

CRITERIA VI
Governance , Leadership and Management

6.5 Internal Quality Assurance System

Metric No. – 6.5.2

The institution reviews its teaching learning process, structure & methodologies of operation and learning outcomes at periodic intervals through IQAC set up as per norms .

INDEX

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S. B. PATIL INSTITUTE OF MANAGEMENT

ACADEMIC CALENDAR - JULY - 2017

DAY	DATE	ACTIVITY
SATURDAY	1	Commencement
SUNDAY	2	
MONDAY	3	
TUESDAY	4	
WEDNESDAY	5	
THURSDAY	6	Summer Internship Program - Overview (MBA - 2)
FRIDAY	7	
SATURDAY	8	
SUNDAY	9	
MONDAY	10	
TUESDAY	11	
WEDNESDAY	12	
THURSDAY	13	
FRIDAY	14	
SATURDAY	15	Summer Internship Program - End Date (MBA - 2)
SUNDAY	16	
MONDAY	17	
TUESDAY	18	
WEDNESDAY	19	
THURSDAY	20	
FRIDAY	21	
SATURDAY	22	
SUNDAY	23	
MONDAY	24	Orientation (MBA 2)
TUESDAY	25	
WEDNESDAY	26	
THURSDAY	27	
FRIDAY	28	
SATURDAY	29	
SUNDAY	30	
MONDAY	31	



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ACADEMIC CALENDAR - AUGUST - 2017

DAY	DATE	ACTIVITY
TUESDAY	1	Rhythm - 2018 (Induction Program of MBA 1)
WEDNESDAY	2	
THURSDAY	3	
FRIDAY	4	
SATURDAY	5	
SUNDAY	6	
MONDAY	7	
TUESDAY	8	
WEDNESDAY	9	
THURSDAY	10	
FRIDAY	11	
SATURDAY	12	Alumni Interaction
SUNDAY	13	
MONDAY	14	
TUESDAY	15	Independence Day
WEDNESDAY	16	
THURSDAY	17	Parsi New Year
FRIDAY	18	Summer Internship Program- First Draft Checking (MBA - 2)
SATURDAY	19	
SUNDAY	20	
MONDAY	21	
TUESDAY	22	
WEDNESDAY	23	
THURSDAY	24	
FRIDAY	25	Ganesh Chaturthi
SATURDAY	26	
SUNDAY	27	
MONDAY	28	
TUESDAY	29	Summer Internship Program - Correction & Submission (MBA)
WEDNESDAY	30	
THURSDAY	31	Institute Social Responsibility Activity



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ACADEMIC CALENDAR - SEPTEMBER - 2017

DAY	DATE	ACTIVITY
FRIDAY	1	
SATURDAY	2	Bakri - Id
SUNDAY	3	
MONDAY	4	
TUESDAY	5	Anant Chaturdashi
WEDNESDAY	6	
THURSDAY	7	
FRIDAY	8	Summer Internship Program - Viva (Internal) (MBA - 2)
SATURDAY	9	C2C / Guest Lecture
SUNDAY	10	
MONDAY	11	
TUESDAY	12	
WEDNESDAY	13	
THURSDAY	14	
FRIDAY	15	
SATURDAY	16	C2C / Guest Lecture
SUNDAY	17	
MONDAY	18	T & P - Database (for MBA - 1)
TUESDAY	19	
WEDNESDAY	20	Institute Social Responsibility Activity
THURSDAY	21	Ghatasthapana
FRIDAY	22	
SATURDAY	23	Alumni Interaction
SUNDAY	24	
MONDAY	25	Internal Exam - 1
TUESDAY	26	Internal Exam - 1
WEDNESDAY	27	Internal Exam - 1
THURSDAY	28	Internal Exam - 1
FRIDAY	29	Internal Exam - 1
SATURDAY	30	Dasara





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ACADEMIC CALENDAR - OCTOBER - 2017

DAY	DATE	ACTIVITY
SUNDAY	1	
MONDAY	2	Mahatma Gandhi Jayanti
TUESDAY	3	Internal Exam - 1
WEDNESDAY	4	Internal Exam - 1
THURSDAY	5	Internal Exam - 1
FRIDAY	6	Internal Exam - 1
SATURDAY	7	C2C / Guest Lecture
SUNDAY	8	
MONDAY	9	Certification Course (HR + MKT + FIN) (MBA - 2)
TUESDAY	10	
WEDNESDAY	11	
THURSDAY	12	
FRIDAY	13	
SATURDAY	14	C2C / Guest Lecture
SUNDAY	15	
MONDAY	16	T & P - Database (for MBA - 2)
TUESDAY	17	
WEDNESDAY	18	
THURSDAY	19	Diwali (Lakshmi Pujan)
FRIDAY	20	Diwali (Balpratipada)
SATURDAY	21	Bhaubij
SUNDAY	22	
MONDAY	23	Online Exams
TUESDAY	24	Online Exams
WEDNESDAY	25	Online Exams
THURSDAY	26	Online Exams
FRIDAY	27	Online Exams
SATURDAY	28	Online Exams
SUNDAY	29	
MONDAY	30	Online Exams
TUESDAY	31	Online Exams




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S. B. PATIL INSTITUTE OF MANAGEMENT

ACADEMIC CALENDAR - NOVEMBER - 2017

DAY	DATE	ACTIVITY
WEDNESDAY	1	Online Exams
THURSDAY	2	Online Exams
FRIDAY	3	Online Exams
SATURDAY	4	Guru Nanak Jayanti
SUNDAY	5	
MONDAY	6	Internal Exam - 2
TUESDAY	7	Internal Exam - 2
WEDNESDAY	8	Internal Exam - 2
THURSDAY	9	Internal Exam - 2
FRIDAY	10	Internal Exam - 2
SATURDAY	11	Internal Exam - 2
SUNDAY	12	
MONDAY	13	
TUESDAY	14	Alandi Yatra
WEDNESDAY	15	University Exam - Summer Internship Viva (MBA - 2)
THURSDAY	16	
FRIDAY	17	
SATURDAY	18	
SUNDAY	19	
MONDAY	20	T & P - Brochure Designing
TUESDAY	21	
WEDNESDAY	22	
THURSDAY	23	
FRIDAY	24	
SATURDAY	25	
SUNDAY	26	
MONDAY	27	
TUESDAY	28	University Exams
WEDNESDAY	29	University Exams
THURSDAY	30	University Exams



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ACADEMIC CALENDAR - DECEMBER - 2017

DAY	DATE	ACTIVITY
FRIDAY	1	Eid-e-Milad
SATURDAY	2	University Exams
SUNDAY	3	
MONDAY	4	University Exams
TUESDAY	5	University Exams
WEDNESDAY	6	University Exams
THURSDAY	7	University Exams
FRIDAY	8	University Exams
SATURDAY	9	University Exams
SUNDAY	10	
MONDAY	11	University Exams
TUESDAY	12	University Exams
WEDNESDAY	13	University Exams
THURSDAY	14	University Exams
FRIDAY	15	
SATURDAY	16	T & P - Brochure Distribution
SUNDAY	17	
MONDAY	18	Individual Development Enrooting Activity for Life (IDEAL) (MBA - 1)
TUESDAY	19	
WEDNESDAY	20	
THURSDAY	21	
FRIDAY	22	
SATURDAY	23	
SUNDAY	24	
MONDAY	25	Christmas
TUESDAY	26	Winter Project (MBA - 1)
WEDNESDAY	27	
THURSDAY	28	
FRIDAY	29	
SATURDAY	30	
SUNDAY	31	





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ACADEMIC CALENDAR - JANUARY - 2018

DAY	DATE	ACTIVITY
MONDAY	1	
TUESDAY	2	Commencement
WEDNESDAY	3	
THURSDAY	4	
FRIDAY	5	
SATURDAY	6	
SUNDAY	7	
MONDAY	8	Dissertation - Start Date (for MBA - 2)
TUESDAY	9	
WEDNESDAY	10	
THURSDAY	11	
FRIDAY	12	Institute Social Responsibility Activity
SATURDAY	13	C2C / Guest Lecture
SUNDAY	14	
MONDAY	15	Alumni Interaction
TUESDAY	16	
WEDNESDAY	17	
THURSDAY	18	
FRIDAY	19	6th National Conference
SATURDAY	20	6th National Conference
SUNDAY	21	
MONDAY	22	University Exam Result
TUESDAY	23	
WEDNESDAY	24	Accolade Design & Preperation
THURSDAY	25	
FRIDAY	26	Republic Day + IP3 (Parents Meet)
SATURDAY	27	C2C / Guest Lecture
SUNDAY	28	
MONDAY	29	Yuvotsav - 2018
TUESDAY	30	Yuvotsav - 2018
WEDNESDAY	31	Yuvotsav - 2018




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S. B. PATIL INSTITUTE OF MANAGEMENT

ACADEMIC CALENDAR - FEBRUARY - 2018

DAY	DATE	ACTIVITY
THURSDAY	1	T & P - Placement Drive - E-Clerx (MBA - 2)
FRIDAY	2	Dissertation - First draft Checking (MBA - 2)
SATURDAY	3	
SUNDAY	4	
MONDAY	5	Industrial Visit (MBA - 1)
TUESDAY	6	T & P - Placement Drive - Gallagher (MBA - 2)
WEDNESDAY	7	
THURSDAY	8	SIP Orientation - How to Choose Specialisation
FRIDAY	9	
SATURDAY	10	H R Meet
SUNDAY	11	
MONDAY	12	T & P - Placement Drive - Metro Services (MBA - 2)
TUESDAY	13	Mahashivratri
WEDNESDAY	14	Zing - 2018
THURSDAY	15	Zing - 2018
FRIDAY	16	Zing - 2018
SATURDAY	17	Zing - 2018
SUNDAY	18	
MONDAY	19	Chattrapati Shivai Maharai Jayanti
TUESDAY	20	Dissertation - Submission
WEDNESDAY	21	Sports Week - 2018
THURSDAY	22	Sports Week - 2018
FRIDAY	23	Sports Week - 2018
SATURDAY	24	Convergence - 2018 (Alumni Meet)
SUNDAY	25	
MONDAY	26	Internal Exam - 1
TUESDAY	27	Internal Exam - 1
WEDNESDAY	28	Internal Exam - 1



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ACADEMIC CALENDAR - MARCH - 2018

DAY	DATE	ACTIVITY
THURSDAY	1	Internal Exam - 1
FRIDAY	2	Holi
SATURDAY	3	Internal Exam - 1
SUNDAY	4	
MONDAY	5	Internal Exam - 1
TUESDAY	6	Internal Exam - 1
WEDNESDAY	7	Internal Exam - 1
THURSDAY	8	
FRIDAY	9	Vruttant Preperation & Design
SATURDAY	10	Institute Social Responsibility Activity
SUNDAY	11	
MONDAY	12	Alumni Interaction
TUESDAY	13	Dissertation - Viva Voce (Internal) (for MBA - 2)
WEDNESDAY	14	T & P - Summer Internship Drive (MBA - 1)
THURSDAY	15	
FRIDAY	16	
SATURDAY	17	C2C / Guest Lecture
SUNDAY	18	
MONDAY	19	Business Communication & Leadership (B C & L) (MBA - 1)
TUESDAY	20	
WEDNESDAY	21	
THURSDAY	22	
FRIDAY	23	
SATURDAY	24	
SUNDAY	25	
MONDAY	26	Online Exam
TUESDAY	27	Online Exam
WEDNESDAY	28	Online Exam
THURSDAY	29	Mahavir Jayanti
FRIDAY	30	Good Friday
SATURDAY	31	Online Exam



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ACADEMIC CALENDAR - APRIL - 2018

DAY	DATE	ACTIVITY
SUNDAY	1	
MONDAY	2	Online Exam
TUESDAY	3	Online Exam
WEDNESDAY	4	Online Exam
THURSDAY	5	Online Exam
FRIDAY	6	Online Exam
SATURDAY	7	Online Exam
SUNDAY	8	
MONDAY	9	Internal Exam - 2
TUESDAY	10	Internal Exam - 2
WEDNESDAY	11	Internal Exam - 2
THURSDAY	12	Internal Exam - 2
FRIDAY	13	Internal Exam - 2
SATURDAY	14	Dr. Babasaheb Ambedkar Jayanti
SUNDAY	15	
MONDAY	16	Internal Exam - 2
TUESDAY	17	
WEDNESDAY	18	
THURSDAY	19	University Exam - Dissertation Viva Voce (MBA - 2)
FRIDAY	20	
SATURDAY	21	
SUNDAY	22	
MONDAY	23	Guide Allocation for Summer Internship Project
TUESDAY	24	University Exams
WEDNESDAY	25	University Exams
THURSDAY	26	University Exams
FRIDAY	27	University Exams
SATURDAY	28	University Exams
SUNDAY	29	
MONDAY	30	Buddha Pornima



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ACADEMIC CALENDAR - MAY - 2018

DAY	DATE	ACTIVITY
TUESDAY	1	Maharashtra Day
WEDNESDAY	2	University Exams
THURSDAY	3	University Exams
FRIDAY	4	University Exams
SATURDAY	5	University Exams
SUNDAY	6	
MONDAY	7	University Exams
TUESDAY	8	University Exams
WEDNESDAY	9	University Exams
THURSDAY	10	University Exams
FRIDAY	11	University Exams
SATURDAY	12	University Exams + Accolade Distribution
SUNDAY	13	
MONDAY	14	Microsoft Office Automation (MOA) (MBA - 1)
TUESDAY	15	
WEDNESDAY	16	
THURSDAY	17	
FRIDAY	18	
SATURDAY	19	
SUNDAY	20	
MONDAY	21	Start Date - Summer Internship Project
TUESDAY	22	
WEDNESDAY	23	
THURSDAY	24	
FRIDAY	25	
SATURDAY	26	
SUNDAY	27	
MONDAY	28	
TUESDAY	29	
WEDNESDAY	30	
THURSDAY	31	



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ACADEMIC CALENDAR - JUNE - 2018

DAY	DATE	ACTIVITY
FRIDAY	1	
SATURDAY	2	
SUNDAY	3	
MONDAY	4	
TUESDAY	5	
WEDNESDAY	6	
THURSDAY	7	Subject Allocation
FRIDAY	8	
SATURDAY	9	
SUNDAY	10	
MONDAY	11	
TUESDAY	12	
WEDNESDAY	13	Vruttant Final Copy
THURSDAY	14	
FRIDAY	15	
SATURDAY	16	Ramzan Eid
SUNDAY	17	
MONDAY	18	University Exam Result
TUESDAY	19	
WEDNESDAY	20	
THURSDAY	21	
FRIDAY	22	
SATURDAY	23	
SUNDAY	24	
MONDAY	25	
TUESDAY	26	
WEDNESDAY	27	
THURSDAY	28	
FRIDAY	29	Activity Report
SATURDAY	30	Summer Internship Project - First Progress



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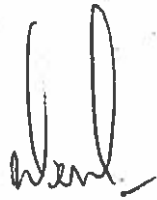
Note:

Internal Exam - 1 will be conducted as per respective subject faculty

Online Exam - Will be as per schedule / time table provided by University

SIP Viva Voce will be conducted as per schedule provided by University

Dissertation Viva Voce will be conducted as per schedule provided by University



Dr. Daniel Penkar

Director, SBPIM



Director

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Sector No. 26, Nigdi,
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P.C.E.T.'S
S. B. PATIL INSTITUTE OF MANAGEMENT

TIME TABLE (w.e.f. JULY 23, 2018)
MBA II SEM III DIV - C (HR/OPE/IT/IB/SCM)

TIME / DAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY 1	SATURDAY 2	SATURDAY 3	SATURDAY 4
09.00 - 10.00	301 - SM -	303 - SNVM	302 - EPM	301 - SM -	302 - EPM	301 - SM -	302 - EPM	305 - LSSL	312 - LPAA
10.00 - 11.00	303 - SNVM	301 - SM -	301 - SM -	303 - SNVM	303 - SNVM	303 - SNVM	307 - EHSW	312 - LPAA	307 - EHSW
11.00 - 12.00	302 - EPM	306 - HRAC	305 - LSSL	302 - EPM	307 - EHSW	306 - HRAC	310 - LIT	310 - LIT	306 - HRAC
12.00 - 01.00 LUNCH BREAK									
01.00 - 02.00	308 - PRCC	310 - LIT	306 - HRAC	306 - HRAC	305 - LSSL	SIP / ACTIVITY			
02.00 - 03.00	306 - HRAC	305 - LSSL	312 - LPAA	305 - LSSL	312 - LPAA				
03.00 - 04.00	310 - LIT	308 - PRCC	304 - SIP	307 - EHSW	304 - SIP				
04.00 - 05.00	SIP / ACTIVITY								

SUBJECT CODE	SUBJECT	SUBJECT TEACHER	SUBJECT CODE	SUBJECT	SUBJECT TEACHER
301	Strategic Management	Dr. Dipti V. Sharma	306	Human Resource Accounting & Compensation Management	Dr. Kirti Dharwadkar
302	Enterprise Performance Management	Dr. Bhushan Pardeshi	307	Employee Health, Safety & Welfare	Prof. Pranita Burbure
303	Startup and New Venture Management	Dr. Anuradha Phadnis	312	Public Relations & Corporate Communication	Dr. Iram Ansari
304	SIP	---	316	Lab in Training	Prof. Pranita Burbure
305	Labour & Social Security Laws	Dr. Iram Ansari	318	Lab in Personnel Administration & Appln Procedures	Prof. Anuradha Phadnis

Dr. Kirti Dharwadkar
Head Academics, SBPIM

Dr. Daniel Penkar
Director, SBPIM

P.C.E.T.'S
S. B. PATIL INSTITUTE OF MANAGEMENT

TIME TABLE
MBA I SEM I (w.e.f.)

DAY / DIV	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY 1	SATURDAY 2	SATURDAY 3	SATURDAY 4
09.00 - 10.00									
A	106 - BOM - KM	102 - EABD - PB	103 - LAB - AG	103 - LAB - AG	105 - OB - APH	102 - EABD - PB	106 - BOM - KM	103 - LAB - AG	106 - BOM - KM
B	106 - BOM - SK	101 - ABD - AK	102 - EABD - PB	105 - OB - IA	103 - LAB - AG	101 - ABD - AK	103 - LAB - AG	101 - ABD - AK	105 - OB - IA
C	101 - ABD - AP	101 - ABD - AP	105 - OB - PBU	103 - LAB - AK	106 - BOM - RK	101 - ABD - AP	115 - EADR - SK	106 - BOM - RK	106 - BOM - RK
10.00 - 11.00									
A	101 - ABD - BP	107 - MF - AP	102 - EABD - PB	109 - MEAEL - PB	104 - BRM - LJ	102 - EABD - PB	MENTORSH - IP	MENTORSH - IP	MENTORSH - IP
B	101 - ABD - AK	108 - BCL - AG	103 - LAB - AG	107 - MF - AP	115 - EADR - KD	101 - ABD - AK	MENTORSH - IP	MENTORSH - IP	MENTORSH - IP
C	105 - OB - PBU	108 - BCL - PBU	107 - MF - IA	115 - EADR - SK	101 - ABD - AP	101 - ABD - AP	MENTORSH - IP	MENTORSH - IP	MENTORSH - IP
11.00 - 12.00									
A	115 - EADR - KD	105 - OB - APH	105 - OB - APH	106 - BOM - KM	109 - MEAEL - PB	105 - OB - APH	MENTORSH - IP	MENTORSH - IP	MENTORSH - IP
B	102 - EABD - PB	105 - OB - IA	109 - MEAEL - AP	104 - BRM - LJ	106 - BOM - SK	102 - EABD - PB	MENTORSH - IP	MENTORSH - IP	MENTORSH - IP
C	103 - LAB - AK	104 - BRM - LJ	104 - BRM - LJ	106 - BOM - RK	102 - EABD - DVS	103 - LAB - AK	MENTORSH - IP	MENTORSH - IP	MENTORSH - IP
12.00 - 01.00 LUNCH BREAK									
01.00 - 02.00									
A	103 - LAB - AG	104 - BRM - LJ	101 - ABD - BP	108 - BCL - PBU	101 - ABD - BP	105 - OB - APH	104 - BRM - LJ	101 - ABD - BP	103 - LAB - AG
B	104 - BRM - LJ	103 - LAB - AG	106 - BOM - SK	108 - BCL - AG	104 - BRM - LJ	102 - EABD - PB	105 - OB - IA	102 - EABD - PB	101 - ABD - AK
C	109 - MEAEL - AK	102 - EABD - DVS	108 - BCL - PBU	104 - BRM - LJ	103 - LAB - AK	106 - BOM - RK	105 - OB - PBU	102 - EABD - DVS	104 - BRM - LJ
02.00 - 03.00									
A	102 - EABD - PB	106 - BOM - KM	104 - BRM - LJ	107 - MF - AP	115 - EADR - KD	115 - EADR - KD	103 - LAB - AG	104 - BRM - LJ	101 - ABD - BP
B	103 - LAB - AG	115 - EADR - KD	105 - OB - IA	101 - ABD - AK	107 - MF - AP	107 - MF - AP	104 - BRM - LJ	103 - LAB - AG	102 - EABD - PB
C	104 - BRM - LJ	106 - BOM - RK	115 - EADR - SK	102 - EABD - DVS	107 - MF - IA	102 - EABD - DVS	105 - OB - PBU	103 - LAB - AK	104 - BRM - LJ
03.00 - 04.00									
A	105 - OB - APH	103 - LAB - AG	108 - BCL - PBU	102 - EABD - PB	106 - BOM - KM	107 - MF - AP	101 - ABD - BP	102 - EABD - PB	102 - EABD - PB
B	105 - OB - IA	102 - EABD - PB	101 - ABD - AK	106 - BOM - SK	102 - EABD - PB	115 - EADR - KD	106 - BOM - SK	104 - BRM - LJ	103 - LAB - AG
C	106 - BOM - RK	103 - LAB - AK	101 - ABD - AP	109 - MEAEL - AK	105 - OB - PBU	102 - EABD - DVS	104 - BRM - LJ	103 - LAB - AK	102 - EABD - DVS
04.00 - 05.00									
A	104 - BRM - LJ	101 - ABD - BP	G - 1	G - 3	G - 2				
B	109 - MEAEL - AP	104 - BRM - LJ	G - 2	G - 1	G - 3				
C	102 - EABD - DVS	105 - OB - PBU	G - 3	G - 2	G - 1				

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Session Plan

Course: MBA

Sub. Code :	301					Subject Name:- STRATEGIC MANAGEMENT				
Semester :	III									
Type of Subject :	External									
No. of Session Per week :	4 (1 Hour X 4)									
Best Book	Title		Author		Publication					
Book : 1	CRAFTING & EXECUTING STRATEGY		A Thompson / Jain		TMH					
Book : 2	STRATEGIC MANAGEMENT		Hitt / Ireland / Mainkuty		CENGAGE Learning					
Sr. No.	Topic	Sub Topic	No. of Sessions	Case / Assignment / Activity				L	T	P
	1.1 Understanding Strategy : • Concept of Strategy • Corporate, Business and Functional Levels of Strategy		2	Background Reading (B.R.) : Chapter 1 from BPSM by P. Subba Rao (Page No. 3-7)						
	1.2 Introduction to Strategic Management : • Meaning and Characteristics of Strategic Management • Strategic Management Vs. Operational Management		1	Discussion : Do we use strategy in our routine ? Background Reading (B.R.) : Chapter 1 from BPSM by P. Subba Rao (Page No. 13-17) Activity : Visit to : http://tutebox.com/2881/business/management/strategic-management-vs-operations-management/						
	1.3 Four Phases in Strategic Management Process : • Stakeholders in business and their roles in Strategic Management		2	Background Reading (B.R.) : Chapter 1 from SM&BP by Azhar Kazmi (Page No. 19-23)						
	1.4 Hierarchy of Strategic Intent : • Meaning and attributes of strategic intent		1	Activity : Read and analyze Exhibit 2.1 from SM&BP by Azhar Kazmi (Page No. 34)						
	• Meaning of Vision • Process of envisioning • Meaning of Mission • Difference between vision and mission • Characteristics of good mission statement • Business definition using Abell's three dimension		1	Background Reading (B.R.) : Chapter 2 from Crafting & Executing Strategy by A Thompson (Page No. 23-31) Activity : Collect Vision and Mission of Minimum 5 International and 5 National companies						
	CHAPTER : ONE	• Objectives and goals • Linking objectives to mission and vision	1	Background Reading (B.R.) : Chapter 2 from SM&BP by Azhar Kazmi (Page No. 40-45) Activity : Visit to : http://www.extension.iasfate.edu/agdm/wholefarm/html/c5-09.html				10	0	0



Sr. No.	Topic	Sub Topic	Sessions	Case / Assignment / Activity	L	T	P
		<ul style="list-style-type: none"> Critical Success Factors (CSF) Key Performance Indicators (KPI) Key Result Areas (KRA) 	1	Background Reading (B.R.) : Visit the following link ; http://www.strategicmanagementinsight.com/tools/competitive-profile-matrix-cpm.html			
		1.5 Analyzing Company's External Environment and Analyzing Industry Environment : Environmental appraisal Scenario Planning	1	Background Reading (B.R.) : Chapter 3 from SM&BP by Azhar Kazmi (Page No. 67-101)			
		<ul style="list-style-type: none"> Preparing Environmental Threat and Opportunity Profile (ETOP) Porter's Five Force Model of Competition Entry and Exit Barriers Strategic Group Analysis 	1	Activity : Prepare ETOP for ORGANISED RETAIL Background Reading (B.R.) : Chapter 4 from BPSM by P. Subba Rao (Page No. 119-121) Activity : Prepare a detailed report on Industry Analysis for NOKIA by using Five Force Model			
		2.1 Analysing Company's Internal Environment : Resource based view of a firm	1	Background Reading (B.R.) : Visit to : http://www.strategicmanagementinsight.com/topics/resource-based-view.html (For Resource Based View of a Firm			
		<ul style="list-style-type: none"> Analyzing company's Resources and Competitive Position VIRO Framework Competitive Advantage, Competitive Parity and Competitive Disadvantage Core Competence Characteristics of Core Competencies Distinctive Competitiveness 	2	Background Reading (B.R.) : Chapter 4 from SM&BP by Azhar Kazmi (Page No. 126-137) Activity : List down minimum 10 Companies Competitive Advantage. (MNC & Domestic)			
		<ul style="list-style-type: none"> Benchmarking as a method of comparative analysis 	1	Background Reading (B.R.) : Chapter 5 from BPSM by P. Subba Rao (Page No. 133-136) and http://www.strategicmanagementinsight.com/tools/benchmarking.html			
2	CHAPTER : TWO	2.2 Value Chain Analysis Using Porter's Model	10	Background Reading (B.R.) : Chapter 5 from BPSM by P. Subba Rao (Page No. 137-141)	10	0	0
		<ul style="list-style-type: none"> Primary and Secondary Activities 	1	Activity : Case Study : http://www.strategicmanagementinsight.com/tools/value-chain-analysis.html			



Sr. No.	Topic	Sub Topic	No. of Sessions	Case / Assignment / Activity	L	T	P
3	CHAPTER : THREE	2.3 Organisational Capability Profile • Strategic Advantage Profile	1	Background Reading (B.R.) : Chapter 5 from BPSM by P. Subba Rao (Page No. 158-159) Activity : Prepare a SAP for Four Wheeler Industry	8	0	0
		• Concepts of Stretch, Leverage and fit • Ways of resource leveraging o Concentrating o Accumulating o Complementing o Conserving o Recovering	1	Background Reading (B.R.) : Chapter 1 from SM&BP by Azhar Kazmi (Page No. 33-34)			
		2.4 Portfolio Analysis • Business Portfolio Analysis o BGC Matrix o GE 9 Cell Model	2	Background Reading (B.R.) : Chapter 9 from SM&BP by Azhar Kazmi (Page No. 281-284) Activity : Prepare a Business Portfolio Analysis for a specific industry			
		3.1 Generic Competitive Strategies • Meaning of Generic Competitive Strategies	1	Background Reading (B.R.) : Chapter 4 from SM by Hitt / Ireland (Page No.80-100)			
		• Low cost, Differentiation, Focus, o When to use which strategy	1	Background Reading (B.R.) : Chapter 4 from SM by Hitt / Ireland (Page No.80-100)			
			1	Background Reading (B.R.) : Chapter 8 from SM&BP by Azhar Kazmi (Page No. 241-260) Activity : Prepare a summary of Generic Strategies & Their Attributes			
		3.2 Grand Strategies : • Stability • Growth (Diversification Strategies)	1	Background Reading (B.R.) : Chapter 4 from SM&BP by Azhar Kazmi (Page No. 146) Activity : Read opening case of Chapter 5 from SM&BP from Azhar Kazmi and prepare a summary report			
		Vertical Integration Strategies, Mergers, Acquisition & Takeover Strategies,	1	Background Reading (B.R.) : Chapter 5 from BPSM by P. Subba Rao (Page No. 192-206) Activity : Read closing case of Chapter 5 from SM&BP from Azhar Kazmi and prepare a summary report			
		Strategic Alliances & Collaborative Partnerships	1	Background Reading (B.R.) : Chapter 5 from BPSM by P. Subba Rao (Page No. 192-206) Activity : Collect minimum 5 examples of Strategic Alliances & Collaborative Partnerships in India			
		• Retrenchment (Turnaround, Divestment, Liquidation, Outsourcing Strategies)	2	Background Reading (B.R.) : Chapter 5 from BPSM by P. Subba Rao (Page No. 192-206)			



Sr. No.	Topic	Sub Topic	No. of Sessions	Case / Assignment / Activity	L	T	P		
4	CHAPTER : FOUR	4.1 Strategy Implementation	1	Activity : Visit to http://www.connectionsonline.net/News/Strategy-Execution/4-Barriers-to-Implementing-Your-Strategy.aspx?id=20046172 and prepare a summary report on Barriers to implement strategy					
		• Components of Strategic Plan							
		• Barriers to Implementation of strategy							
		• Mintzberg's 5 Ps		1	Activity : Visit to : http://www.mindtools.com/pages/article/newtmg/5ps.htm and prepare a summary report of the same				
		• Deliberate and Emergent Strategies							
		• Mc Kinseys's 7 S Framework	4.2	1	Background Reading (B.R.) : Chapter 11 from SM&BP by Azhar Kazmi (Page No. 346-358)				
		• Organisation Structure for Strategy Implementation							
		• Entrepreneurial, Functional, Divisional, SBU, Matrix, Network Structures, Cellular / Modular Organisation							
		• Matching Structure to Strategy							
		• Organizational Design for Stable Vs. Turbulent Environment			1	Discussion on : "Organisation structure does play an important role in strategy implementation" Comment .			
		4.3 Changing Structures and Processes			12	Background Reading (B.R.) : Chapter 11 from SM&BP by Azhar Kazmi (Page No. 346-358)	12	0	0
		• Reengineering and Strategy Implementation			1	Background Reading (B.R.) : http://www.isixsigma.com/methodology/business-process-management-bpm/business-process-reengineering-six-sigma-world/			
• Principles of Reengineering									
• Six Sigma			2	Background Reading (B.R.) : Chapter 2 from CTM by Sankaye & Managnale (Page No.40- 62)					
• Process Consisting of Defining, Measuring, Analysing, Improving & Establishing Steps									
• Lean Six Sigma (Concept Only)				Activity : Collect information how motorola completed Six Sigma Process in their organisation.					
4.4 Corporate Culture			1	Background Reading (B.R.) : Chapter 12 from SM&BP by Azhar Kazmi (Page No. 406-409)					
• Building Learning Organisations									
• Promoting Participation Through Technique of Management By Objectives (MBO)			1	Background Reading (B.R.) : Chapter 3 from Operations Management by L.C. Jambh					
• Total Quality Management (TQM)				Activity : Case study on TQM					



Sr. No.	Topic	Sub Topic	Sessio ns	Case / Assignment / Activity	L	T	P	
5	CHAPTER : FIVE	4.5 Strategy Evaluation • Operations Control and Strategic Control • Symptoms of Malfunctioning of Strategy	1	Background Reading (B.R.) : Chapter 14 from SM&BP by Azhar Kazmi (Page No. 493-502)				
		• Use of Balance Scorecard for Strategy Evaluation	1	Background Reading (B.R.) : Chapter 14 from SM&BP by Azhar Kazmi (Page No. 505)				
		5.1 Blue Ocean Strategy • Difference Between Blue and Red Ocean Strategies • Principles of Blue Ocean strategy	1	Background Reading (B.R.) : http://lexicon.fl.com/term?term=blue-ocean-strategy Activity : Visit to : http://hbr.org/2004/10/blue-ocean-strategy/ar/1				
		• Strategy Canvass and Value Curves • Four Action Framework	1	Background Reading (B.R.) : http://www.blueoceanstrategy.com/teaching-materials/apple/ Visit to : http://strategiccoffee.chriscoff.com/2012/10/how-to-use-strategy-canvas.html				
		5.2 Business Models • Meaning and Components of Business Models • New business Models for Internet Economy	2	Background Reading (B.R.) : Chapter 14 from SM&BP by Azhar Kazmi (Page No. 198-206) Discussion : "Internet / Online Business models are need of the time" Comment	8	0	0	
		• E-commerce Business Models and Strategies • Internet Strategies for Traditional Business • Virtual Value Chain	1	Background Reading (B.R.) : Chapter 14 from SM&BP by Azhar Kazmi (Page No. 198-206) Activity : Can traditional business survive in this digital world ? Why ?				
		5.3 Sustainability and strategic Management • Threats to Sustainability	1	Background Reading (B.R.) : Chapter 12 from SM&BP by Azhar Kazmi (Page No. 418-422)				



	<ul style="list-style-type: none"> Integrating Social and Environment Sustainability Issues in Strategic Management Meaning of Triple Bottom Line People o Planet o Profits 	2			
			48	48	
	Total		48	48	0

Background Reading (B.R.) : Chapter 9 from Crafting & Executing Strategy by A Thompson (Page No. 336-339)

Ref. Book	Title	Author	Publication
Book 1	STRATEGIC MANAGEMENT & BUSINESS POLICY	Azhar Kazmi	TMH
Book 2	BUSINESS POLICY & STRATEGIC MANAGEMENT	P. Subba Rao	Himalaya Publishing House

Anish Kumar

[Signature]

Prepared by:	Approved by:
Anishkumar Karia	Dr. Kirti Dharwadkar Dean Academics, SBPIM



Websites (relevant websites with complete URLs)

- 1 www.strategy-train.eu
- 2 www.strategicmanagementinsight.com
- 3 www.strategicmanagementinsight.com/
- 4 www.mindtools.com




Director
S. B. Patil Institute of Management
Sector No. 26, Nigdi,
Pradhikaran, Pune-411 044.



S. B. PATIL INSTITUTE OF MANAGEMENT



(Approved by AICTE, DTE and Affiliated to Savitribai Phule Pune University)

SECTOR 26, NEAR AKURDI RAILWAY STATION, PRADHIKARAN, NIGDI, PUNE - 411 044.

www.sbpatilmba.com, PHONE - 020-27656900

Date: 19.09.2016

NOTICE

Dear Students,


This to inform all MBA Ist and IInd year students that, we at SBPIM organizing guest lecture on "Expectations of Industry from the managers in 21st century" by Mr. Sumedh Gupte- Regional head - Business Standard Tomorrow, 20th September 2016, Time: 1.00 pm to 2.00 pm. Venue: SBPIM, Seminar hall-1.

Attendance is mandatory.


Dr. Daniel Penkar

Director (SBPIM)




Director
S. B. Patil Institute of Management
Sector No. 26, Nigdi,
Pradhikaran, Pune-411 044.

P.C.E.T.'S
S.B. PATIL INSTITUTE OF MANAGEMENT

ATTENDANCE SHEET (SEPTEMBER 20, 2016)
MBA I SEM. I

LECTURE BY: Mr. Sumedh Gupte

DIVISION: A, B & C

TOPIC: Expectations of industry from the managers in 21st Century.

ROLL NO.	NAME OF THE STUDENT	SIGNATURE
1	ANOSE MAYUR KHANDERAO	
2	BAIRAGI BHUSHAN BALAPRASAD	Bhushan
3	BANKAR NILAM RAVINDRA	Bankar
4	BHANGE PRITAM BALBHIM	
5	BHUJBAL PRADIP MANIK	Bhujbal
6	BOHRA VISHALSING UDAYSING	
7	CHAUDHARI SHWETA MILIND	
8	CHAVAN ABHISHEK ANANT	Chavan
9	CHOPADE AJAY SANJAY	Chopade
10	DALVI MAYURA SHASHIKANT	Dalvi
11	DESHMUKH KALYANI ARVIND	
12	DESHMUKH PRANAV SANJAYRAO	Deshmukh
13	DESHMUKH SWAPNIL KISAN	
14	DUPARGUDE SAGAR BHARAT	Dupargude
15	GANGARDE AKASH HARICHANDRA	Gangarde
16	GAYKAR PARAG RAJENDRA	Gaykar
17	HEDAOO AKSHAY NARENDRA	Hedao
18	JAWALKAR MANGESH SHANKAR	Jawalkar
19	KADAM AJIT AJIT	
20	KADAM UTKARSHA PRADIP	Kadam
21	KATE SAGAR BABASAHEB	Kate
22	KHAIRNAR SACHIN DAGDU	Khairnar
23	LOHIYA POOJA SATYANARAN	Lohiya
24	MEHTRE DIKSHA SHIVAJI	Mehtre
25	MOHAN NARSHIMA REDDY	M. Reddy
26	MOHITE RAHUL DATTATRAY	Mohite
27	MORE SANDIP SITARAM	
28	MORE TUSHAR SHANKAR	
29	NIGADEKAR SAURABH VIJAY	
30	PADWAL SAMRAT VILAS	
31	PAIYAWAL SHUBHAM ANAND	Paikar
32	PARASKAR DIPAK GAJANAN	Paraskar
33	PATEL VAIBHAV ARJUNBHAI	
34	PATHAN JAVED IBRAHIM	Pathan
35	PATIL RAJENDRA DATTATRAY	
36	PATIL ROHIT PRADIP	Patil
37	PATIL SAGAR SUNIL	
38	PATIL YOGESH NIMBA	Patil
39	PAWAR RAHINI PRAKASH	Pawar
40	PHADNIS VINOD VIJAYENDRA	Phadnis



ROLL NO.	NAME OF THE STUDENT	SIGNATURE
41	PILLAI ANJU GOPINATHAN	
42	PILLAI RESHMI RAJAN	<i>Reshmi</i>
43	RANDHE SHARAYU PRAKASH	
44	RAUT SHIVANI JEEVAN	<i>Shivani</i>
45	ROKADE NIKITA DILIP	
46	SANAP SAJAN SUBHASH	
47	SHARMA DEEPA MAHENDRA	<i>Deepa</i>
48	SHELKE AJAY YUVRAJ	<i>Ajay</i>
49	SHINDE NINAD MANOHAR	<i>Ninad</i>
50	SHINDE RUCHITA TUKARAM	
51	SHIRODKAR NEERAJA NANDKUMAR	<i>Neeraja</i>
52	TAMBE SURAJ DATTATRAYA	
53	THAKRE MANOJ SUDHAKAR	<i>Manoj</i>
54	VEER MANGESH MANIKRAO	<i>Mangesh</i>
55	VIKHE MAYUR SHRIKRUSHNA	
56	WAGHMARE HARSHVARDHINEE R.	<i>H. Waghmare</i>
57	WAGHMARE MAHESH HANUMANT	<i>Mahesh</i>
58	WANI PRATYUSH SHAILENDRA	
59	WANKHEDE TEJAS SURESH	<i>Tejas</i>
60	KHANDAGALE NILESH	<i>Nilesh</i>
61	BAIRAGI AJAY BHAGWAN	<i>Ajay</i>
62	BARKADE ANKUSH ANANDA	
63	BHALERAO DEEPAK RAMLING	<i>Deepak</i>
64	BUNDELE BARKHA RAMESH	
65	CHALLAWAR SANKET SUBHASH	<i>Sanket</i>
66	DEVKAR AKSHAY SATISH	<i>Akshay</i>
67	DHAMALE SHEETAL MANOHAR	<i>Sheetal</i>
68	DHUMATKAR SHAILESH KISHORRAO	<i>Shailesh</i>
69	DONGARDIVE PRANALI PRAKASH	<i>Pranali</i>
70	GANDHI ANUJA NARESH	<i>Anuja</i>
71	GAVALI SWAPNIL AMBADAS	
72	GURAV NISHA MAHADEV	
73	HAKIM AWES SATTAR	<i>Awes</i>
74	HASAN ALTAMASH NOORULHASAN	
75	HEMANT KUMAR	<i>Hemant</i>
76	INGAWALE PRITAM KAILAS	<i>Pritam</i>
77	JADHAV DHANANJAY SHRIKRUSHNA	
78	JADHAV KETAKI RUSHIKESH	<i>Ketaki</i>
79	JOSHI VINAYAK DURGADAS	<i>Vinayak</i>
80	JUNAVANE TEJAS KHANDU	<i>Tejas</i>
81	KHADKIKAR ASHWINI SANJAY	<i>Ashwini</i>
82	KHOPADE ABHISHEK MANOJKUMAR	<i>Abhishek</i>
83	KOLI POOJA BALKRISHNA	<i>Pooja</i>
84	KOSHTI MAHESH PRABHAKAR	
85	KUMAVAT SUBHASHKUMAR CHHITARMAL	<i>Subhash</i>
86	KUMTHEEKAR VIJAY KISHOR	<i>Vijay</i>
87	LAKADE RAKESH RAJKUMAR	<i>Rakesh</i>
88	MALI DHANANJAY RANGRAO	<i>Dhananjay</i>



[Signature]
Director

ROLL NO.	NAME OF THE STUDENT	SIGNATURE
89	MANDALE SNEHALI BHAIRU	Snehal
90	MATHPATI IRANNA GHALAYYA	
91	MOHAMMAD MOSHIN	
92	NAIR ATHULYA GOKULDAS	Athul
93	PANASKAR ABHISHEK RAMCHANDRA	
94	PATEL KALPESHBHAI SHIVNATTBHAI	Kalpe
95	PATIL SUMIT KUMAR	
96	PATIL YUGANDHARA SHANKARAO	
97	PAWALE MANOHAR DATTATRAYA	Manohar
98	PAWAR AKSHAY JAYSING	
99	PAWAR PRADEEP SAIDAS	
100	RAGHUWANSHI LEKHA ASHESH	Lekha
101	RAJHANS VINAYAK RANGANATH	Rajhans
102	SALUNKHE SURAJ KISAN	Suraj
103	SHARMA MONIKA JAIBHAGWAN	
104	SHEJWAL AVINASH BHAGWAN	Avinash
105	SHEWALE NILESH DHONDIRAM	
106	SHINDE MANOJ PRAKASH	Manoj
107	SHINDE SHUBHAM CHANDRAKANT	
108	SHINGOTE NEHA AVINASH	Neha
109	SHIRUDE GAURAV DATTATRAY	
110	SHITOLE POOJA SHAHAJI	Pooja
111	SOMWARE VAIBHAV DIGAMBARRAO	
112	SUTAR OMKAR ARJUN	Omkar
113	VAISHNAVI SUNIL PANDIT	Sunil
114	VANSALE VIKI BHARAT	Viki
115	VIBHUTE SHWETA SHRIMANT	Shweta
116	WAKODE AKASH PRALHAD	Akash
117	WANKHEDE SUMEDH NANDKUMAR	
118	YADAV URMILA VIJAY	Urmila
119	YATEKAR SHRUTI GYANESHWAR	Shruti
120	ZENDE BHAUSAHEB ASHOK	
121	ADSARE CHANDRAKANT PADHURANG	Chandrakant
122	AGRAWAL RADHIKA RAJESH	
123	ALGUR PRATIK SHRIKANT	Pratik
124	BAPMARE LAXMAN GOPICHAND	
125	BHANGALE JAYANT KHEMCHAND	
126	BHATIYA MANGESH PRAKASH	Mangesh
127	CHANDANKAR AKSHATA AVINASH	
128	CHUGTAI ZENUL NAVED	Zenul
129	DEORE SHARAD KRUSHANA	
130	DESHMUKH MAMTA MADAN	Mamta
131	DHAGE TEJRAV SHESHRAV	Tejra
132	DHOBAL PRIYANKA SHIVAJI	Priyanka
133	GAIKWAD TEJAS GAUTAM	Tejas
134	GARUD GANESH SUBHASH	
135	GAWADE VRUSHALI KALYAN	
136	GHADGE TEJAS SHANTARAM	Tejas



Director

ROLL NO.	NAME OF THE STUDENT	SIGNATURE
137	GORAVE SAURABH SHAMRAO	
138	INAMDAR DHANASHRI SUNIL	<i>Dhanashri</i>
139	JADHAV ANKITA PRAKASH	<i>Ankita</i>
140	JADHAV PRAFULLA UDDHAV	
141	JAGTAP AMITA MAHADEO	<i>Amita</i>
142	JOSHI SOMITRA KIRAN	
143	KADAM MAYURESH RAJENDRA	
144	KAMBLE ABASAHEB RAMESH	
145	KAMBLE SUMEET RAJU	
146	KHANDAGALE SHARAD DASHARATH	
147	KOMAL HARIBHAU SURYAWANSHI	<i>Komal</i>
148	LAD TRUPTI RAMESH	<i>Trupti</i>
149	MAHAJAN SWAPNIL RAVINDRA	
150	MANDHARE SHRADDHA SANJAY	<i>Shraddha</i>
151	MANE AMARSINGH RAVINDRARAO	
152	MANE MRUNALI ANKUSH	<i>Mrunali</i>
153	MORE KOJAGIRI NILKANTH	
154	NAIKUJI ABHISHEK ANIL	
155	NAMBIAR AKHILA SANGAMESAN	
156	NEEL RAMESH	
157	PARDESHI SURAJ ANUP	
158	PASALE RANJEET SOPAN	<i>Ranjeet</i>
159	PATIL LOKESH SANJAY	
160	PATOLE POOJA BHALCHANDRA	
161	PAWAR ANKUSH SHANKARRAO	
162	PAWAR KIRTI NIBA	<i>Kirti</i>
163	PODHADE RAHUL GANESH	<i>Rahul</i>
164	PUJARI SHWETA MANJUNATH	<i>Shweta</i>
165	RANE EKTA PRAMOD	<i>Ekta</i>
166	RATHOD GAJANAND DHARASING	<i>Gajanand</i>
167	SADDAM JAFFAR QURESHI	<i>Saddam</i>
168	SAKHARE KULDIP ARUN	
169	SALUNKE PRATIBHA BAPURAO	<i>Pratibha</i>
170	SANER AMOL ASHOK	<i>Amol</i>
171	SHAH RUTUPARN MILIND	
172	SHAIKH SOHAIL ISHAQUE	<i>Sohail</i>
173	SHAIKH TANZEEL VAHID	
174	SHENDE YOGESH AWDHUTRAO	
175	SHINDE GAYATRI RAJENDRA	<i>Gayatri</i>
176	SURYAWANSHI BHAGYASHRI RAJENDRA	
177	SUTAR SACHIN PARAMESHWAR	<i>Sachin</i>
178	THOOL ROSHAN SUDESH	
179	UKIRDE SONAL JALANDAR	<i>Sonal</i>
180	UNAWANE AKSHAY CHANDRASEN	<i>Akshay</i>



Director

S. B. Patil Institute of Management
Sector No. 26, Nigd,
Pradhikaran, Pune-411 044.

Schedule for Classes for Marketing Students (Semester 4) 2018

2 messages

swapnali Kulkarni <swapnalik.2003@gmail.com>

Wed, Mar 21, 2018 at 3:12 PM

To: 2016-18marketing@sapatilmba.com

Cc: "Dr. Kirti Dharwadkar" <kirtisd@gmail.com>, Rishikesh Kumar <rishi131984@gmail.com>

Dear All,

This is to inform you all that Exam point of view classes for subjects of Semester 4 (Marketing) is scheduled on Sunday, 25th March 2018 -

403 MKT - Services Marketing 9.00 am to 11.00 am - Dr Swapnali Kulkarni

404 MKT - Sales and Distribution Management 11.00 am to 1.00 pm -

Prof. Rishikesh Kumar

--

With Warm Regards

Dr. Mrs. Swapnali A. Kulkarni

AKHILA NAMBIAR <akhilanambiar@sapatilmba.com>

Wed, Mar 21, 2018 at 3:41 PM

To: swapnali Kulkarni <swapnalik.2003@gmail.com>

Many thanks Mam..

Yours noted !

[Quoted text hidden]

Date - 25/03/18

MBA - II Sem IV

403MKT - SERVICES MKTNG.

PAGE NO.:
DATE: / /

Roll No	NAME	Sign
M324	SUBHASH - KUMAWAT	Sign
M355	Ninad Shinde	Sign
M325	VISAY KUMTHEKAR	Sign
M335	Shubham Pajjawal	Sign
M309	Pranav Deshmukh	Sign
M304	Deepak Bhalekar	Sign
M316	PARAG GAYKAR	Sign
M-317	Tejas Ghadge	Sign
M303	Laxman Bapmare	Sign
M323	Khandagale Nitesh	Sign
M338	patel Kailash S	Sign
M358	Manoj S. Thakre	Sign
M329	Mahipati P. G.	Sign
M-301	Admane Chandrakant P.	Sign
M-307	Admane Chandrakant P.	Sign
M-320	Pratam K. Ingawale	Sign
M-311	Pranali Dongardive	Sign
M332	Akhila Nambiar	Sign

Revision Classes - BOM-106

1 message

Kajal Maheshwari <kajaljuly28@gmail.com>

Sat, Nov 18, 2017 at 4:25 PM

To: 2017-19a@sbpatilmba.com, 2017-19b@sbpatilmba.com

Dear Students,

All the students are informed that there will be exam oriented classes for **Basics of Marketing** on 21/11/2017 at 9.30am in Class Room -1.

--

With Regards

Kajal Maheshwari

Asst. Professor,

S.B. Patil Institute of Management, Pune

Revision Classes - BOM-106

1 message

Kajal Maheshwari <kajaljuly28@gmail.com>

To: 2017-19a@sbpatilmba.com, 2017-19b@sbpatilmba.com

Sat, Nov 18, 2017 at 4:25 PM

Dear Students,

All the students are informed that there will be exam oriented classes for Basics of Marketing on 21/11/2017 at 9.30am in Class Room -1.

-
With Regards
Kajal Maheshwari
Asst. Professor,
S.B. Patil Institute of Management, Pune

Revision Classes - BOM-106

1 message

Kajal Maheshwari <kajaljuly28@gmail.com>

To: 2017-19a@sbpatilmba.com, 2017-19b@sbpatilmba.com

Sat, Nov 18, 2017 at 4:25 PM

Dear Students,

All the students are informed that there will be exam oriented classes for **Basics of Marketing** on 21/11/2017 at 9.30am in Class Room -1.

-

With Regards

Kajal Maheshwari

Asst. Professor,

S.B. Patil Institute of Management, Pune

Revision Class of Marketing Management 201 Date- Wednesday,19 April 2017

Kajal Maheshwari <kajaljuly28@gmail.com>

Mon, Apr 17, 2017 at 9:56 AM

To: 2016-18a@sapatilmba.com, 2016-18b@sapatilmba.com

Dear Students,

All the students are hereby informed that there will be revision class of Marketing Management 201 at 9:30 am in DIV A and guidelines on last years paper will be given.

Date- Wednesday,19 April 2017**Time-9:30am**

--

With Regards

Kajal Maheshwari

Asst. Professor,

S.B. Patil Institute of Management, Pune

P.C.E.T's

S.B.Patil Institute Of Management

Sector No-26,Pradhikaran,Pune-411 044

Dated : 12/09/2016

Notice

All the students of Semester-I Division A, B and C are hereby informed that Assignment " Pros and Cons of Qualitative and Quantitative data " to submit the answers for the topic in writing on or before 19/09/2016.



Assistant Professor Lakshmi.Jasti

Subject Teacher

Business Research Methods



Director

S. B. Patil Institute of Management
Sector No. 26, Nigdi,
Pradhikaran, Pune-411 044.



Q7. Define Hypothesis? Explain the logic & importance of Hypothesis testing?

Ans: i) Hypothesis is the process of taking & using a sample statistics to make an inference for a population matter.

ii) According to prof. Morris, "A hypothesis in statistics is simply a quantitative statement about a population."

iii) According to Palmer Johnson, "A hypothesis is islands in the uncharted seas of thought to be used as bases for consolidation & recuperation as we advance into the unknown."

iv) Hypothesis testing plays an important role in the application of statistics to real-life problems.

v) Hypothesis testing helps the researcher to make the decisions by using sampled data of unknown distribution of a population & its ~~hypothesis~~ parameters.

vi) Importance of The Tests of Hypothesis.

a. It is suitable for establishing the focus & dirn in a research effort.

b. It helps the researcher in the development of a hypothesis force which shapes the purpose of the research movement.

Logic

It determiness which variables will not be measured in a study & which will be measured.

not written
data



Director

Q8. Explain qualitative & quantitative research approach.

Ans. a. Qualitative Research Approach.

- i Researchers employ qualitative research methods to study human behaviours & habits.
- ii It is also useful in product management for identifying the product features that will help it to get sold.
- iii Qualitative research can also be considered as the prior stage of quantitative research.
- iv In this approach the researchers generate various ideas & concepts that can be converted into logical & testable hypothesis in future.
- v These hypothesis can then be comprehensively tested & analysed using various techniques that come under the purview of quantitative research.

b. Quantitative research approach

- i Quantitative approach is mostly used in scientific researchers. Quantitative research are also called as 'true science' as this approach heavily relies on mathematical & statistical research techniques to obtain the results of the research activity.

Quantitative research is mostly used in physical science, social sciences, education, management etc..

Its nature is exactly opposite from that of qualitative research.



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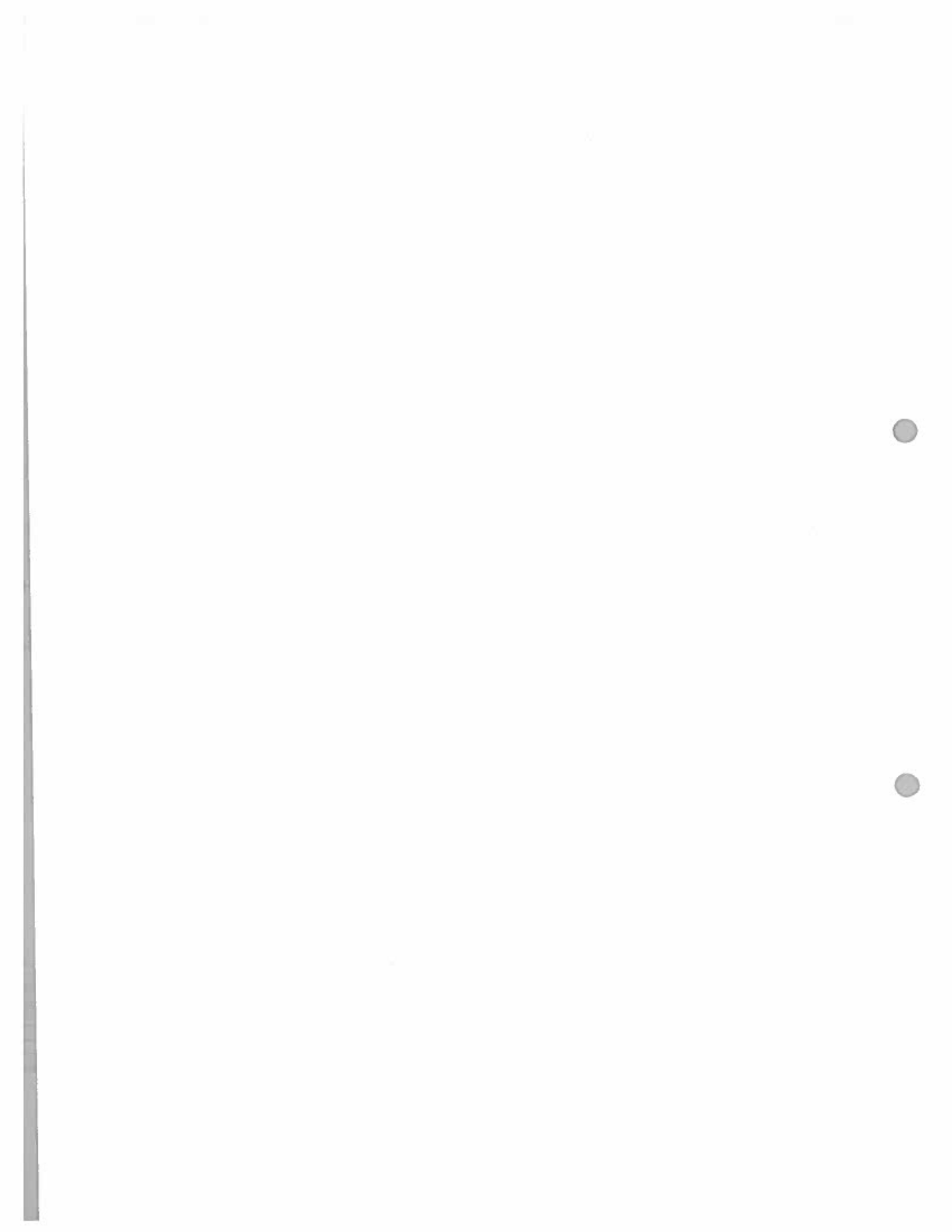
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Director

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
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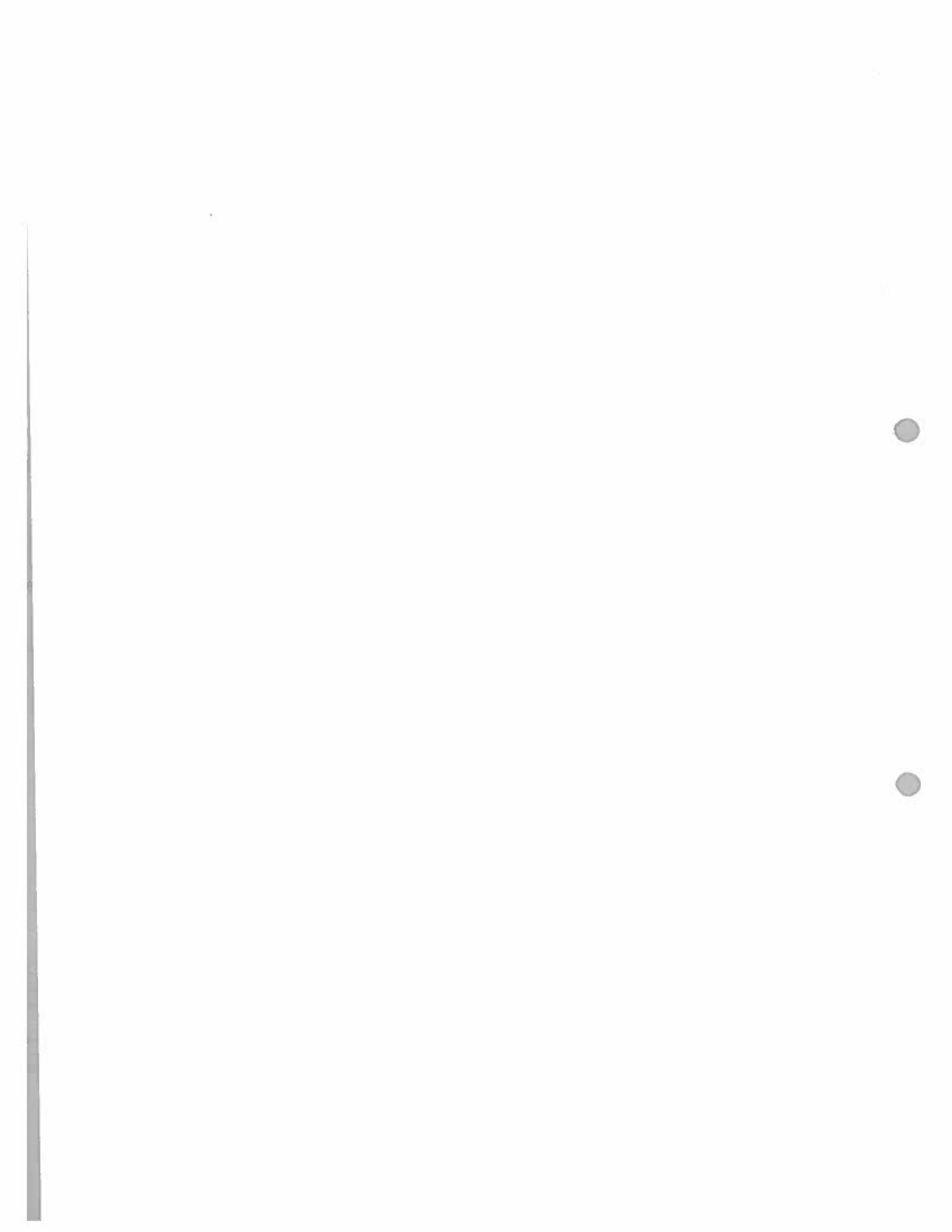
1484 - 2412
1701 - 1953
1666 - 4807, 4846, 4827,
1576 - 468
1676 - 3587
1583 - 3586 (issue)
1688 - 1831 469
1694 - 3588
1618 - 2057
1687 - 2058
1592 - 3589
1650 - 3578 467
1618 - 2057
1707 - 836, 4023
1574 - 2560, 3387
1712 - R.P. Set
1613 - 444
1711 - 3236, 679

1484 - 4811
1707 - 2034
1712 - 330
1537 - 1273

Prof. Anish LAB Lecture
all returned




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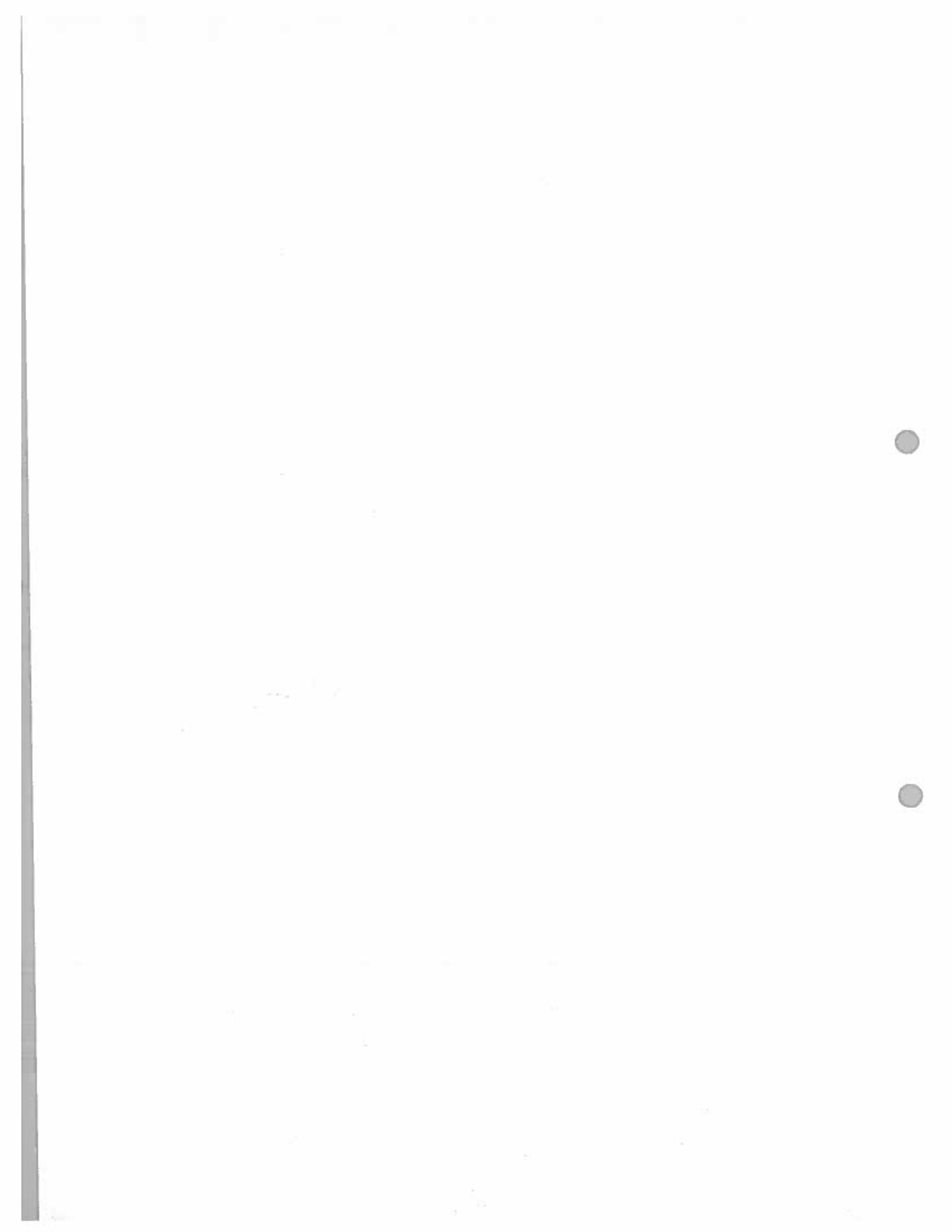


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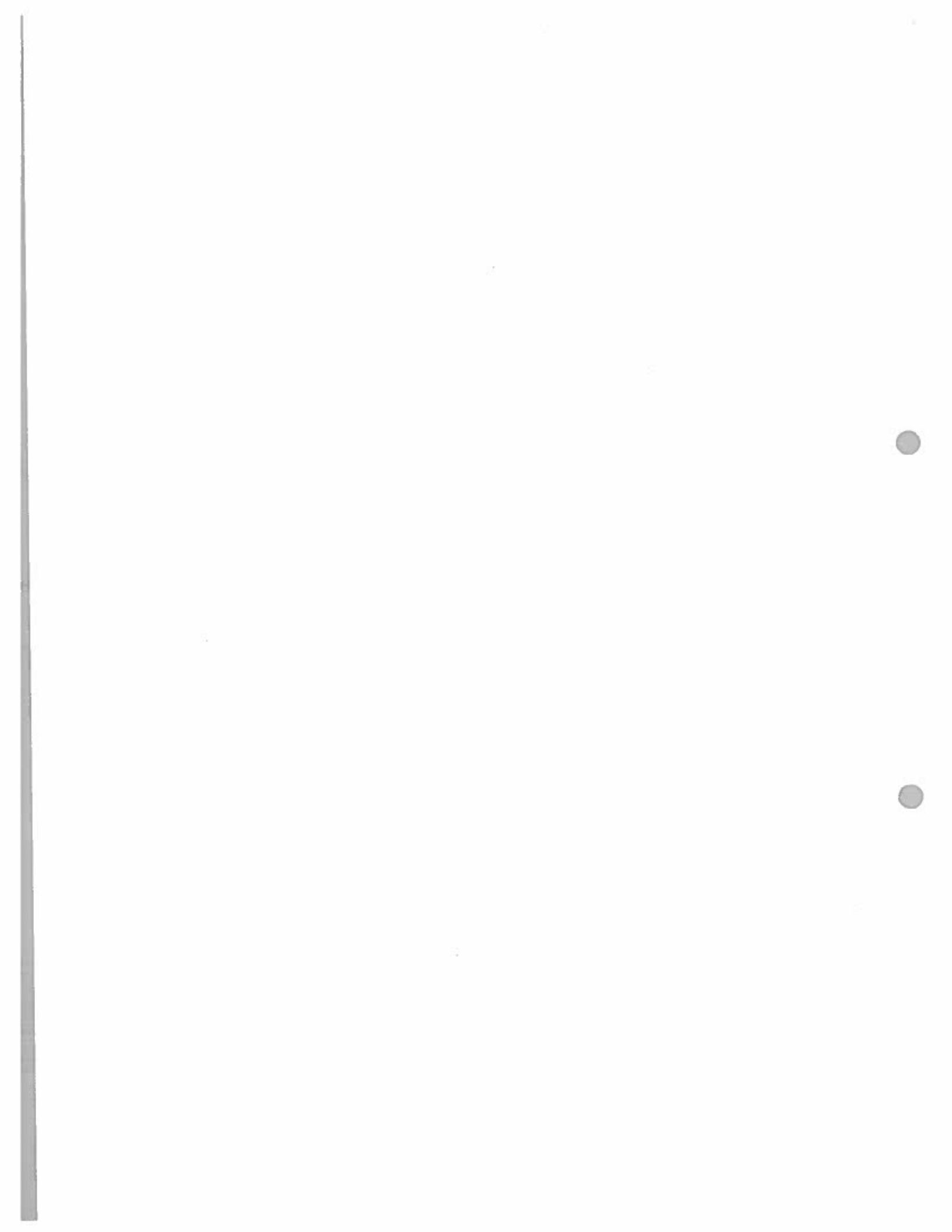
Notice

Meeting Room 15





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21-4-2018

1537 - AC119, AC105,
4513

1602 - 2509, 4721

1593 - 1476, 4655, AC50

1639 - 2640, AC50

1583 - 4678, 2814, 300
648, 775

1564 - 2509

1537 - 3592

87 - 4484, 4446, 450

87 - 1897, 3915, 4526

23/4/2018

Issue

Return

[SM 301 lecture Dipti Ma'am]

1167 - 4188

1167 - 4967

1488 - QP ✓

1372 - 28

1513 - QP ✓

1479 - 4723, 3158, 5147

1650 - 176

1487 - 5070, 5144, 4725

1481 - 2573, 2492

1488 - QP

1512 - 5153

1576 - 228, 2096

1513 - QP.

1547 - 1390

1576 - 2339, 1165

1556 - 1425, 2571, 4986

1650 - 176

1557 - 3159

1589 - 4708, 2632



(Signature)

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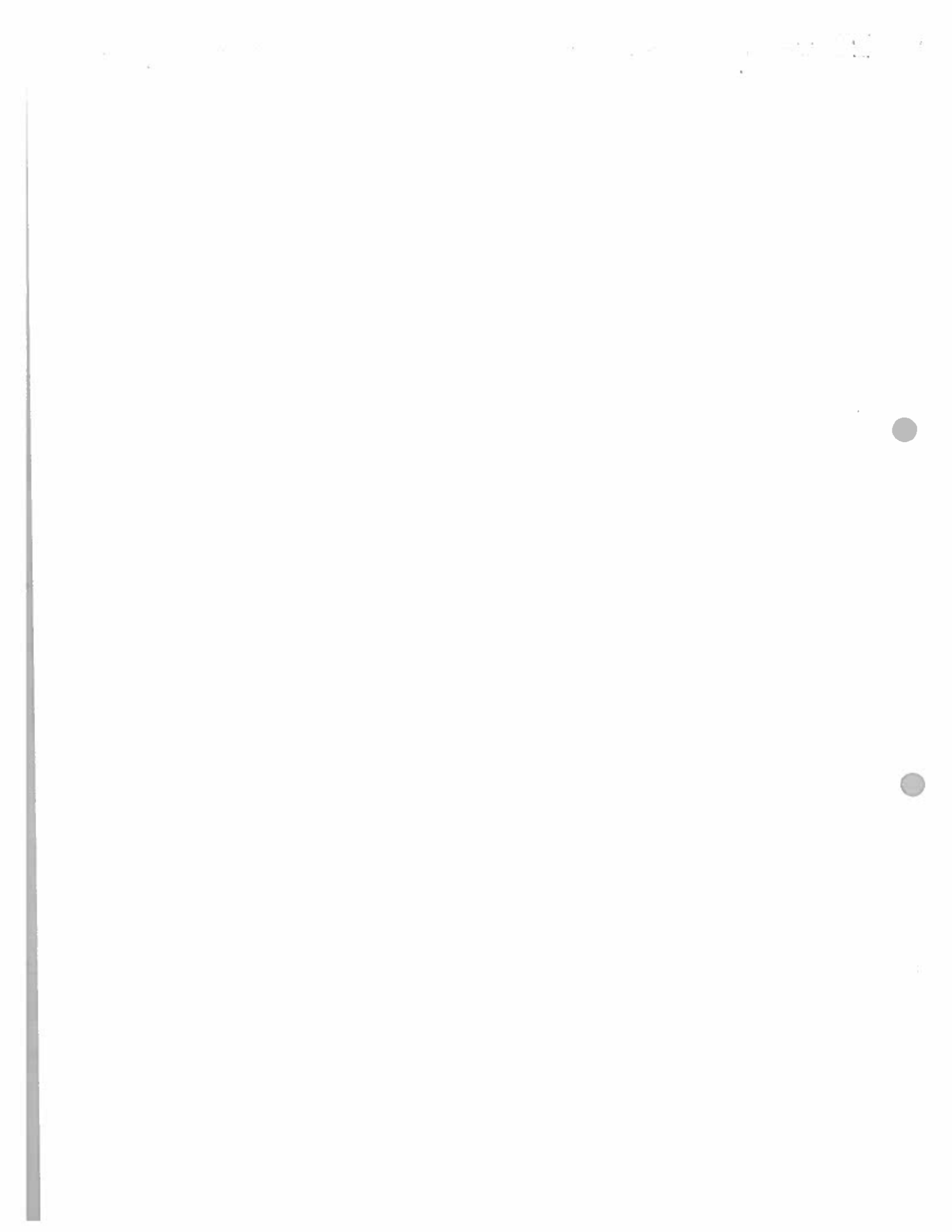
25/9/17

Computer Lab

ATTENDANCE REGISTER

Date	Name of the Student	Division	Roll No.	Year 1 st /2 nd	Time in	Time out	Student Signature
28/8	Dr. Padmalochan B	PVB	61	120	4-9 PM	5 PM	Pen
29/8	Dr. Padmalochan B	PVB	61	60	2-3 PM	3 PM	Pen
4/9	Dr. Dileep V. Sharma	II Year	-	-	11:00	12:00	DM
7/9	Nikhil Jawalkar	1 st yr.	113	-	12:20	12:29	Pen
8/9	Aishwarya Sonawshi	A	87	1 st	12:35	1:00	Sonawshi
9/9	Shweta V. Ghore	C	137	1 st	12:40	1:00	Pen
9/9	Sandeep. Mohan. Dharok	C	131	1 st	12:41	1:00	Shawale
9/9/17	Akshay Jadhav	A	16	1 st	12:43	1:00	Akshay
9/9/17	TEJAS G. GAIKWAD	C	3619	2 nd	1:20	2:00	Tejas
9/9/17	PARAG R. GAYKAR	C	815	2 nd	1:20	2:00	Parag
13/09/17	Dr. Padmalochan B	A	07	60	2 PM	3 PM	Pen
13/09/17	Sangeeta Bandagar	A	02	1 st	12:20	1:00 PM	Sangeeta
13/09/17	Swapnil D	A	10	1 st	12:23		Pen
13/09/17	Soham B	A	05	1 st	12:23		Pen
13/09/17	Brajakda M	A	28	1 st	12:23		SL
13/09/17	T. G	A	317	2 nd	10	11	Pen
13/09/17	sangeeta Bandagar	A		1 st	4:05		Sangeeta
13/09/17	Mayur Kolekar	B	81	1 st	4:05		Mayur
13/09/17	Sandeep S. N	B	115	1 st	4:30	4:57	Shubham
13/09/17	Priyankaj P. Nare	B	89	1 st	4:20		Pen
14/09/17	Akshay B. Jadhav	A	16	1 st	8:57	9:30	Akshay
14/09/17	Firdous C	A	07	1 st	10:19		Pen
14/09/17	Pooja S. Lohiyer		399	2 nd	10:40	12:00	Pen
14/09/17	Shubham. paikawal		335	2 nd	10:40		Pen
14/9	Priyanka		876	2 nd	10:36		Pen
	Shital		422	-1-	-		Shital
	Dhanashri		384	-1-	-		Dhanashri
14/9/17	Hilam R. Bankar		HR44	2 nd year			Bankar
-1-	Shubham Shinde	B		2 nd			Shubham





Computer Lab

ATTENDANCE REGISTER

Date	Name of the Student	Division	Roll No.	Year 1 st /2 nd	Time in	Time out	Student Signature
21/4/17	Ajub Alexzandar	MBA II		1 st	1:00	2:00	<i>[Signature]</i>
31/07/17	Amarish Padma	MBA-BA		2 nd	3:00	4:00	<i>[Signature]</i>
5/8/17	Dr. Manoj Gadre	MBA 2 nd		2 nd	10:00 Am	11:00 Am	<i>[Signature]</i>
08/08/17	Amarish Padma	MBA-II		2 nd	2:00 pm	3:00	<i>[Signature]</i>
30/08/17	Bhushan Pardeshi	MBA II		IN - MKT	1:00 pm	2:00	<i>[Signature]</i>
10/08/17	Amarish Padma	MBA II Fin.		2 nd Year	1:00 pm	2:00	<i>[Signature]</i>
11/08/17	Dr. Dipali V. Sharma	MBA II		2 nd year	10:00 am	11:00	<i>[Signature]</i>
18/8/17	Korn Bhushan Pardeshi	MBA-II (Lecture)		2 nd year	9:00 am	11:00	<i>[Signature]</i>
19/08/17	Amarish Padma	MBA Finance		2 nd Year	2:00	4:00	<i>[Signature]</i>
19/8/17	Dr. Manoj Gadre	MBA II	All Div's.	2 nd year	10:30	11:00	<i>[Signature]</i>
21/08/17	Amarish Padma	MBA-Finance	Div-B	2 nd year	1:00	2:00	<i>[Signature]</i>
23/8/17	Dr. Manoj Gadre	MBA II	All Divs	2 nd year	10:40 Am	11:00 Am	<i>[Signature]</i>
24/08/17	Amarish Padma	MBA-Finance	Div-B	2 nd year	1:00 pm	2:00 pm	<i>[Signature]</i>
24/8/17	Dr. Swapnali Kulkarni	MBA Marketing	Div A	2 nd yr	1:00	2:00	<i>[Signature]</i>
26/8/17	Kajal Maheshwari	Div-B		1 st yr.	10:00	11:00	<i>[Signature]</i>
26/8/17	Kajal Maheshwari	Div-B		1 st yr.	11:00	12:00	<i>[Signature]</i>
26/8/17	Dr. Swapnali Kulkarni	MBA Marketing	Div A	2 nd yr	11:00	12:00	<i>[Signature]</i>
28/8/17	Mohan Reddy	MBA II		2 yr	4:00	5:00	M. Reddy
26/08/17	Ritam Ingawale	"	"	2 nd yr	3:45	4:50	<i>[Signature]</i>
26/08/17	SUBHASH KUMAWAT	"	"	2 nd yr	3:45	4:50	<i>[Signature]</i>
26/08/17	Pooja Shitole	"	"	2 nd yr	12:10	1:00	<i>[Signature]</i>
26/08/17	Dyupak Poraskar	"	"	2 nd yr	12:27	1:27	<i>[Signature]</i>
26/08/17	Prakash Shrivastav	Div-B		2 nd	2:30	3:30	<i>[Signature]</i>
28/8/17	Biksha Mehtre	"		2 nd	1:00	4:00	<i>[Signature]</i>
28/8/17	Urnila Yadav	"		2 nd	1:00	5:00	<i>[Signature]</i>
28/8/17	Sheetal Phamale	-1- Div.B		2 nd	2:00	5:00	<i>[Signature]</i>
28/8/17	Barkha Bundele	-11- -11-		-11-	-11-	-11-	<i>[Signature]</i>
28/8/17	Shubham Panjwal	-4- Div.A		2 nd	1:00	5:00	<i>[Signature]</i>
28/8/17	Kaumber A.R	-11-		2 nd	2:00	5:00	<i>[Signature]</i>
20/08/17	Manu ..	-11-		2 nd	2:00	5:00	<i>[Signature]</i>



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2



P. C. E. T.'s

S. B. PATIL INSTITUTE OF MANAGEMENT, PUNE

Notice

MBA- I & II Year

REMEDIAL CLASSES

This is to inform that students who did not clear the university exams. We have scheduled the remedial classes for them. Students are requested to attend these classes and clear there doubts with concerned faculties.

Dr Daniel Penkar

Director,SBPIM




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TUTORIAL & REMEDIAL CLASS

At SBPIM we have students from diverse background with different learning capacity they differ in learning skills; command on language, academic performance, grasping in classroom. Faculty members personally interact and try to help them to adapt the changes. Learning support is provided to improve their academic and professional performance for students who lag behind in the expected skills.

We at SBPIM devised the program to enhance their learning capabilities. All the faculty members are student centric where they make plan in their curriculum and teaching pedagogy to develop and improve these students. Tutorial and remedial classes are conducted with intensive remedial support to help them to improve their confidence and learning. Teaching process is designed to cater individual student's requirement through understanding the difficulty level in different subjects. These individual support help student to build their confidence, positive attitude, learning skills, interpersonal skills, problem solving etc., which prepare them for future exams and careers.

1. Personal coaching is provided to the students depending upon the faculty availability students can meet in their cabins and take inputs.
2. Remedial classes for the weak students.
3. Tutorial classes and sessions can be conducted as per the subject difficulty requirements.
4. Sessions are conducted to develop specific competencies of the students that may contribute to their academic and professional success like Excel, Case study, Business plan etc.
5. Remedial classes for exam orientation.
6. Classes are conducted by respective faculty members for students who face difficulty in their subject domain, Tutorials and personal coaching are conducted after 4.00 pm or weekends (Saturday/Sunday) to clear their doubts and guide the students for better preparations.
7. Simplified notes and easy techniques are provided to the students.
8. Faculty members also informally mentor the students.
9. Faculty members are approached by students to help them in improving their academic and professional goal.



Pimpri Chinchwad Education Trust's
S. B. PATIL INSTITUTE OF MANAGEMENT

Date - 20/09/17

NOTICE


Competitive Exam Cell

This is to inform all the students SBPIM has Competitive Exam Cell to motivate students for all types Competitive Exams such as NET, SET, GATE, GMAT, GRE, TOEFL, PhD Entrance Test, Civil Services, State government examinations etc. The competitive exam cell organizing the session on the awareness about this exams. Cell will organize the session to guide the students on how to prepare for these exams, availability of related books. Under this cell we will be conducting coaching for these exams in our campus itself.

Information about exam details and coaching will be communicated through E-mail and Notices time to time.

Faculty Co-ordinators: -

Prof. Kajal Maheshwari
Prof. Swapnil Sonkamble
Prof. Amarish Padma


Dr. Daniel Penkar
Director, SBPIM




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PCET's
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Capability Enhancement and Development Schemes

1) GUIDANCE FOR COMPETITIVE EXAMINATION

Academic Year: 2017-18

Sr.No.	Date/ Year	Name of the capability enhancement scheme	No. of Students	Name of the agencies involved with contact details
1	March 27, 2018	Guidance on National Eligibility Test (NET)	34	Prof. Bhagyashree Pande 9545293322
2	March 24, 2018	Guidance on PET (PhD Entrance Test)	19	Mr. Akash Sangole 8879467273
3	August 1, 2017	Opportunities in Public Sector	87	Ms. Afsana Shaikh, Manager- Export Credit Guarantee Corporation Ltd (ECGC) 9924811196
TOTAL			140	

Academic Year: 2016-17

Sr.No.	Date/ Year	Name of the capability enhancement scheme	No. of Students	Name of the agencies involved with contact details
1	February 9, 2017	Opportunities of Higher Education and Employment in Commerce Faculty	64	Dr. Hansraj Thorat, Head Research SBPIM 9822214776
2	January 25, 2017	"Goods and Services Act 2017"	86	Dr. Hansraj Thorat, Head Research SBPIM 9822214777
TOTAL			150	




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Academic Year: 2015-16

Sr.No.	Date/ Year	Name of the capability enhancement scheme	No. of Students	Name of the agencies involved with contact details
1	October 20, 2015	Workshop on Group Discussion	91	Dr. Daniel Penkar, Director, SBPIM 9881522211
2	October 15, 2015	Demo on "SPSS"	114	Mr. Kunal SPSS, IBM Asia Private Limited 9967994200
3	October 15, 2015	Group Discussion Techniques	64	Dr. Daniel Penkar, Director, SBPIM 9881522211
4	September 29, 2015	Case Study Presentation	131	Dr. Daniel Penkar, Director, SBPIM 9881522211
5	September 24, 2015	Case Study Presentation	84	Dr. Daniel Penkar, Director, SBPIM 9881522211
6	September 23, 2015	Greece Economy	78	Dr. Kirti Dharwadkar, Professor SBPIM 8421955540
		TOTAL	562	

Academic Year: 2014-15

Sr.No.	Date/ Year	Name of the capability enhancement scheme	No. of Students	Name of the agencies involved with contact details
1	February 16, 2015	Workshop on Personal Interview	146	Dr. Daniel Penkar, Director, SBPIM 9881522211
2	September 23, 2014	Case study on Interpersonal Relations and Organizational Behavior	53	Dr. Daniel Penkar, Director, SBPIM 9881522211
4	September 16, 2014	Case study on Organizational Behaviour	67	Dr. Daniel Penkar, Director, SBPIM 9881522211
5	September 16, 2014	Case Study	64	Mr. Rajesh Aggarwal 9673600707
6	September 10, 2014	Grading Test MBA-1	74	Mr. Swapnil Sonkamble Placement Cell 8308810721
7	September 11, 2014	Case Study in Management	56	Dr. Daniel Penkar, Director, SBPIM 9881522211
8	August 28, 2014	Workshop on Case study	46	Dr. Daniel Penkar, Director, SBPIM 9881522211
9	August 28, 2014	Harrison Assessment Test	141	Mr Girish Kakade & Avantika Singh -Manager Times group 7798032428
10	August 30, 2014	Workshop on Personal Interview	53	Dr. Shailesh Siddhatekhar and Prof. Swapnil Sonkamble 8308810721
		TOTAL	700	




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Academic Year: 2013-14

Sr.No.	Date/ Year	Name of the capability enhancement scheme	No. of Students	Name of the agencies involved with contact details
1	March 3, 2014	Big Five personality Test	128	Dr. Dhananjay B. Bagul Director, ICMR and Professor from Rajmata Jijau Shikshan Prasarak Mandal:9850716430
2	August 30 and 31, 2013	Grading Test & Workshop on Group Discussion & Personal Interview	194	Mr. Swapnil Sonkamble 8308810721
		TOTAL	322	




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Capability Enhancement and Development Schemes

2) Career Counselling

Academic Year: 2017-18

Sr.No.	Date/ Year	Name of the capability enhancement scheme	No. of Students	Name of the agencies involved with contact details
1	April 18, 2018	How to perform well in Summer Internship Program	52	Mr. Akash Raut, Alumni, SBPIM, Kotak Mahindra Bank, Manager Payments, 8657055440
2	March 15, 2018	Industry Institute Interface (HR)	68	ODSER Charitable trust, Dr. Jayashree Fadnavis, Dr. Daniel Penkar, Dr. Prem Sethi, Mrs. Sharada Sethi and Mr. Sashikant Kurbetti, Contact Details: 093730 04630
3	March 13, 2018	Career Opportunities in Digital Marketing	43	Ms. Chaitali Kalbhor Alumni, SBPIM, Counsellor , Beyond Billboards, Pune 9689121385
4	February 16, 2018	Guidelines for Summer Internship Program	83	Dr. Daniel Penkar, Director, SBPIM 9881522211 Dr. Hansraj Thorat, Head Research SBPIM 9822214776
5	August 8, 2017	Recent Trends in Banking	52	Dr. Hansraj Thorat, Head Research SBPIM 9822214776
6	August 3, 2017	Road map for Entrepreneurship	94	Mr. Ramdas Mane- CMD Mane Group of Industries, Pune 020-27125098
7	August 2, 2017	Corporate world and Management Education	54	Dr. Suhas Mahajan
8	August 2, 2017	Skills Required in Professional Career	54	Dr. Santosh V. Bhave, Sr. VP HR, Bharat Forge Ltd 9881155754
9	August 1, 2017	Challenges and Expectations of Corporate	87	Ms. Amruta Desai, Director Talent Management- Kishor Pumps Ltd 9823628993
10	August 1, 2017	Analytical Ability of MBA Students and Self-Employment	87	Mr. Sanjay Landge, Managing Director- SAN Corporate Advisors 9822433132




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11	August 1, 2017	Plan your Career	74	Dr. Daniel Penkar- Director – SBPIM 9881522211
12	August 1, 2017	Welcome to the world of Management Education	87	Dr. H. D. Thorat, Professor and Research head- SBPIM 9822214776
13	August 1, 2017	Journey of MBA Education and Corporate Career	87	Dr. Anil Keskar - Advisor (Management Studies) Dr. D. Y. Patil University 9890298140
TOTAL			922	

Academic Year: 2016-17

Sr.No.	Date/ Year	Activity : Report	No. of Students	Name of the agencies involved with contact details
1	March 25, 2017	Guidelines for Summer Internship Program + Specialization Wise Guidance	174	Dr. Daniel Penkar, Director, SBPIM 9881522211 Dr. Hansraj Thorat, Head Research SBPIM 9822214776
2	January 20, 2017	Importance of Investing	42	Mr. Subhanshu Gupta, Funds India Pune:7798017799
3	January 11, 2017	Corporates Expectation from MBA Graduates	56	Mr. Atul Patil, Alumni, SBPIM, Analyst, Homwards LLP, Pune : 8421719901
4	September 20, 2016	Expectations of Industry from Managers	113	Mr. Sumedh Gupte , Regional Head, Business Standard, Pune: 9011088710
5	August 22, 2016	Success Mantras from Industry Maestros	121	Mr. Ashwani Bakoo, Psychotherapist, visiting Faculty Tata Institute of Social Sciences and the Director of Viiking Aviation and VMA Software Solutions 9922940308
TOTAL			506	

Academic Year: 2015-16

Sr.No.	Date/ Year	Activity : Report	No. of Students	Name of the agencies involved with contact details
1	March 12, 2016	Guidelines for Summer Internship Program	102	Dr. Daniel Penkar, Director, SBPIM 9881522211 Dr. Hansraj Thorat, Head Research SBPIM 9822214776
2	March 11, 2016	Guidelines for Summer Internship Program	83	Dr. Daniel Penkar, Director, SBPIM 9881522211 Dr. Hansraj Thorat, Head Research SBPIM 9822214776
3	October 17, 2015	Corporate Demands While Selecting the MBA Graduates	126	Mr. Atul Pal, Head HR, Tata Docomo, Pune: 9028099404
4	October 12, 2015	"Financial Market Fundamentals & Career Opportunities in Marketing of	46	Mr. Rahul Patil, Team Leader, Marketing at Hyundai (Alumni SBPIM): 9421281892




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		Financial Services"		
5	October 6, 2015	HR Skill Enhancement	21	Mr. J. N Bahulikar, General Manger HR 08087609245
6	September 14, 2015	HR Skill Enhancement	26	Mr. J. N Bahulikar, General Manger HR 08087609245
7	September 15, 2015	Recent Trends in Banking sector in India	63	Dr. Hansraj Thorat, Head Research SBPIM 9822214776
8	September 10, 2015	Recent Trends in Banking sector in India	61	Dr. Hansraj Thorat, Head Research SBPIM 9822214776
9	September 5, 2015	"Preparing Yourself on Campus for the Corporate World and Opportunities in Marketing"	43	Mr. Shyam Shelke- Secretary- SBPIM Alumni Association, Pune: 8149766560
10	August 8, 2015	Career Guidance Session	93	Mr. Ajay Mallapurkar, MD, Earnest HR ,Pune: 020- 69402040
11	August 1, 2015	How a Positive Attitude Can Improve Your Career	101	Mr. Sunil Kode Vice President Mather & Platt (WILO Pumps) hr@matherplatt.com
12	July 31, 2015	Motivation Session : "How to Get Success in Corporate"	99	Dr. S V Bhawe, Sr. Vice President HR Bharat Forge 9881155754
13	July 31, 2015	Expectations of Corporates from the Budding MBA's	99	Mr. Nileshkumar Shimpi DGM Technical Planning Mercedes – Benz 9011041775
14	July 31, 2105	What MBA Requires	99	Dr. Daniel Penkar- Director – SBPIM 9881522211
		TOTAL	1062	

Academic Year: 2014-15

Sr.No.	Date/ Year	Activity : Report	No. of Students	Name of the agencies involved with contact details
1	April8, 2015	Guidelines for Summer Internship Program	54	Subject Faculty, SBPIM
2	March14, 2015	Guidelines for Summer Internship Program	52	Dr. Daniel Penkar, Director, SBPIM 9881522211 Dr. Hansraj Thorat, Head Research SBPIM 9822214776
3	March11, 2015	Emerging Trends in Capital Market	86	Dr. Sundar Ram Korivi
4	March10, 2015	Cyber Security	73	Dr. R.G. Pawar 706654605
5	February 25, 2015	Concepts of Operations & Supply Chain Management	88	Mr. Satish Chinchorkar 9822406187
6	September20, 2014	Foreign Direct Investment	86	Dr. Hansraj Thorat, Head Research SBPIM 9822214776
7	September 10,	Promoting Business through	50	Mr. Shriram Kute – CEO, Connect




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	2014	Digital Marketing		with Locals
8	September 10, 2014	Current Trends & Job opportunities in Financial Segment	23	Mr. Mathew Johnson- Assistant Manager HR- WNS & Corporate Trainer :9822340667
9	September 6, 2014	Financial Market Fundamentals & Career Opportunities in Marketing of Financial Services	76	Mr. Prem Prasad, Cluster Head - Karvy Stock Broking Ltd , Pune:9860794835
10	September 2, 2014	How to reach the Pinnacle of Success" Motivation"	113	Mr. Pramod Jain – Head Finance Training, Arcelor Mittal: 976634562
11	August 30, 2014	Career Opportunities in Commerce and Management, Banking	95	Dr. Hansraj Thorat, Head Research SBPIM 9822214776
12	August 6, 2014	MBA Key to Success	109	Mr. Akshay Deo, Manager HR, Carrero Group 9881499884
13	August 5, 2014	Skills Every HR Manager Needs to Succeed	112	Mr. Avinash Mishra, HR, Novartis (Alumni SBPIM) 9975015904
		TOTAL	1017	

Academic Year: 2013-14

Sr.No.	Date/ Year	Activity : Report	No. of Students	Name of the agencies involved with contact details
1	March 5, 2014	Orientation program for Summer Internship Projects	69	Dr. Daniel Penkar, Director, SBPIM 9881522211 Dr. Hansraj Thorat, Head Research SBPIM 9822214776
2	February 22, 2014	Project Management CPM/PERT	73	Mr. Mihir Jha, Director Strategic Programs Amdocs Development Centre India Pvt. Ltd
3	March 5, 2014	Operation and Supply Chain Management	95	Mr. P. R. Trivedi Ex Vice President (Mfg and P&A) - M and M Ltd Group 8698491470, 9673992900
4	August 8, 2013	RETAIL MANAGEMENT	106	Mr. Darrell Wisbey, Chief Mentor at GREAT India B School, Retailer Advisor – Asia
5	July 29, 2013	The Corporate Expectations	96	Mr. Neeraj Bajpai, VP HR Sai Prasad Group, 7420014144
6	July 29, 2013	Insights on How to make way from Campus to Corporate	96	Dr. E. B. Khedkar (Dean, Management Sciences, University of Pune, and Director Dr. D.Y. Patil School of Management) 9822621000
7	July 29, 2013	Importance of Management Qualification	96	Dr. Hansraj Thorat, Head Research SBPIM 9822214776
8	July 6, 2013	Importance of a Mentor to shape your Career Destiny	84	Natrajan Education Society 7738934565
		TOTAL	715	




Director
 S. B. Patil Institute of Management
 Sector No. 26, Mgd,
 Prachinani, Pune-411 044

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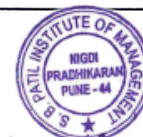
Session Plan Status Report

Course: MBA
Div. A

Sub No.:-205 Subject :-Operations and Supply Chain Management

Name of the Faculty : Dr. Manoj Gadre

Sr. No	Topic	Sub Topic	Ses	Planned Date	Actual Date
1	Introduction to Operations and Supply Chain Management	Definition	1	6/1/2014	6-1-14
		Concept Significance and Functions of Operations and SCM			
		Evolution from manufacturing to operations management	1	7/1/2014	7-1-14
		Physical distribution to Logistics to SCM			
		Physical Goods and Services Perspectives	1	8/1/2014	8-1-14
		Definitions from various Perspectives, Customers view and Manufacturer's view,	1	9/1/2014	9-1-14
		Concept of Internal Customer, Overview of TQM and			
		LEAN Management, Competition,			
		Impact of Global, Technological Change, Ethical and Environmental Issues on Operations and Supply Chain functions	1	10/1/2014	10-1-14
		MCQ Test Chapter -1	1	13-1-2014	24-1-14
2	Operations Processes	Volume Variety and Flow. Types of Processes and Operations Systems - Continuous Flow system and intermittent flow systems	3	15-1-2014 16-1-2014 17-1-2014	13-1-14 15-1-14 16-1-14
		Job Production, Batch Production, Assembly line and Continuous Flow, Process and Product Layout	3	18-1-2014, 20-1-2014, 21-1-2014	17-1-14 20-1-14 23-1-14
		Design of Service Systems, Service Blueprinting	1	22-1-2014	27-1-14
		MCQ Test Chapter -1 & 2	2	23-1-2014	
		- Role and Functions	1	24-1-2014	14-2-14
		Forecasting as a Planning Tool, Forecasting Time Horizon, Sources of Data for forecasting, Accuracy of Forecast, Capacity Planning	2	27-1-2014 28-1-2014	18-2-14 20-2-14




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 Pradhikaran, Pune-411 044.

3	Production Planning And Control	Aggregate production Planning, Alternatives for Managing Demand and Supply, Master Production Schedule, Capacity Planning - Overview of MRP, CRP, DRP , MRP II	2	29-1-2014, 30-1-2014	24-2-14 25-2-14
		Scheduling, Loading, Scheduling of Job Shops and Floor Shops, Gantt Charts	2	31-1-2014 1/2/2014	25-2-14 26-2-14
		Presentation	4	3,4,5,6 -2-2014	3-3-14 7-3-14 10-3-14, 16-3-14
4	Inventory Planning And Control	Class Test	2	7/2/2014	17-2-14, 17-2-14
		Continuous and Intermittent demand System, concept of inventory, need for inventory, types of inventory - seasonal, decoupling, cyclic, pipeline, safety - Implications for Inventory Control Methods.	2	10-2-2014, 11-2-2014	28-1-14 29-1-14
		Concept and behavior of ordering cost, carrying cost, shortage cost.	1	12/2/2014	30-1-14
		Basic EOQ Model - EOQ with discounts Numericalson Basic EOQ, EOQ	4	13,14,15,17-2-2014	31-1-14. 1-2-14, 5-2-14 10-2-14
		Classification of material - ABC Analysis - VED, HML, FSN, GOLF, SOS. Numericalson Basic ABC	2	18-2-2014, 20-2-2014	10-2-14 11-2-14
		Inventory turns ratios, Fixed Order quantity Model - Periodic Review and Re-order Point	1	21-2-2014	11-2-14
		Report preparation on ABC classification	1	24-2-2104	12-2-14
5	Supply Chain Management	Generalized Supply Chain Management Model - Key Issues in SCM – Collaboration, Enterprise Extension,	3	25,26,28-2-2014	11-3-14 13-3-14 13-3-14
		Supply Chain Management and customer service linkages, Availability service reliability perfect order, customer satisfaction Enablers of SCM - Facilities, Inventory, Transportation, Information, sourcing, Pricing	6	1-3-2014, 3-3-2014, 4-3-2014, 5-3-2014, 6-3-2014, 7-3-2014,	18-3-14 19-3-14 20-3-14 21-3-14 24-3-14 26-3-14
Total			48		
Prepared by: <i>Manoj</i>					
Dr. Manoj Gadre					

(Signature)

(Signature)

(Signature)

(Signature)



(Signature)
Director
 S. B. Patil Institute of Management
 Sector No. 26, Nigdi,
 Pradhikaran, Pune-411 044.

P.C.E.T.'S
S.B.PATIL INSTITUTE OF MANAGEMENT
M.B.A. I SEM.II

Date: 25-01-2017

NOTICE
DIV. A, B AND C

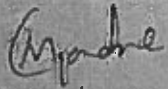
This is to inform all the students of M.B.A. I that the dates for submission of Concurrent Evaluation are as under failing which no marks will be assigned.

Activity 1 : 20-03-2017

Activity 2 : 15-02-2017

Activity 3 : 20-03-2017

Activity 4 & 5 dates will be informed later.



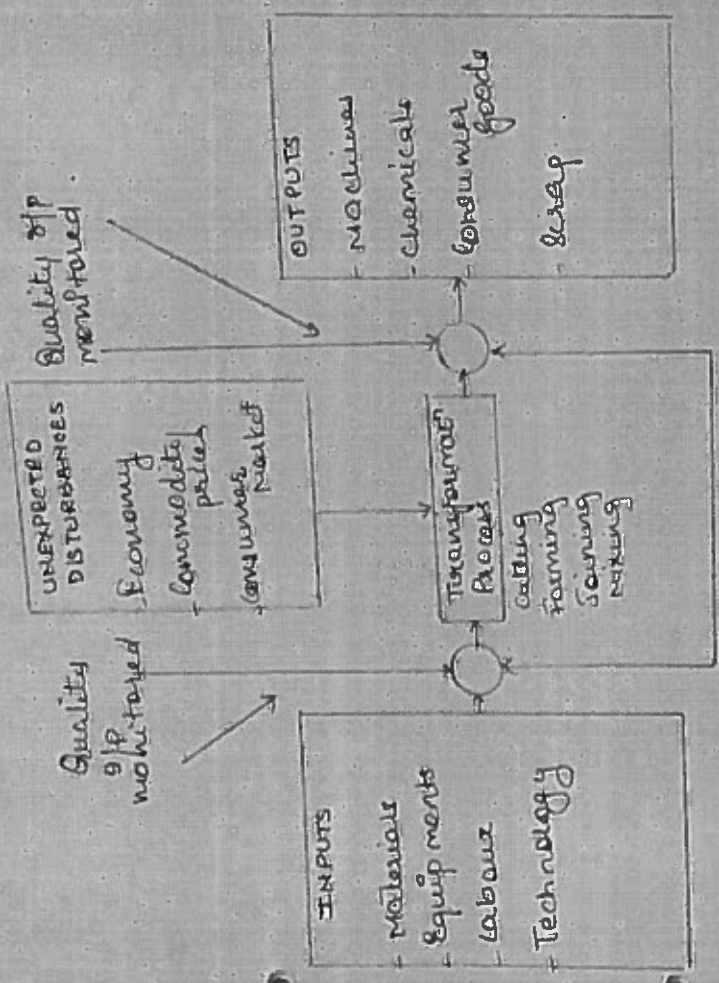
Dr. Manej Gadre




Director
S. B. Patil Institute of Management
Sector No. 26, Nigdi,
Pradhikaran, Pune-411 044.

Volume - Variety Mix

Manufacturing Process
(with example)



Volume: It is the average quantity of the goods sold in a manufacturing process.

Variety: It pertains to the availability of alternative options for a product or service.

Flow: The flow of operations involves the process of converting inputs into outputs.

Relationship: - volume-variety generally have inverse relationship. This also influence the pattern of flow in the process.

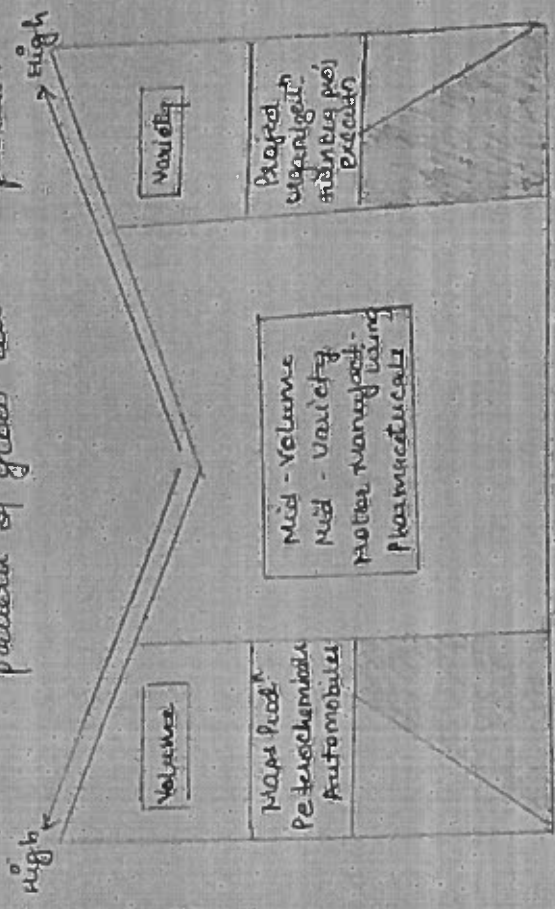


Fig: Relation bet volume - variety in operation system.

anil
CS - (C) (P) 2 Good
- Arkula Handmade
Pic 0
Roll No. 155



P. C. E. T.'S
S. B. PATIL INSTITUTE OF MANAGEMENT

FEEDBACK FORM FOR PARENTS
(2017-18)

Scale	Poor	Satisfactory	Good	Very good	Excellent
	1	2	3	4	5

Sr. No.	How you rate the inputs provided by Institute to develop following skill set in your ward	Scale
1	Improvement in Managerial Skills, time management, proper planning, organizing etc.	
2	Wards takes rational and discrete decisions	
3	Changes in the ward behaviour discipline, Self-motivation, connected with other people	
4	Improvement in taking challenges in life	
5	Improvement in Innovation & Creativity skills during the course	
6	Wards can set career Goals (centric for job/ Entrepreneurs) during the course	
7	Overall Satisfaction about inputs given by SBPIM	
8	The infrastructural facilities available are appropriate for overall development	

Any other suggestions:

Name of the Parent: _____

Contact No.: _____

Sign. of Parent: _____

P. C. E. T.'S
S. B. PATIL INSTITUTE OF MANAGEMENT

FEEDBACK FORM FOR TEACHERS
(2017-18)

Scale	Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
	1	2	3	4	5

Sr. No.	To what extent do you agree with the below mentioned statements	Scale
1	The curriculum has got in depth content	
2	The programme has brought about a holistic development in the student's personality	
3	The programme is applicable to real life situations	
4	The curriculum is up to date and includes recent trends in management	
5	The course instills creativity in the students	
6	The curriculum bridges the gap between theory and practical application	
7	The course instills values and professional ethics in the student	
8	The infrastructural facilities available are optimum	

Any other suggestions:

Sign. of Teacher: _____

Teacher's Name: _____

P. C. E. T.'S
S. B. PATIL INSTITUTE OF MANAGEMENT

FEEDBACK FORM FOR STUDENTS
(2017-18)

Scale	Poor	Satisfactory	Good	Very good	Excellent
	1	2	3	4	5

Sr. No.	How you rate the inputs provided by Institute to develop following skill set in you	Scale
1	Helped in taking rational and discrete decisions	
2	Changes in the your behaviour, discipline, Self-motivation, connected with other people	
3	You can set career Goal (centric for job/ Entrepreneurs) during the course	
4	Improvement in taking challenges in life	
5	Improvement in Innovation & Creativity skills during the course	
6	Overall Satisfaction about inputs given by SBPIM	
7	The infrastructural facilities available are appropriate for overall development	

Any other suggestions:

Sign. of Student: _____

Student's Name: _____

P. C. E. T.'S

S. B. PATIL INSTITUTE OF MANAGEMENT

FEEDBACK FORM FOR EMPLOYERS

(2017-18)

Scale	Very Satisfied	Satisfied	Neutral	Not Satisfied	Very Dissatisfied
	1	2	3	4	5

Sr. No.	Tick the number that best describes your level of satisfaction about your employee(s) (who are past students of this college) at each point given below	Scale
1	Ability to apply theory to practical	
2	Ability to solve Business Problems	
3	Analytical & critical thinking Ability	
4	Decision making ability	
5	Leadership skills	
6	Managerial skills	
7	Relationship with peers / subordinates	
8	Ability to understand the business environment	
9	Planning and organization skills	
10	Obedience and relationship with Seniors	
11	Professional Skills	
12	Respect for values in life	
13	Initiativess , Risk taking ability	
14	Innovativeness, creativity	
15	Infrastructure	

Any other suggestions:

Name of the Organisation: _____

Name of the Respondent: _____

Designation: _____ **Contact No.:** _____

Sign. of Respondent: _____

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FEEDBACK FORM FOR ALUMNI
(2017-18)

Scale	Strongly Agree	Agree	Neutral	Disagree	Strongly disagree
	1	2	3	4	5

Sr. No.	Question	Scale
1	The curriculum has improved my decision making ability	
2	The programme has helped improve my confidence level	
3	The curriculum has bridged the gap between theory and practical application	
4	The Ability to work in team has been instilled through the programme	
5	The curriculum has helped develop good values and ethics	
6	The inputs provided by the institute has stimulated innovation and creativity	
7	I am proficient to contribute to the organization goals	
8	I have become a highly motivated individual after pursuing this programme	
9	The programme has developed my Leadership skills and contributed to my holistic development	
10	The infrastructural facilities available are appropriate for overall development	

Any other suggestions:

Sign. of Alumni: _____

Name of Alumni: _____

Batch: _____

Pimpri Chinchwad Education Trust's

S. B. Patil Institute of Management

Feedback Analysis Report

Academic Year 2015-16

- **Student's Feedback:**

The students' feedback furnishes that they have witnessed an overall development in their personality as a result of the curriculum. The curriculum not only taught them to face challenging situations but also developed their competency in decision making. They agreed that the program and course curriculum has linked the gap between theory and practical application coupled with innovation and creativity. Students agreed the program successfully imparted values and ethics in them. They are satisfied with the infrastructural facilities provided by the institute. They expressed that the program has improved their decision making ability and also helped them to identify their career goals. Students stressed on the need to explain certain points / topics in local languages.

- **Teachers Feedback:**

The overall feedback of teachers' highlighted that for the holistic development course content of program is helpful and adequate in certain ways. Teachers have strongly stated the curriculum is pro-theory. The curriculum provides limited opportunities to introduce real life situations and is inadequate to absorb recent trends in many courses. They agreed that they are in a position to instill creativity in students and lessen the gap between theory and practical application including values and ethics. They voiced to enhance the current curriculum and make it more application based for the future batches.

- **Parents Feedback:**

Parents were of the view that the curriculum extensively supported in developing their ward's decision making ability and conceivably helped them to identify and set their career goals. They felt that their ward was more focused towards achieving a balanced approach to face professional challenges. They also observed creativity in their routine activities which actually compliments institutes' efforts towards holistic development of students. Parents suggested on adding sessions to improve communication skills of students.

- **Alumni Feedback:**

The overall feedback analysis by the Alumni illustrates the curriculum has developed their managerial skills. They strongly agreed the curriculum of the program has help build a teamwork approach in them. They also acknowledged their improved capability to contribute to organization goals is largely due to their developed analytical and leadership skills through curriculum content. They are satisfied with the infrastructural facilities provided by the institute. The Alumni recommended introducing latest additional courses that fit industry requirements.

- **Employers Feedback:**

The employers overall feedback suggests that curriculum of the program had a few shortfalls in meeting corporate expectations in terms of practical application of theory in certain areas of work. They expressed that students have developed an ability to work in team. Employers do expect the curriculum should cover more skill related aspects in students to make them industry ready. They strongly recommended introducing additional certification courses to enhance skills. Employers were satisfied with the infrastructural facilities available at the institute.



Dr. Kirti Dharwadkar
Dean Academics



Dr. Daniel Penkar
Director



PIMPRI CHINCHWAD EDUCATION TRUST'S

S. B. PATIL INSTITUTE OF MANAGEMENT



(Approved by AICTE & Affiliated to Savitribai Phule Pune University)

Sect.No. 26, Near Akurdi Railway Station, Pradhikaran, Nigdi, Pune - 411044. Ph. : (020) 27656900 / 9552511041
Tele Fax : 27653166 Website : www.sbpatilmba.com E-mail : sbpatilmba@gmail.com


Ref. No. :

Date :

Action Taken Report 2016 – 17

Action taken on the basis of feedback from Students, Teachers, Employers, Alumni and Parents

1. Motivated students to participate in research conference.
2. Communicated Board of Studies (Financial Management) of Savitribai Phule Pune University regarding need for change in course content of subject 403 (FIN) Indirect Taxation.
3. New certification course "Microsoft Office Automation" has been implemented for Semester II students to improve their technological/office automation skills that further help them in Summer Internship Project.
4. Faculty members were requested to explain difficult topics / points in student understandable language.
5. Concerned faculty members were asked to redesign concurrent evaluation to cover application part of theory.
6. Inclusion of various sessions in "Individual Development and Enrooting for Life" (IDEAL) for enhancing communication skills.
7. Introduced certification course for Finance specialization students of MBA II.


Dr. Daniel Penkar
Director, SBPIM





S. B. Patil Institute of Management

Nigdi, Pune.

Audit Report



Inward No.: 848
Date : 03.07.2018

PCETs
S. B. Patil Institute of Management
Gender Audit:Report

The audit was conducted on 6th June 2018 at S .B. Patil Institute of Management. The following Members conducted the audit. 1) Dr. C .S. Kale Chairman

2) Dr. Sonia. P. Rajput Member

3) Prof. A. D. Ekal Member

The Gender audit was conducted at S. B. Patil Institute of management started under PCET in the year 2009.. The purpose of the audit was to ensure that the practices followed in the campus are in accordance with the Gender Policy adopted by the Institution. With this in mind, the specific objectives of the audit were to evaluate the adequacy of the management control framework as well as the degree to which the Institute is in compliance with the applicable regulations, policies and standards.

The following are the Observations made by the Committee

Facilities Provided in the Institute –

1. Parking : yes (common)

The College has a common parking lot in the campus for boy and girl students. In order to regulate entry, parking stickers are issued to the bona-fide users. This helps in the safety and security of the girl students which was really appreciable.

2. Ladies Room: yes (1)

Ladies Common room is provided for the girl students on the third floor of the Institute to socialize, discuss and interact with each other or to take rest if needed.

3. Girls Washrooms: yes (4)

The Institute has clean and hygienic wash rooms for boys and girls. Four washrooms on alternate floors are provided for girls. A separate washroom for ladies staff is also provided.

4. Hostel : Yes

SBPIM provides with fully functioned campus hostel facility for boys and girls. To cater to the accommodation needs of students, the Institute has both the boys & girls hostel blocks separately. Wholesome and nutritious meals are available in the Institute kitchen which serves hygienically cooked food. The hostel premises also house the dining hall, sick room, common/ TV room, mini gymnasium etc. Each room of the hostel is furnished with bed, study table chair and a cupboard for clothes. A stimulating and holistic living ambience contributes significantly to a superior academic performance. The girls utilizing the hostel facility is as under –

Academic Year	MBA I	MBA II	Total
2013 – 14	0	6	6
2014 - 15	0	0	0
2015 - 16	1	0	1
2016 - 17	2	1	3
2017 - 18	6	2	8

5. Rest Room:

A rest room is provided in the hostel with basic facilities for sick girls.

6. Gymnasium:

SBPIM provides gym facilities to boys and girls. The girl's hostel has a well equipped gym available for them.

7. Canteen –

SBPIM provides with canteen and mess in the hostel. The common cafeteria in the campus a modern gourmet café, offers variety of snacks and meals to cater to the tastes of the students. The canteen not only provides a vibrant atmosphere and unleaded fuel for the day but also an effective way to develop the “Cafeteria approach”, learning in an informal manner.

8. Bank Facility –

SBPIM is located at a very strategic location. There are many banks located in the close vicinity of the Institute. IOB ATM is located in the Institute premises, which enables all the girl students to use the banking services.

9. Stationary store –

There is a stationary store located in the campus, which helps the students to fulfill their everyday requirement at ease. The girl students are benefited with this facility. The store provides with the stationary items, photocopies, printing and binding facility.

10. Library –

SBPIM library holds the rich collection of more than 5000 textbooks as well as reference books in the domain of Management. The library is provided with reading hall. The timings of the reading hall are extended during exam period.

11. Computer Labs –

Computer lab is well-equipped .Girl students have good access.

Salient Features & Recommendations

- It is found that at PCET's S. B. Patil Institute of Management., Pune has gender balance in its system. The staff gender balance seems to be balanced. The college motivates for 'Earn & Learn' Scheme for economically marginalized students however no girl has utilized the facility.
- Girls having highest merits in the class, represent their class in the Students Council.
- The boards bearing the names of the various Committee Members were displayed Internal Complaints Committee aims to foster an healthy environment in which unlawful discrimination & harassment are not tolerated and all the members of the college are

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- The boards bearing the names of the various Committee Members were displayed Internal Complaints Committee aims to foster an healthy environment in which unlawful discrimination & harassment are not tolerated and all the members of the college are

encouraged to make full use of their potentials to achieve their goals. Lectures are arranged on women empowerment, issues related to women, legal awareness, health etc.

- The college monitors the experience of all students through annual progress review meetings. It encourages the participation of all students in all aspects of college life. The college committees allows the utility of resources to the students for academic activities on a gender neutral basis.
- Five lady teachers were awarded as best teachers in different areas.

Main recommendations

Some of the areas for improvements were pointed out to the management at the time of visit

- Wash rooms and separate ladies toilets are there but can be maintained more Hygienically. The ladies toilets and washrooms should be equipped with sanitary pads vending machine.
- In the Reading room separate space for girls may be expanded and suggested for separate sign boards
- Separate Medical room for ladies with required infrastructure may be instituted in the campus.
- Girl students participation in sports activities should be encouraged. And the sports ground could be better maintained.
- Though the parking in the institute is well managed. There is need for separate parking for girl students and women staff
- The sign boards and mandatory boards should be placed in more visible places.
- Famous Quotes pertaining to gender parity should be placed in the Corridors of the institute
- Separate place for Counseling Cell to help students resolve their personal and family problems can be spared.


Conclusion:-

It is found that at PCET's S. B. Patil Institute of management, Pune. has lots of strengths. The weaknesses can be overcome with efficient mindset. Its strength nevertheless contribute towards making the institution a gender sensitive Institution. All the staff strives hard to the extent of their capacity to achieve the Vision and Mission of the institute

Audit Committee:


Dr. C. S. Kale
Chairman


Prof. A. D. Ekal
Member


Dr. Sonia P. Rajput
Member

Academic Audit

The academic audit was conducted on 6.6.18 at the institute. Faculty members actively participated and provided the information for the audit. The following members conducted the audits

1. Dr C.S.Kale Academic audit
2. Dr Sonia Rajput Gender Audit
3. Prof A.D.Ekal Administrative Audit

The major observations of the academic audit are mentioned below

1. There are 18 faculty members in the M.B.A.department. the faculty members are from different regions of the country with necessary qualifications and experience.
2. Student centric learning and teaching is observed. Field projects, library sessions , open book tests,use of case study,subject-wise notes/ assignments on the website are some peculiar things observed .
3. Mentoring is done of the students of the department. The students are classified into emergers and achievers. Cases are developed by the faculty members on the achievements of achievers.
4. The success rate of students in the exams is above 90%. Students have obtained good placements through campus placements. Career guidance cell is playing a very active role in it.
5. The senior faculty members are recognized Ph. D guides. The Institute is a Ph D Research Centre of Savitribai Phule Pune University Pune. 39 PhD Scholars have enrolled for the Ph.D Programme.
6. The faculty members are engaged in publications of research articles in conference proceedings and reputed national and international journals.239 research publications are done by the faculty members. Books are authored by them. Faculty members along with the students have organized sufficient number of seminars and conferences in the last 5 years. The institute has its own research journal .
7. The institute is taking efforts to promote higher education among all sections of students. Extension activities are conducted regularly .

Suggestions

1. The Institute must depute the faculty members under F.D.P./Q.I.P./ Orientation/ Refresher Courses to various institutes of repute in India.
2. The faculty members have to be motivated to organize Management Development Programmes in the campus.
3. Consultancy services have to be provided to various organizations/ industry by the faculty members. There is lot of scope for consultancy in Pune.

Prof. A.D. Ekal

Dr Sonia Rajput

Dr C.S.Kale

Administrative Audit Report

The audit was conducted on 06/06/2018 at the Institute. The following Members conducted the audit.

1. Dr. C. S. Kale - Chairman
2. Dr. Soniya Rajput - Member
3. Prof. A. D. Ekal - Member

During the initial planning of the audit, an analysis was conducted on the methodologies of the administrative policies. The analysis was based upon an examination of the policies, manuals and standards on data analysis and on the results of physical inspection of the campus, review of the relevant documentation and interviews.

In our professional judgment, sufficient and appropriate audit procedures were completed and evidence gathered to support the accuracy of the conclusions reached and contained in this report. The conclusions are based on a comparison of the situations as they existed at the time of the audit with the established criteria.

During the physical inspection and personal interaction it is found that a very positive working environment prevails. The management of the Institute pay the salaries of the staff regularly. The staff members are constantly motivated to upgrade their skills. Time and again the staff members are deputed for training as the situation demands. Skill enhancement guidance is given inhouse. Efforts are also in progress to improve the communication skills. The IT training is provided along with the compliances to be carried out. The promotion policy is followed in the right perspective. The sources of communication adopted are through LAN, E-mail, Phone calls, Notices, WhatsUp.

Recommendations

- The Institute has adequate indoor sports facility, however, the infrastructural facility required for outdoor sports should also be given equal attention.
- The administrative office needs an appropriate face lift. Sufficient number of software need to be installed for the smooth functioning of routine activities.
- The seating capacity of the reading hall must be increased. The said capacity should be at least 25% of the total intake.
- Job rotation policy should be adopted. Such a policy will lead to multi-skilling among the administrative staff.



Dr. C. S. Kale
Chairman,



Dr. Soniya Rajput
Member



Prof. A. D. Ekal
Member