

Year	Sl. No.	Title of the professional development program organised for teaching staff	Title of the administrative training program organised for non-teaching staff	Dates (from-to)	No. of participants (Teaching staff)	No. of participants (Non-teaching staff)
2013-2014	1	Emerging Trends in India Retail Sector		8/8/2013 to 8/8/2013	32	
2013-2014	2	State Level Seminar on Using Aps for Business Management		27/09/2013 to 28/09/2013	32	
2013-2014	3	3rd National Conference on Role of SMEs in Future Economic Development		14/03/2014 to 15/03/2014	32	
2013-2014	4	Use of Modern Technology in Writing Ph.D. Thesis		8/3/2014	32	
2013-2014	5		MS Excel – Basic functions for office use	21/10/2013		9
2013-2014	6		DTE Policies and Procedures	3/1/2014		9
2013-2014	7		University of Pune – Rules and Regulations for Affiliated Institutions	15/01/2014		9

Documents: Reports of the Human Resource Development Centers (UGC ASC or other relevant centers)

No. of Programs for teaching staff= 4

No. of Programs for non-teaching staff= 3

Total programs= 07

Formula = (Average number of professional development / administrative training programs organized by the Institution for teaching and non-teaching staff during the last five years)/4

14+8+12+1

0+7 = 51/5 10.2



C2C AND GUEST LECTURE

RETAIL MANAGEMENT



Dr. Daniel Penkar, Director SBPIM felicitating Mr. Darrell Wisbey, Chief Mentor at GREAT India B School, Retailer Advisor – Asia

August 8, 2013: To give a fresh insight about the retail industry and the career opportunities in this sector, SBPIM had organized a guest lecture on “RETAIL MANAGEMENT” . The guest speaker Mr. Darrell Wisbey, Chief Mentor at GREAT India B School, Retailer Advisor – Asia. Informed about the emerging trends and career opportunities specifically about the Indian retail sector and he also shared strategies adopted by foreign retail sectors.

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SBPIM IS ISO 9001:2008 CERTIFIED INSTITUTE

March 19, 2014: A session on "Career in Commerce and Management" was conducted for T.Y.B.Com students of Arya Vidya Mandir Girls College, Pimpri by Prof. Aishwarya Gopalakrishnan and Prof. Pranita Burbure, Assistant Professors, S.B. Patil Institute of Management, Nigdi, Pune.

STATE LEVEL SEMINAR

USING APPS FOR BUSINESS MANAGEMENT
USING APPS FOR BUSINESS MANAGEMENT




Director
S. B. Patil Institute of Management
Sector No. 26, Nigdi,
Pradhikaran, Pune-411 044.

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State Level Seminar on “Using Apps for Business Management”

September 27, 28, 2013: SBPIM had organized a two day State Level Seminar Entitled “Using Apps for Business Management”. The seminar was inaugurated by Dr. Sharad Joshi, Professor VIM, Mr. Mangesh Deshpande, Director, Finance Amdocs Development Centre India Pvt. Ltd, Dr. Daniel Penkar - Director SBPIM, Dr. Kirti Dharwadkar and Dr. Hansraj Thorat. Dr. Daniel Penkar in his welcome address motivated all the participants with his influential words. “Dr. Vilas Nandawadekar, Director MCA, SIOM and Dr. Tanaji Dabhade, Professor MCA SIOM were the chairpersons for the technical session. Mr. Anurag Shukla, an app expert focused on “Mobile apps and their importance in today’s Business Scenario”.Mr. Mihir Jha,

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Director Strategic Programmes Amdocs Development Centre India Pvt. Ltd. focused on "The Role and Impact of Apps in Business Management". Dr. B. S. Sawant, the chief guest of the valedictory session highlighted that "Technological development is very essential but at the same time we should maintain our cultural periphery."



NATIONAL LEVEL CONFERENCE
ON
"ROLE OF SMES IN FUTURE ECONOMIC DEVELOPMENT"

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**NATIONAL LEVEL CONFERENCE ON "ROLE OF SMES IN FUTURE
ECONOMIC DEVELOPMENT"**

**March 14th & 15th 2014: S. B. PATIL INSTITUTE OF MANAGEMENT, NIGDI,
PUNE in association with All India Council of Technical Education (AICTE)
organized two days National Conference on 14th & 15th March 2014.**

14TH MARCH 2014: - DAY 1

The session started at 10.30 am with the inauguration and lamp lighting ceremony.

The Host and the Guests were:

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- ❖ *Dr. E. B. Khedkar, Dean of Management Faculty, University of Pune, Pune*
- ❖ *Dr. Sanjay Bhayani – Professor, Dept of Buss. Mgmt Saurashtra Univ Rajkot*
- ❖ *Mr. Avinash Belgamwar – MD, ConexAvio Auto Pvt. Ltd., Pirangut, Pune*
- ❖ *Dr. Daniel Penkar, Director, S.B. Patil Institute of Management, Pune*
- ❖ *Dr. Hansraj Thorat, Research Head, S. B. Patil Institute of Management, Pune*
- ❖ *Dr. Kirti Dharwadkar, Dean Academics, S. B. Patil Institute of Management, Pune*

Welcome Speech by Dr. Daniel Penkar

Dr. Daniel Penkar has begun his speech by explaining the role of Small and Medium Enterprises in today's dynamic business environment. He spoke about how Small and Medium Enterprises generate employment at a larger scale compared to big business units. He also focused on Small and Medium Enterprises role in exports and how they contribute to the country's export and employment. India's economy is suitable for Small and Medium Enterprises due to population, technology and the huge consumption of power. He concluded address explaining about SMEs in words by saying 'Small is beautiful'.

Key Note Address by Dr. E.B Khedkar

Dr. E. B. Khedkar, Dean of Management Faculty University of Pune, addressed to audience and focused upon the importance of 'Innovation' in the development of Small and Medium Enterprises and how one should adapt to the role of Lord Brahma the creator and contribute to the birth and development of Small and Medium Enterprises. He focused on how youngsters should grab opportunities, mould them into new productive ideas and follow the right path to success without corruption.

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He concluded his speech by giving the formula of 'SMILE' (Sustainable Mission with Innovation, Love and Empathy)

SMILE= 4Ds + 8Ps

4Ds	8Ps
<ul style="list-style-type: none">• <i>Dedication</i>• <i>Determination</i>• <i>Dynamism</i>• <i>Decisiveness</i>	<ul style="list-style-type: none">• <i>Passion</i>• <i>People Skill</i>• <i>Product</i>• <i>Positive Thinking</i>• <i>Patience</i>• <i>Pay Back to Society</i>• <i>Perseverance</i>• <i>Prayer</i>

Address by Chief Guest Dr. Sanjay Bhayani

Dr. Sanjay Bhayani explained how Small and Medium Enterprises in India represent the model of socio-economic policies of Government. He said the main driving force behind setting up Small and Medium Enterprises is wish to be an "Independent" that is one's own boss and he stressed to achieve business excellence in their field can result to the success in SMEs.

Address by Guest of Honor Mr. Avinash Belgamwar

Mr. Avinash Belgamwar shared his secret of success as an entrepreneur. He expressed that one should come out of their comfort zone in order to find out one's own potential to accept new challenges which is essential to become an entrepreneur,

Business plan workshop by – Ms. Padmini Panse, Ms. Ketki Joshi, (Bumble Bee)

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Ms. Padmini Panse and Ms. Ketki Joshi motivated the students to become an entrepreneur with stories of some successful businessmen of India. They also explained the student how to prepare a business plan with some important Do's and Don'ts

With the importance of idea and passion, they also highlighted other important elements essential to be an entrepreneur like Purpose, Problem, Solution, Time to start, Market size, Product, Business model, Team and Finance.

15TH MARCH 2014: - DAY- 2

The session started at 10.15 am.

Key Note Speaker: - Mr. Ravindra Utgikar

Mr. Ravindra Utgikar presented on topic "Cutting edge business strategies for SMEs in the Era of Globalization". The key points focused on 'ROI' (Return on Investment) that explains if proper investments are done then returns/investments will be good. He also spoke about how world economy changing rapidly with the examples of Wall Street and Jenet Yelen.

He also explained the driving forces for globalization are politics, economy, technology etc. He concluded his address by saying few important quotes:

- *'While going for stars don't let the grass below your feet grow'.*
- *'If it is to be, it is up to me'.*
- *"If you fail to plan, you plan to fail".*

Technical Session: -

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In the afternoon the Technical Session started by paper presentations given by various participants. The guest of honor was Dr. Mukund Tapkir. He was also the judge for the presentations that took place. The various speakers were as follows:

- 1) *Mr. Namdev Gawas, his topic was – “A comparative analysis of financial performance of select small enterprise (SE's) in Goa”.*
- 2) *Mr. Girish Bakshi, his topic was “Role of Small Medium Enterprises in the economy of the country with special reference to Educational Institutes”.*
- 3) *Mrs. Renuka Walunj, her topic was “Small & medium enterprises-problems and incentives”.*
- 4) *Dr. B. G. Panmand, his topic was “Future Of Women Entrepreneur as SMEs”*
- 5) *Ms. Prachi Kulkarni & Ms. Snehal Salunkhe, their topic for presentation was “Performance Analysis of MSME With respect To Indian Context?”*

Approaching to the end of the first half of the session our research head Dr. H.D. Thorat, Research Head- SBPIM gave us a brief introduction of Dr. Mukund Tapkir. He gave a glimpse of what Small Medium Enterprises is actually, which was also followed by his thanks giving speech.

Sharing Of Experiences By Entrepreneurs: -

Mr. Kiran Godse and Mr. Swapnil Gore alumni of S.B. PATIL INSTITUTE OF MANAGEMENT shared about how they started their own enterprise. They also guided students about various business ideas, skills required, challenges that can be faced to be an entrepreneur.

The third speaker was Mr. Girish Bakshi. He spoke about how life is related with a pack of cards. It meant that we cannot select the card of our own choice but to play with the available one.

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Address by Chief Guest Dr. Anil Keskar: -

The session started with an overview of the two days National Level Conference which was briefed to us by Dr. Daniel Penkar -Director, SBPIM. He said "You just need a small spark in you to start your own business". Sir also gave an introduction of the chief guest Dr. Anil Keskar.

Dr. Anil Keskar talked about how Small and Medium Enterprises played a dominant role in the industry. He also said how things are changing gradually and your performance will be judged by the amount of output you give. He also focused on every large company that was once an SME.

Valedictory Function and Vote of Thanks: -

Followed with the above was certificate distribution done by Dr. Anil Keskar to various participants.

The session was concluded with a vote of thanks given by Dr. Hansraj Thorat to all the dignitaries, participants, faculty members and students.

COMPETITIVE EXAMS CENTRE AT SBPIM

1. 16th to 22nd May 2013: Online CMAT examination for MBA admission was conducted by AICTE at SBPIM.

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WRITING Ph.D. THESIS



Use of Modern Technology in Writing Ph.D. Thesis by Dr. S. B. Yadav

March 8, 2014: S. B. Patil Institute of Management Research Centre has organized One Day Research Seminar on "Use of Modern Technology in Writing Ph.D. Thesis" for the Ph.D. Students of SBPIM Research Centre and faculties of SBPIM on 8th March 2014. The seminar was conducted by Dr. S. B. Yadav, Assistant Professor, CKT Arts, Commerce and Science College, New Panvel.



[Signature]

Director

S. B. Patil Institute of Management
Sector No. 26, Nigdi,
Pradhikaran, Pune-411 044.

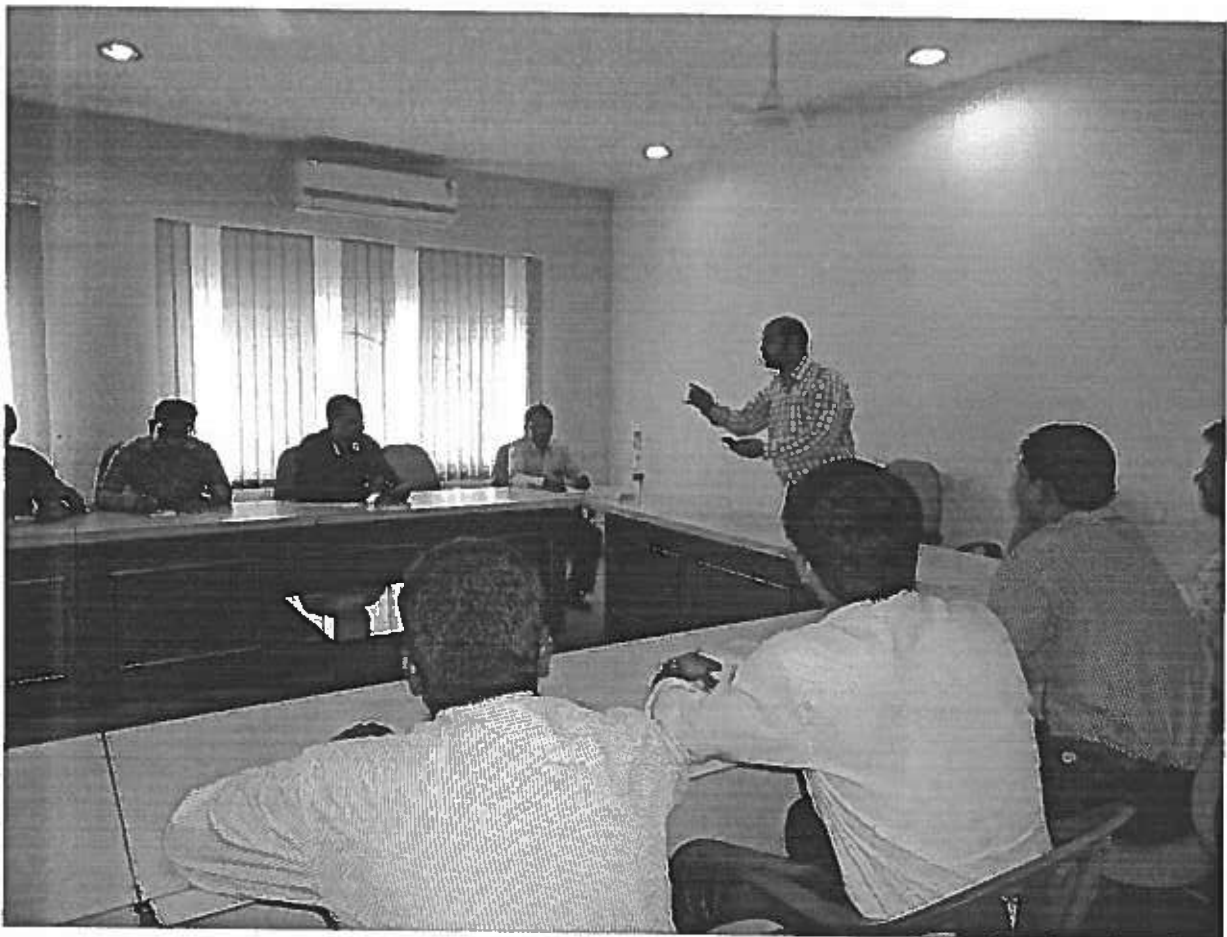
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PCETs
S. B. Patil Institute of Management
Academic Year 2013- 14
21st October 2013

TRAINING PROGRAM REPORT

MS-EXCEL TRAINING

'MS-EXCEL' Training program was held at SBPIM on 21st October 2013 which was conducted by Mr. Anish Karia, Assistant Professor, SBPIM for the Office Admin-staff. This one day In-house Training program was conducted with an objective of learning and using MS-EXCEL for professional and office work ease.




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The content of this training program was as under:

1. Getting Started with Microsoft Excel
2. The Excel Interface
3. Microsoft Excel Basics
4. Editing your Workbook
5. Printing and Viewing your Workbook
6. Working with Charts in Excel
7. Formulae and its application

This training program was attended by 9 Admin staff-members and the program objective was accomplished successfully.




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PCETs
S. B. Patil Institute of Management
Academic Year 2013-14
3rd January 2014

TRAINING PROGRAM REPORT

DTE POLICIES AND PROCEDURES

'DTE Policies and Procedures' Training program was held at SBPIM on 3rd January 2014 which was conducted by Dr. Kirti Dharwadkar, Dean-Academics, SBPIM for the Office Admin-staff. This one day In-house Training program was conducted with an objective of getting awareness about DTE Policies and Procedures for office and administrative operations.




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The content of this training program was as under:

1. DTE Policies and Procedures
2. Modifications in DTE policies and procedures
3. Applicable Regulations

This training program was attended by 9 Admin staff-members and the program objective was accomplished successfully.



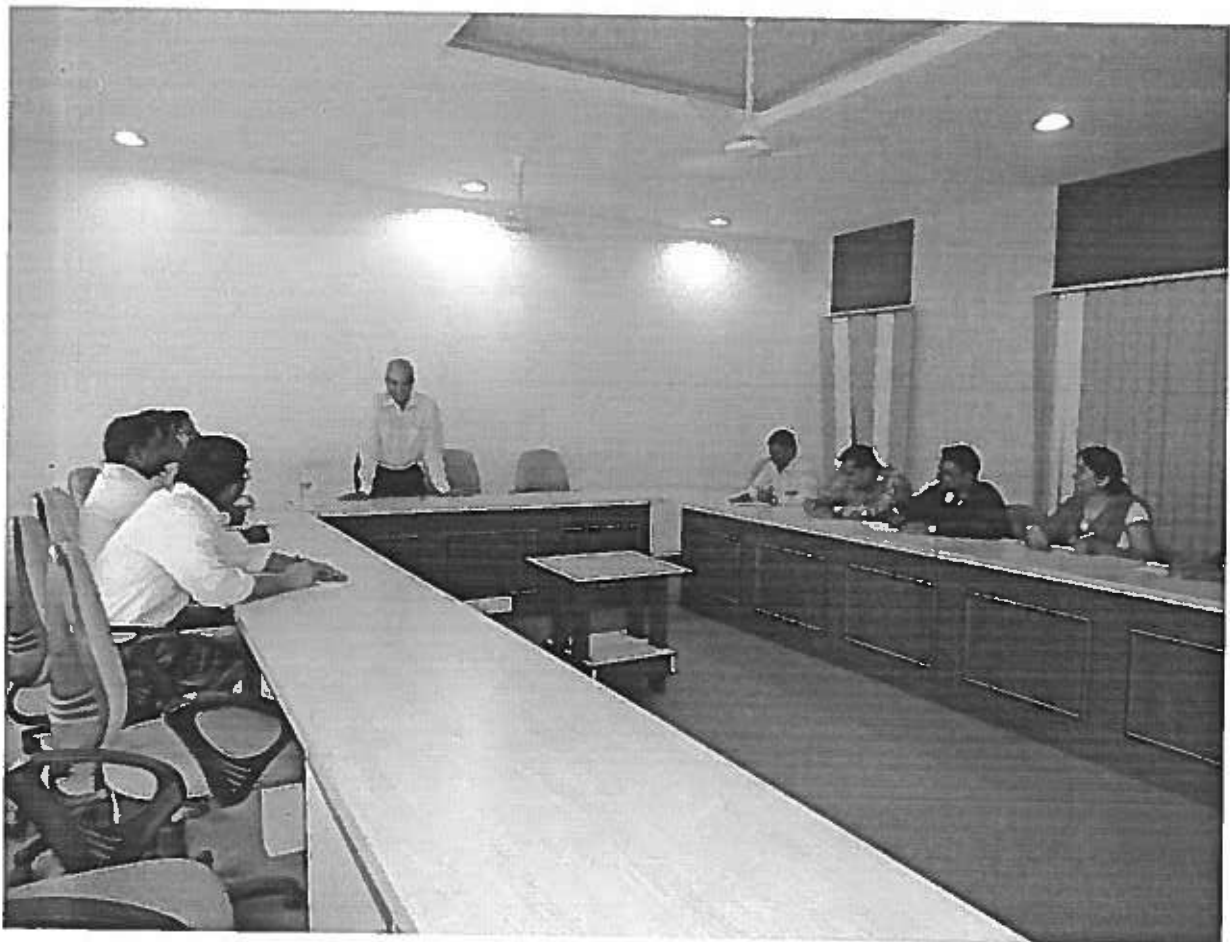

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PCETs
S. B. Patil Institute of Management
Academic Year 2013- 14
15th January 2014

TRAINING PROGRAM REPORT

UNIVERSITY OF PUNE: RULES AND REGULATIONS FOR
AFFILIATED COLLEGES

'University of Pune: Rules and Regulations for Affiliated Colleges' Training program was held at SBPIM on 15th January 2014 which was conducted by Dr. Daniel Penkar, Director, SBPIM for the Office Admin-staff. This one day In-house Training program was conducted with an objective of getting awareness about Rules and Regulations of University of Pune for college administration.




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The content of this training program was as under:

1. Rules and Regulations of University of Pune
2. Modifications in Rules and Regulations for affiliated colleges
3. Applicable Regulations

This training program was attended by 9 Admin staff-members and the program objective was accomplished successfully.




Director

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