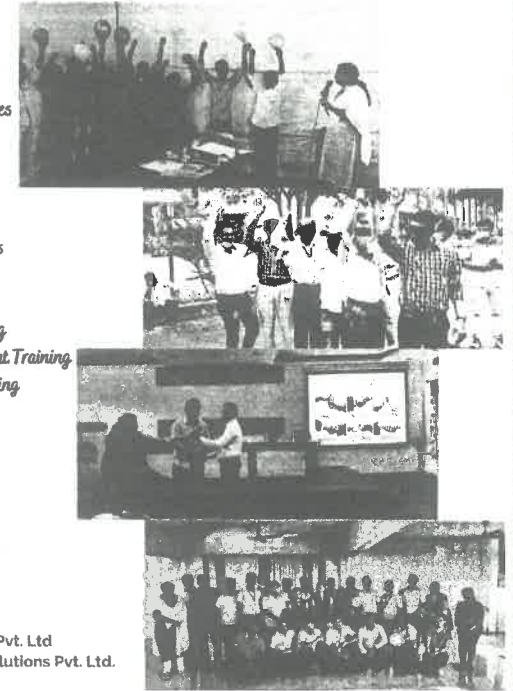
The Output of any Institute is the Input of Industry. We sincerely thank our Industrial counterparts who, under our C2C (Corporate to Campus) program, help shaping the industry focused personalities of our students through their direct mentorship and continued interaction.



<http://www.sbpimmba.com/>

Training Pedagogy:

- Group Activities
- Ice Breaking Activities
- Interactive Sessions
- Discussions
- Brainstorming
- Experiential Sessions
- Games
- In-depth Interviews
- Participative Training
- Outdoor Management Training
- Demonstrative Training
- Workshop
- Fun Activities
- TNA Reports
- Fishbowl Training
- Role Play
- OD Interventions
- Situation Analysis



Our Patrons:

- Raunaq Engineering Pvt. Ltd
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- Shreyas Tools
- Uttam Tools
- Rishi Polymers Pvt.Ltd.
- AQ Mechanical & Electrical Manufacturing India .Pvt.Ltd

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- Dr.Kajal Maheshwari: 9326505453



(Handwritten signature)